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Among companies with financial strength, we like China Dongxiang, Sa Sa, Huabao, China Mobile, CNOOC and PetroChina.

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A defensive play in domestic retailing with strong cash and zero debt. Initiate coverage with a BUY.

Singapore

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OCBC has relatively more exposure to Marina Bay Sands than DBS. Maintain BUY for DBS but downgrade OCBC to HOLD.

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INDONESIA

Update

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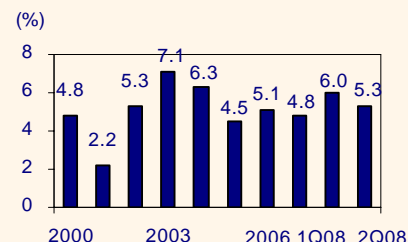
Property

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Survival of the fittest.

TALKING POINT

Thailand – GDP Growth



Source: Bank of Thailand

TDRI advises BOT to lower 2009 GDP growth forecast for Thailand

The Thailand Development Research Institute (TDRI) has recommended the Bank of Thailand (BoT) to trim its economic forecast for next year, saying the economy will expand by a mere 2.2% due to the global credit crunch. According to TDRI, the central bank's growth projection of between 3.8-5% for 2009 is too optimistic given the likely sharp decline of exports, slow state budget disbursement, and poor domestic consumption. The BoT cut its 2008 GDP growth projection last week from 5.8% to 4.3%.

During the dot-com crisis, weakening demand from the US led to a 6.8% decline in export growth bringing GDP growth down to 2.2% in 2001 vs 2000 GDP growth of 4.8%. Market consensus along with official think tanks like the Fiscal Policy Office, the NESDB and the Bank of Thailand is forecasting export growth of between 7-10% for year 2009. Average consensus GDP growth forecast for 2009 is 4%. If export growth deteriorate too deeply, we may see GDP wiped off by 2ppt. The expected slowdown in exports can not be made up by domestic consumption and investment as both are currently negatively affected by political instability and foreign investors' lack of confidence in the country.

Total investment grew just 1.9% in 2Q08 vs 5.4% in 1Q08. Public sector investment went from positive growth of 2% yoy in 1Q08 to negative growth of -5.2% yoy in 2Q08. Private sector investment also slowed from 6.5% yoy growth in 1Q08 to 4.3% yoy in 2Q08. Political instability has led to a 26.3% yoy decline in Board of Investment applications value to Bt294b during 8M08 vs Bt398.8b in 8M07.

Domestic consumption remains muted with private consumption growing 2.4% yoy in 2Q08 vs 2.6% yoy growth in 1Q08. Government consumption showed negative growth in both 1Q08 and 2Q08 at -0.1% yoy and -2.4% yoy respectively.

Results

Ascott Residence Trust (BUY/S\$0.475/Target: S\$1.06) **Page 17**

3Q08: Extended stay business model provides earnings visibility

Keppel Land (BUY/S\$1.80/Target: S\$2.90) **Page 19**

3Q08: Healthy balance sheet.

Singapore Petroleum Company (BUY/S\$3.08/Target: S\$4.20) **Page 21**

3Q08: Huge impact from inventory loss and lower GRM.

THAILAND

Results

Thanachart Capital (BUY/Bt6.80/Target: Bt8.55) **Page 23**

3Q08: Net profit falls 30% yoy on lower revenue from capital market activities and higher provisions. Maintain BUY on distressed valuation.

Strategy

Go for companies with financial strength

Amid the global financial tsunami and the expected economic downturn in developed countries, only those companies with financial strength will surely survive. We have carried out an exercise to screen companies with financial strength based on two key indicators: a) net cash/share as a percentage of share price and b) the Altman Z-score. Companies which appear on top of our list are China Dongxiang, Sa Sa, and Huabao. Among large caps, CNOOC, PetroChina and China Mobile stand out in terms of financial strength.

Top Stock Picks Based On Net Cash Position And Altman Z-Score

| | |
|-------------------|--|
| Large Caps | |
| PetroChina | <ul style="list-style-type: none"> Refining margin is improving, thanks to declining oil prices. Turnover growth will not be affected by an economic slowdown in China because the country relies on oil imports. It is trading at just 1.7x 2008 P/B and 6x 2009 PE with a dividend yield of 7%. |
| China Mobile | <ul style="list-style-type: none"> It faces the least 3G development risk because of its strong balance sheet and its 3G capex will be borne by parent company. We expect +10% EPS growth over the next few years, given the stable 2G business as well as benefits of economies of scale. It is trading at 9.2x 2009 PE with a dividend yield of almost 5%. |
| CNOOC | <ul style="list-style-type: none"> The stock is trading at 1.8x 2008 P/B, which is lower than the trough valuation of 2.3x 2003 P/B. Dividend yield stands at 6%. It is one of few oil companies that can deliver strong output growth over the next few years. This makes it a good play on the long-term positive trend of oil prices. |
| Mid Caps | |
| China Dongxiang | <ul style="list-style-type: none"> It has very strong operating cash flow because of the asset-light model. It trades 10x price/free cash flow for 2009. It will deliver growth of +25% over the next two years. The current valuation has priced in just single-digit growth. It has a net cash/share of HK\$1. Excluding net cash, the stock is trading at just 5x FY09 PE. |
| Sa Sa | <ul style="list-style-type: none"> It is a market leader with good corporate governance. Transparency is high as it provides monthly operating figures. Dividend yield stands at 17%. Payout ratio has been above 100% in the past eight years, suggesting robust cash flow. It is trading 7X FY09 PE. Net cash/share stands at HK\$0.50 (vs share price of HK\$1.37). |
| Huabao | <ul style="list-style-type: none"> It supplies flavour to the tobacco industry, which is insensitive to economic swings. We expect 20 – 30% p.a. growth over the next few years as it benefits from the consolidation of the tobacco industry. It is trading at 11.6 FY09 PE and 9.2x FY10 PE, undemanding given the robust earnings growth. |

Source: UOB Kay Hian

Companies with high net cash. Unsurprisingly, many companies which appear on our list are consumer-related (such as retailers). These companies usually have an asset-light business model which does not require heavy capital investment. As such, they usually have strong free cash flow and high ROE. Among the companies with high net cash, our favourites are China Dongxiang and Sa Sa.

CHINA

Strategy

Analyst

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Companies With High Net Cash

| Company Name | Stock Code | Market Cap (HK\$m) | Net Cash (HK\$m) | Net Cash/Market Cap (%) | Current PE (X) | Recommendation |
|----------------------|------------|--------------------|------------------|-------------------------|----------------|----------------|
| Suchuan Xinhua | 811 HK | 1,441.78 | 2,721 | 149 | 4.1 | NOT RATED |
| Guangdong Nanyue | 3399 HK | 593.05 | 656 | 104 | 3.3 | BUY |
| Lianhua Supermarket | 980 HK | 5,853.02 | 5,022 | 79 | 15.8 | SELL |
| Bosideng | 3998 HK | 7,352.82 | 5,238 | 69 | 5.6 | NOT RATED |
| Dynasty Fine Wines | 828 HK | 1,245.00 | 830 | 65 | 8.7 | SELL |
| Dickson Concept | 113 HK | 759.52 | 567 | 65 | 3.6 | NOT RATED |
| Oriental Press | 18 HK | 1,774.46 | 1,247 | 64 | 6.2 | NOT RATED |
| Travelsky Technology | 696 HK | 4,973.69 | 3,153 | 62 | 7.1 | NOT RATED |
| Midland Holding | 1200 HK | 2,313.85 | 1,119 | 61 | 5.9 | NOT RATED |
| Aeon Stores | 984 HK | 2,418.00 | 1,551 | 58 | 10.1 | NOT RATED |
| China Motor Bus | 26 HK | 2,234.14 | 1,332 | 56 | n.a. | NOT RATED |
| China LotSynergy | 8161 HK | 1,043.71 | 666 | 52 | 5.4 | NOT RATED |
| I.T. | 999 HK | 635.27 | 414 | 50 | 3.9 | NOT RATED |
| Galaxy Entertainment | 27 HK | 3,465.59 | 1,782 | 46 | n.a. | NOT RATED |
| Ajisen China | 538 HK | 3,405.92 | 1,682 | 46 | 13.2 | NOT RATED |
| Luks | 366 HK | 1,214.60 | 542 | 45 | 7.6 | NOT RATED |
| China Molybdenum | 3993 HK | 11,410.24 | 6,140 | 43 | 4.5 | BUY |
| China Dongxiang | 3818 HK | 11,331.60 | 5,513 | 42 | 11.8 | BUY |

Source: Bloomberg, UOB Kay Hian

Companies with high Altman Z-score. Among the stocks with high Z-score, many are rated BUY by our analysts. The top five companies with a BUY rating are China Dongxiang, Huabao, Hidili, Yanzhou Coal and Sa Sa. For stocks with a large market cap (above HK\$100b) we have included CNOOC, China Mobile and PetroChina.

Companies With High Altman Z-score

| Company Name | Stock Code | Altman Z-score | Market Cap (HK\$m) | Recommendation | ----- PE ----- | | P/B 2008 (x) | Yield 2009 (%) |
|-----------------|------------|----------------|--------------------|----------------|----------------|----------|--------------|----------------|
| | | | | | 2008 (x) | 2009 (x) | | |
| Denway | 203 HK | 85.52 | 15,263 | HOLD | 5.6 | 5.3 | 2.86 | 8.50 |
| China Dongxiang | 3818 HK | 59.42 | 11,332 | BUY | 10.0 | 7.7 | 1.77 | 4.03 |
| Huabao | 336 HK | 29.01 | 12,307 | BUY | 19.2 | 14.8 | 25.19 | 2.03 |
| Esprit | 330 HK | 14.36 | 50,220 | SELL | 7.9 | 7.4 | 3.88 | 10.75 |
| Hidili | 1393 HK | 14.29 | 2,843 | BUY | 1.9 | 1.8 | 0.90 | 12.96 |
| Alibaba | 1688 HK | 14.08 | 23,241 | HOLD | 18.3 | 13.4 | 5.91 | 0.00 |
| TVB | 511 HK | 12.47 | 12,264 | HOLD | 9.9 | 9.2 | 2.38 | 6.85 |
| Yanzhou Coal | 1171 HK | 11.21 | 39,894 | BUY | 3.4 | 3.0 | 1.53 | 8.58 |
| Sa Sa | 178 HK | 11.15 | 2,017 | BUY | 5.6 | 5.6 | 1.88 | 17.02 |
| China Bluechem | 3983 HK | 11.11 | 15,121 | BUY | 7.1 | 7.1 | 2.13 | 3.60 |
| Belle | 1880 HK | 10.77 | 29,857 | HOLD | 12.5 | 9.8 | 3.29 | 3.06 |
| Phoenix | 8002 HK | 10.05 | 3,518 | BUY | 11.7 | 10.0 | 2.79 | 3.23 |
| Zijin Mining | 2899 HK | 9.86 | 53,215 | BUY | 8.6 | 5.3 | 6.45 | 9.51 |
| Kingdee | 268 HK | 8.86 | 2,020 | BUY | 10.5 | 7.6 | 3.28 | 3.87 |
| CNOOC | 883 HK | 8.57 | 278,289 | BUY | 5.4 | 5.6 | 2.13 | 6.06 |
| Li Ning | 2331 HK | 7.81 | 12,795 | BUY | 16.5 | 12.8 | 10.82 | 3.90 |
| China Yurun | 1068 HK | 7.77 | 13,933 | BUY | 12.5 | 10.4 | 3.23 | 2.00 |
| Hengan | 1044 HK | 7.55 | 26,514 | BUY | 22.1 | 18.5 | 5.29 | 3.71 |
| Hopefluent | 733 HK | 7.51 | 230 | BUY | 4.9 | 3.0 | 0.44 | 16.00 |
| China Flavour | 3318 HK | 7.2 | 513 | HOLD | 4.0 | 3.4 | 1.14 | 11.68 |
| PetroChina | 857 HK | 7.1 | 2,322,054 | BUY | 7.0 | 6.2 | 1.83 | 7.27 |
| Shandong Weigao | 8199 HK | 7.08 | 10,055 | HOLD | 24.7 | 17.4 | 15.07 | 1.55 |
| China Shipping | 1138 HK | 7.02 | 25,879 | BUY | 2.6 | 2.4 | 1.24 | 15.96 |
| China Mengniu | 2319 HK | 6.97 | 12,759 | SELL | -25.2 | 31.6 | 2.45 | 0.00 |
| China Mobile | 941 HK | 6.68 | 1,339,426 | BUY | 10.7 | 9.2 | 3.72 | 4.67 |
| Giordano | 709 HK | 6.62 | 2,058.47 | HOLD | 5.8 | 5.3 | 1.08 | 15.36 |
| Daphne | 210 HK | 6.46 | 2,866.31 | BUY | 6.1 | 5.2 | 2.81 | 4.38 |
| Luk Fook | 590 HK | 6.21 | 911.14 | BUY | 3.7 | 2.9 | 1.06 | 15.55 |
| Jiangxi Copper | 358 HK | 5.87 | 26,855.35 | HOLD | 2.6 | 2.6 | 0.83 | 9.88 |
| Li & Fung | 494 HK | 5.81 | 58,071.60 | SELL | 16.0 | 12.1 | 9.85 | 6.62 |

Source: Bloomberg, UOB Kay Hian

Property

The government announces a supportive package for property sector

We expect the improved macro policy environment to lift property stocks' current distressed valuations in the near term. But it will still take time to restore home buyers' confidence.

Sector Events

The PBOC and Ministry of Finance announced detailed rules to support the property market last night. The major policies include:

- a) The down payment ratio of the first house purchase is lowered from 30% to 20%.
- b) The mortgage rates for the first ordinary house is subject to a higher discount to the benchmark rates from the previous 10% to 30%. The current five-year-and-above benchmark rate is at 7.47%. Hence, the preferential mortgage rate is only at 5.23%.
- c) The interest rate for public-housing loans is reduced by 27bp. Thus, the five-year-and-above housing fund rate is now 4.59%;
- d) To reduce home purchasing costs, deed tax is reduced from 1.5% to 1% for the first house with size at 90sqm and below. Stamp tax and personal LAT (normally 0-1% levied by local governments) are exempted for housing purchase. Meanwhile, the government also allows local governments to release their supportive policies on reduction of transaction costs.

Implications

In our view, this is a strong set of housing stimulation policies which will lower home buyers' interest expenses and transaction costs, and enhance housing affordability. The government's policies are aimed to boost end-user demand, while the down payment ratio and interest rate policies for a second house purchase remain unchanged.

This is the first action by the government to turn around from the tightening measures to support the property sector. We believe the policy change should help to improve home buyers' confidence in the housing market. On the other hand, given the slow economic outlook, vanished wealth effect due to stock market slump and current prevailing price corrections in major cities, we expect it will take time to restore home buyers' confidence and see a sustainable sales recovery. In addition, developers' tight balance sheets remain largely unchanged given the sluggish sales and banks' cautious lending to developers on the fear of credit risks. Hence, we think the government might need to relax the tightening controls on developers so as to support the long-term growth of the property market.

Recommendation

Property stocks prices have fallen by 80-90% on average and are trading at more than a 60% discount to NAVs as well as at 0.7x-0.8x P/B. We expect the improved macro policy environment on the back of the government's new measures to lift the current distressed valuations in the near term. We continue to favour government-backed companies, China Overseas Land (COLI) and China Resources Land (CRL), while R&F and Shimao are the picks for bolder investors.

CHINA

Property

MARKET WEIGHT

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Valuation Of Chinese Property Companies

| | Bloomberg | Share price | EPS | | PE | | Yield | | Discount | Net | | |
|----------------------|-----------|-------------|--------|--------------------|----------------|----------------|--------------|--------------|----------|-------|--------------|--------------|
| | Code | | Rating | 22/10/08 (HK\$) | 2008F (Rmb) | 2009F (Rmb) | FY08F (X) | FY09F (X) | | | FY08F (%) | FY09F (%) |
| Agile | 3383 | HOLD | 2.95 | 1.46 | 0.57 | 2.0 | 5.2 | 6.8 | 7.4 | 9.20 | (67.9) | 56 |
| China Overseas Land | 688 | BUY | 8.51 | 0.68 | 0.88 | 13.2 | 10.2 | 1.9 | 2.6 | 12.70 | (33.0) | 51 |
| China Resources Land | 1109 | BUY | 8.45 | 0.31 | 0.51 | 26.1 | 15.8 | 0.8 | 1.3 | 16.86 | (49.9) | 55 |
| Greentown | 3900 | SELL | 2.69 | 0.9 | 1.23 | 3.4 | 2.5 | 9.2 | 10.0 | 12.02 | (77.6) | 118 |
| Guangzhou R&F | 2777 | BUY | 4.97 | 1.10 | 1.23 | 5.4 | 4.8 | 7.0 | 7.9 | 17.37 | (71.4) | 142 |
| Hopson | 754 | SELL | 3.08 | 1.4 | 1.3 | 2.7 | 2.9 | 7.1 | 7.5 | 17.00 | (81.9) | 60 |
| Poly HK | 119 | BUY | 1.90 | 0.12 | 0.51 | 18.3 | 4.3 | 2.2 | 3.0 | 8.55 | (77.8) | 72 |
| Shanghai Forte Land | 2337 | SELL | 1.33 | 0.25 | 0.32 | 4.2 | 3.3 | 3.6 | 4.6 | 2.97 | (55.2) | 110 |
| Shimao Property | 813 | BUY | 3.94 | 0.72 | 1.17 | 5.2 | 3.2 | 5.7 | 7.9 | 15.99 | (75.4) | 52 |
| Sino-Ocean Land | 3377 | HOLD | 2.20 | 0.23 | 0.36 | 9.3 | 6.0 | 5.1 | 5.3 | 7.42 | (70.4) | 40 |

Source: UOB Kay Hian

Local Governments' Supportive Measures

| Beneficiary | Measure | City |
|---------------------|---|---|
| Home Buyers | Fiscal subsidy of housing purchase | Nanjing, Xi'an, Chengdu, Shenyang, Changsha, Suqian |
| | Lower down payment ratio for housing provident fund mortgage | Nanjing, Changsha, Shenyang, Chengdu, Henan Province, Changzhou, Wuhu, Hangzhou, Shijiazhuang |
| | Increase up-limit of housing provident fund loan | Hangzhou, Shanghai, Hui'an, Shijiazhuang |
| | Allowed conversion of commercial mortgage to housing fund loan | Changzhou, Huai'an |
| | Lower mortgage rates | Chengdu |
| | Longer mortgage term | Chengdu, Shenyang, Changsha, Fuzhou, Hangzhou |
| | Lower transaction fees and taxes | Nanjing, Chengdu, Changsha, Shenyang, Fuzhou, Chongqing, Henan, Wuhu, Hangzhou, Shijiazhuang |
| | Lower home buyers' income tax | Chengdu |
| | Loosen restrictions on second house purchase | Hangzhou |
| | Provide home buyers with permanent residence permit (Hukou) | Xia'men, Hangzhou |
| Property Developers | Flexible payment term of land premium | Hangzhou |
| | Extended project commencement or completion date | Hangzhou |
| | Lower payment on infrastructure annexes fees or urban construction fees | Xi'an, Nanjing, Shijiazhuang |
| | Pre-collection of income tax on lowest assumption rates | Hangzhou |
| | Lower deposit for land auctions and construction | Wuhu |
| | Flexibility on presale launches | Shijiazhuang |
| | Cancellation of restriction on the pricing of properties | Nanjing |

Source: UOB Kay Hian

CITIC Resources

Downgrade to SELL on various negatives

Despite disclosed exchange loss is not significant, it does raise concerns CRH may be exposed to further commodity/currency hedging or speculation risk. Downgrade to SELL also on high gearing and earnings downgrade.

Corporate Events

Macarthur Coal (MCC.ASX), in which CITIC Resources (CRH) holds a 20.4% stake, released excellent 1Q09 results on 22 October (net profit up 10 times and sales up 40% yoy). It also faced a A\$68m or US\$46m currency loss from hedging contracts. It is the company's policy to undertake hedging arrangements as fixed-price US\$-sales are entered into. We view this currency loss as a normal hedging practice. Without these hedge contracts, earnings would have been higher but the risk would be amplified in the same time. However, it does raise concerns for us.

- Besides coal, CRH also holds stakes in aluminium smelting and trading businesses in Australia. Given the sharp decline of the A\$, any improper hedging on currency volatility risk would potentially result in an unexpected loss.
- CRH has diversified commodities exposure, i.e. crude oil, coal, manganese and aluminium. Again, any inappropriate hedging position on commodities price will be a negative for the company.
- Beyond that, a 160% net debt ratio is very risky for investors. Despite the parent's strong background, we believe refinancing will be difficult under current credit crunch background.
- Amid the global economic slowdown and financial system turmoil, CRH's exposure in several countries and regions is also a negative.

Stock Impact

We believe the market will continue to dislike the stock due to the above risks despite share price trading at only 10% of last year's high.

Earnings Revision

With commodities prices falling sharply on concerns of a global economic growth slowdown, we believe CRH's earnings is peaking in 2008. We cut our oil price benchmark forecast to US\$85/bbl from US\$100/bbl for 2009 and 2010. We also trim our price targets on coal, manganese and aluminium. As a result, we slash CRH's net profit in 2009 and 2010 by 29% and 47%. We do expect CRH to pay any dividends in 2009-10 and it will cut its capex aggressively from HK\$2b to HK\$800m in 2009.

Recommendation

National oil companies, like PetroChina and Sinopec, are trading 1.1x of FY09 P/B. We think the valuation of CRH needs to be more conservative given various risks CRH is facing. We apply a FY09 P/B of 0.5x on CRH, or a fair price of HK\$0.53. Downgrade to SELL.

CHINA

CITIC Resources (1205 HK)

DOWNGRADE TO SELL

Current Price: HK\$0.61

Fair Price: HK\$0.53

(Previous: HK\$4.55)

| | |
|-----------------------------|-------|
| 52-Wk Avg Daily Vol. ('000) | 15.9 |
| Market Cap (HK\$m) | 3,688 |
| (US\$m) | 472 |
| Major Shareholders (%) | |
| CITIC Group | 53.5 |
| Book NTA per Share (HK\$) | 1.06 |
| ROE (%) | 4.7 |
| Net Debt per Share (HK\$) | 1.94 |

Results Due

| | |
|---------|-----------|
| Interim | September |
| Final | April |

12-Month Call History

| Date | Rec | Target/Fair Price (HK\$) |
|----------|------|--------------------------|
| 23/10/08 | SELL | 0.53 |
| 28/07/08 | BUY | 4.55 |

Price Chart



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| Year to 31 Dec | Turnover (HK\$m) | EBITDA (HK\$m) | Net Profit (HK\$m) | EPS (HK\$) | EPS Growth (%) | PE (x) | EV/ EBITDA (x) | DPS (HK\$) | Yield (%) |
|----------------|------------------|----------------|--------------------|------------|----------------|--------|----------------|------------|-----------|
| 2006 | 6,835 | 703 | 201 | 0.05 | (9) | 12.2 | 10.3 | 0.00 | 0.0 |
| 2007 | 10,008 | 1,601 | 283 | 0.06 | 19 | 10.2 | 7.8 | 0.00 | 0.0 |
| 2008F | 17,888 | 3,041 | 679 | 0.13 | 138 | 4.7 | 3.8 | 0.00 | 0.0 |
| 2009F | 15,867 | 2,423 | 568 | 0.11 | (16) | 5.5 | 4.4 | 0.00 | 0.0 |
| 2010F | 14,738 | 2,286 | 543 | 0.11 | (4) | 5.6 | 4.4 | 0.00 | 0.0 |

Consensus Net Profit – FY08:HK\$1,232.3m
-- FY09:HK\$1,613.3m

Profit & Loss

| Year to 31 Dec (HK\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|-------------------------------|-------------|-------------|--------------|--------------|--------------|
| Turnover | 6,835 | 10,008 | 17,888 | 15,867 | 14,738 |
| EBIT | 467 | 1,274 | 2,325 | 1,975 | 1,890 |
| Pre-tax Profit | 316 | 731 | 1,252 | 1,076 | 1,042 |
| Net Profit | 201 | 283 | 679 | 568 | 543 |

Balance Sheet

| Year to 31 Dec (HK\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|-------------------------------|-------------|-------------|--------------|--------------|--------------|
| Current Assets | 4,955 | 5,785 | 2,650 | 2,985 | 3,002 |
| Total Assets | 9,328 | 22,772 | 21,271 | 22,744 | 24,059 |
| Current Liabilities | 2,855 | 4,070 | 1,980 | 2,077 | 2,301 |
| Long-Term Liabilities | 3,248 | 12,631 | 12,545 | 12,850 | 13,118 |
| Shareholder Funds | 3,225 | 6,071 | 6,746 | 7,589 | 8,680 |
| Total Equity & Liabilities | 9,328 | 22,772 | 21,271 | 22,744 | 24,059 |

Cash Flow

| Year to 31 Dec (HK\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|-------------------------------|-------------|-------------|--------------|--------------|--------------|
| Operating | (170) | 796 | 1,571 | 754 | 750 |
| Investing | (2,396) | (1,959) | (2,000) | (800) | (600) |
| Financing | 1,897 | 2,387 | 800 | 350 | 300 |
| Net Cash In/(Out) Flow | (669) | 1,224 | 371 | 254 | 450 |
| Begin Cash & Cash Equiv. | 1,520 | 851 | 2,074 | 2,445 | 2,699 |
| End'g Cash & Cash Equiv. | 851 | 2,074 | 2,445 | 2,699 | 3,149 |

Huaneng Power International

3Q08: Net loss widens to Rmb2.16b; dire need for tariff hikes

Net loss widens to Rmb2.16bn in 3Q08 (under China GAAP), higher than our expectation (over Rmb1b), but raises the possibility of additional power tariff hikes. Maintain BUY with target price cut to HK\$5.60.

3Q08 Results

| | 3Q08 (Rmbm) | yoy % chg | Remarks |
|---------------------|----------------|--------------|---|
| Turnover | 19,329 | 47 | Driven by capacity expansion and contribution from SinoSing Power |
| Costs of sales | (20,463) | 94 | Due to surge in coal cost |
| Gross loss | (1,135) | n/a | Mainly due to surge in coal cost |
| Administrative cost | (515) | 38 | |
| Finance cost | (1,177) | 109 | Ceasing of interest capitalisation of newly-commenced power plants, interest rate hikes and exchange losses |
| Investment gain | 165 | (41) | |
| Operating profit | (2,599) | n/a | Mainly due to surge in coal cost and finance cost |
| Pre-tax loss | (2,554) | n/a | |
| Net loss | (2,160) | n/a | |
| EPS(Rmb/sh) | (0.18) | n/a | |
| Operating margin | (13.4%) | | Mainly due to surge in coal cost and finance cost |

Source: Huaneng Power, UOB Kay Hian

Results

Net losses escalated to Rmb2.16b. Huaneng Power reported a net loss of Rmb2.16b (under China GAAP), up by 290% qoq and much lower than our previous expectation of over Rmb1b. The main reason was a continued upsurge in coal cost and finance cost.

Unit fuel cost up by 25.5% qoq in 3Q08, but retreated in Sep 08.

Huaneng Power's average coal price went up 21.9% to Rmb685.07/tonne in 3Q08. However, Huaneng's average coal price retreated to Rmb659.2/tonne in Sep 08, down by Rmb66.8/tonne and Rmb7.4/tonne from Aug 08 and Jul 08 respectively. Meanwhile, management has guided that coal cost in Oct 08 continues to trend lower. We attribute this to weakening domestic demand for coal.

Finance cost up by 109% yoy. Finance cost doubled mainly on the back of the following: a) interest rate hikes, b) exchange losses, and c) ceasing of interest capitalisation of newly-commenced power plants. In the meantime, the increasing amount of short-term debt (due to cash flow shortage) also contributed in part to the upsurge in finance cost. Going forward, we expect a series of interest rate cuts from the central bank to keep finance costs down.

Stock Impact

Poor financial performance raises possibility of additional tariff hikes

We still expect the government to raise power tariffs by year-end. We believe the significantly worse-than-expected financial results from Huaneng Power, the bellwether of the industry, suggest that the whole industry has been significantly weakened and cannot afford to incur huge losses anymore.

CHINA

Huaneng Power International (0902.HK)

BUY

Current Price: HK\$4.49

Target Price: HK\$5.60

(Previous: HK\$6.80)

| | |
|-----------|----------------|
| Sector | Utility/Power |
| Bloomberg | 902.HK |
| Reuters | 0902.HK |
| Website | www.hpi.com.cn |

| | |
|--------------------------|--------|
| 52-Wk Avg Daily Vol. (m) | 32 |
| Market Cap (HK\$m) | 13,718 |
| (US\$m) | 1,759 |

| | |
|-----------------------------|-----|
| Book NTA per Share (Rmb \$) | 4.3 |
| ROE (%) | 12 |
| Net Debt per Share (Rmb\$) | 2.9 |

| | |
|-------------|--------|
| Results Due | |
| Interim | August |
| Final | March |

12-Month Call History

| Date | Rec | Target/Fair Price (HK\$) |
|----------|------|--------------------------|
| 23/10/08 | BUY | 5.60 |
| 28/08/08 | BUY | 6.80 |
| 30/07/08 | BUY | 6.50 |
| 17/07/08 | HOLD | 5.20 |
| 02/05/08 | SELL | 5.20 |
| 12/03/08 | HOLD | 5.60 |
| 02/05/08 | SELL | 5.20 |
| 12/03/08 | HOLD | 5.60 |
| 03/12/07 | HOLD | 8.20 |

Price Chart



Analyst

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| Year to 31 Dec | Turnover (Rmbm) | EBITDA (Rmbm) | Net Profit (Rmbm) | EPS (Rmb) | EPS Growth (%) | PE (x) | EV/ EBITDA (x) | DPS (Rmb) | Yield (%) |
|-------------------|--------------------|------------------|-------------------------|--------------|----------------------|-----------|----------------------|--------------|--------------|
| 2006 | 44,301 | 15,390 | 6,071 | 0.50 | 25 | 8.0 | 6.1 | 0.28 | 6.9 |
| 2007 | 49,768 | 16,100 | 6,161 | 0.51 | 1 | 7.9 | 5.8 | 0.30 | 7.4 |
| 2008F | 65,495 | 6,839 | (3,481) | (0.29) | n/a | n/a | 13.1 | 0 | 0 |
| 2009F | 83,071 | 13,644 | 1,371 | 0.11 | n/a | 35.5 | 7.1 | 0.07 | 1.7 |
| 2010F | 95,531 | 15,665 | 2,404 | 0.20 | 75 | 20.3 | 5.9 | 0.12 | 2.9 |

We continue to expect weakening coal cost

According to the National Bureau of Statistics's (NBS) newly-revised figures, total thermal power output was only 2.7% higher yoy in Sep 08, while it was only 1.8% in Aug 08, down from over 10% in 5M08. In the meantime, local press has indicated that steelmakers also want to cut production volume to sustain steel prices. All these tend to significantly reduce domestic demand for coal. Therefore, we expect the coal price to soften over the next 6-12 months, suggesting alleviated coal cost pressure for power companies.

Earnings Revision

We raise our unit fuel cost increase for 2008 to 50% from 36% previously. Meanwhile, we build into our model an 8% yoy decrease in unit fuel cost and a 5% power tariff hike for 2009 to factor in our expectation of additional power tariff hike by the end of this year and weakening domestic coal price. Accordingly, we estimate a net loss of Rmb3.48bn for 2008 and cut net profit forecast for 2009 by 13% to Rmb1.37b. Our new NAV/share is HK\$5.94/share.

Valuation/Recommendation

We believe 3Q08 should be the worst quarter for Huaneng Power and expect an improvement from 4Q08 onwards. We cut our target price from HK\$6.80 to HK\$5.60, based on a 5% discount to the new NAV/share (WACC=9.6%, g=3%). Maintain BUY.

Profit & Loss

| Year to 31 Dec (Rmbm) | 2006 | 2007 | 2008F | 2009F | 2010F |
|-----------------------|--------|--------|---------|--------|--------|
| Turnover | 44,301 | 49,768 | 65,495 | 83,071 | 95,531 |
| EBIT | 8,670 | 8,874 | (1,899) | 4,125 | 5,307 |
| Pre-tax Profit | 8,017 | 7,319 | (4,125) | 1,723 | 3,060 |
| Net Profit | 6,071 | 6,161 | (3,481) | 1,371 | 2,404 |
| EPS (Rmb) | 0.50 | 0.51 | (0.29) | 0.11 | 0.20 |

Balance Sheet

| Year to 31 Dec (Rmbm) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------------|---------|---------|---------|---------|---------|
| Current Assets | 13,226 | 18,551 | 26,732 | 33,398 | 42,930 |
| Total Assets | 113,939 | 124,296 | 141,221 | 152,084 | 161,987 |
| Current Liabilities | 26,843 | 31,377 | 54,497 | 52,359 | 58,167 |
| Long-Term Loans | 36,487 | 40,840 | 40,770 | 50,315 | 52,736 |
| Shareholders' Funds | 50,609 | 52,080 | 45,953 | 49,410 | 51,084 |
| Total Equity & Liabilities | 113,939 | 124,296 | 141,221 | 152,084 | 161,987 |

Cash Flow

| Year to 31 Dec (Rmbm) | 2006 | 2007F | 2008F | 2009F | 2010F |
|-----------------------|----------|----------|----------|----------|---------|
| Operating | 11,495 | 12,907 | 6,673 | 10,403 | 12,599 |
| Investing | (15,916) | (13,322) | (12,322) | (15,273) | (6,509) |
| Financing | 4,980 | 4,520 | 9,243 | 7,714 | 533 |
| Net Cash Inflow | 560 | 4,105 | 3,593 | 2,844 | 6,623 |
| Begin Cash & Equiv. | 2,648 | 3,207 | 7,312 | 10,906 | 13,750 |
| End'g Cash & Equiv. | 3,207 | 7,312 | 10,906 | 13,750 | 20,373 |

Monthly Power Output

| (b kWh) | Thermal | yoy % chg | Hydro | yoy % chg |
|---------|---------|--------------|-------|--------------|
| Jan 07 | 224 | 28 | 22 | -13 |
| Feb 07 | 172 | 3 | 20 | -16 |
| Mar 07 | 216 | 17 | 25 | -3 |
| Apr 07 | 212 | 20 | 29 | -1 |
| May 07 | 219 | 24 | 34 | -8 |
| Jun 07 | 219 | 21 | 46 | 5 |
| Jul 07 | 235 | 16 | 49 | 12 |
| Aug 07 | 239 | 12 | 53 | 41 |
| Sep 07 | 216 | 10 | 53 | 53 |
| Oct 07 | 223 | 14 | 44 | 31 |
| Nov 07 | 235 | 15 | 32 | 19 |
| Dec 07 | 261 | 15 | 27 | 8 |
| Jan 08 | 250 | 12 | 25 | 15 |
| Feb 08 | 203 | 18 | 23 | 15 |
| Mar 08 | 254 | 17 | 28 | 10 |
| Apr 08 | 237 | 11 | 37 | 29 |
| May 08 | 242 | 11 | 44 | 32 |
| Jun 08 | 231 | 5 | 55 | 20 |
| Jul 08 | 251 | 7 | 60 | 22 |
| Aug 08 | 243 | 2 | 64 | 21 |
| Sep 08 | 224 | 3 | 58 | 6 |

Source: CEIC, NSB

Ramayana Lestari Sentosa

Defensive play in domestic retail

We initiate coverage on Ramayana Lestari Sentosa with a BUY. We believe Ramayana is strong enough to weather the storm of high inflation and decreasing purchasing power. With 30 years experience in the retail industry (including surviving the worst financial crisis in 1997/98), a solid strategy to maintain growth, and strong financial position, Ramayana is our favourite in the local retail sector. It is attractively trading at 13.2x FY08 PE, at the low end of its PE cycle since 2004. Our target price of Rp1,000 is derived from DCF model and represents 15.1x FY09 PE and 12.9x FY10 PE, lower than its 5-year average PE of 18x.

A solid strategy to defend growth. Ramayana has proven that it could survive the worst financial crisis and still maintain a profitable business. One of its key success factors is flexibility. By leasing most of its stores (about 80% of total gross store space), the company can easily close the unprofitable stores and move to better locations, which are not difficult to find as its target markets, the low- to middle- income communities, are spread across the country and dominate the population of 237m people. Currently, its strategy is to open stores in new markets in the rural areas outside the increasingly saturated markets in Java Island. These new markets are usually located in areas possessing natural resources, enjoy economic growth above the national average, and lack significant competition.

A cash-rich and debt-free company. Ramayana's strong cash position has helped the company to realise its expansion plans. Moreover, its debt-free status has raised its profitability profile compared to other publicly listed retailers. As of 30 Jun 08, its cash and short-term investment totaled around Rp1t. This represented 34% of total assets and 21% of market capitalisation, which could fully cover all its liabilities.

Beneficiary of new tax regulation. As of 30 Jun 08, the public held 40.2% stake in Ramayana, a slight increase from 38.8% in the previous quarter after its major shareholder Ramayana Makmur Sentosa reduced its share ownership from 57.6% to 56.1%. The increase in public shareholding is meant to benefit the company from the new tax incentives scheme where public companies with a free float of more than 40% are given a 5% tax cut starting 2009. Based on this new tax regulation, Ramayana's effective tax rate is set to reduce from 30% currently to a maximum of 23% in 2009 and 20% in 2010.

Promising long-term outlook. Indonesia offers great potential for those in the retail industry. Data from the Central Bureau of Statistics indicate that about 95m people out of the country's 222m population were in the productive age and working in 2006. Indonesia's Gross National Income per capita (adjusted by Purchasing Power Parity) grew at a CAGR of 7.9% during 2004-07. This figure may become slightly lower as the Economist Intelligence Unit (EIU) expects the Indonesian economy to grow by 5.5- 5.8% in 2008-10.

INDONESIA

Ramayana Lestari Sentosa (RALS IJ)

BUY

Current Price: Rp710
Target Price: Rp1,000

| | |
|-----------------------------|---------|
| Sector | Retail |
| 52-Wk Avg Daily Vol. ('000) | 3,103 |
| Market Cap (Rp) | 5,015.4 |
| (US\$m) | 506.9 |

| | |
|-------------------------|-------|
| Major Shareholders (%) | |
| Ramayana Makmur Sentosa | 56.13 |

| | |
|-------------------------|-------|
| Book NTA per Share (Rp) | 287.1 |
| ROE (%) | 17.9 |
| Net Cash per Share (Rp) | 148.9 |

| | |
|-------------|------------|
| Results Due | |
| 1Q: Apr | 2Q: Aug |
| 3Q: Oct | Final: Mar |

12-Month Call History

| Date | Rec | Target Price (Rp) |
|----------|-----|-------------------|
| 22/10/08 | BUY | 1,000 |

Price Chart



Analyst

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| Year to 31 Dec | Turnover (Rp) | EBITDA (Rp) | Net Profit (Rp) | EPS (Rp) | EPS Growth (%) | PE (x) | EV/ EBITDA (%) | DPS (Rp) | Yield (%) |
|-------------------|------------------|----------------|-----------------------|-------------|----------------------|-----------|----------------------|-------------|--------------|
| 2006 | 4,478.2 | 448.3 | 312.6 | 44.2 | 2.9 | 16.0 | 8.9 | 21.9 | 3.1 |
| 2007 | 4,892.6 | 469.4 | 366.8 | 51.9 | 17.4 | 13.7 | 8.5 | 22.0 | 3.1 |
| 2008F | 5,608.3 | 549.3 | 379.2 | 53.7 | 3.4 | 13.2 | 7.3 | 31.2 | 4.4 |
| 2009F | 6,438.8 | 655.3 | 469.1 | 66.4 | 23.7 | 10.7 | 6.1 | 32.2 | 4.5 |
| 2010F | 7,261.4 | 765.3 | 548.9 | 77.7 | 17.0 | 9.1 | 5.2 | 39.8 | 5.6 |

Consensus Net Profit – FY08: Rp400.4b
-- FY09: Rp457.9b

Initiate coverage with BUY recommendation. The stock is trading at 13.2x FY08 PE, at the low end of its PE cycle since 2004. Besides its current low valuation, we also like its resilient business model, supported by an experienced management team and strong financial position, prompting us to initiate coverage with BUY recommendation. Our target price of Rp1,000 is derived from DCF model with WACC of 16.8% and terminal growth rate of 5%. The target price represents a 15.1x FY09 PE and 12.9x FY10 PE, lower than its 5-year average PE of 18x. Compared to other Indonesian retailers, Ramayana has a premium valuation, justified by its high ROE of 17.9% compared to below 10% of others as we see a positive correlation between PE and ROE. With its clean balance sheet, it also has lower financial risk compared to its peers.

Peer Comparison

| Stock Code | Price 22/10/08 (Local Curncy) | Mkt. Cap (US\$m) | PE FY07 (x) | PE FY08 (x) | PE FY09 (x) | ROE FY07 (%) | Debt/Equity FY07 (x) | Net Cash (Debt)/Equity FY07 (x) |
|------------|-------------------------------|------------------|-------------|-------------|-------------|--------------|----------------------|---------------------------------|
| RALS IJ | 710.0 | 506.9 | 13.7 | 13.2 | 10.7 | 17.9 | - | 0.6 |
| MPPA IJ | 530.0 | 252.4 | 12.9 | 10.7 | 8.9 | 6.7 | 0.8 | 0.1 |
| MAPI IJ | 480.0 | 80.5 | 6.9 | 5.1 | 4.3 | 9.8 | 0.7 | (0.4) |
| METRO SP | 0.4 | 176.7 | 4.0 | 8.2 | 6.8 | 7.9 | 0.2 | 0.0 |
| ISSET SP | 2.7 | 74.3 | 7.5 | na | na | 8.3 | - | 0.5 |
| BIGC TB | 37.5 | 871.8 | 12.0 | 9.9 | 8.8 | 16.6 | 0.1 | (0.0) |
| ROBINS TB | 8.0 | 257.8 | 10.3 | na | na | 16.4 | 0.0 | 0.3 |
| 3308 HK | 5.1 | 1,195.7 | 24.1 | 17.0 | 13.8 | 28.9 | 0.6 | 0.7 |
| 3368 HK | 7.6 | 2,739.7 | 31.2 | 23.8 | 19.1 | 24.2 | 1.3 | (0.3) |

Source: Bloomberg, UOB Kay Hian

Profit & Loss

| Year to 31 Dec (Rpb) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------|---------|---------|---------|---------|---------|
| Turnover | 4,478.2 | 4,892.6 | 5,608.3 | 6,438.8 | 7,261.4 |
| Gross Profit | 1,229.4 | 1,324.1 | 1,517.8 | 1,759.0 | 1,998.6 |
| Operating Profit | 357.1 | 367.5 | 424.2 | 503.4 | 582.6 |
| Pre-tax Profit | 400.5 | 467.6 | 497.6 | 586.5 | 664.1 |
| Net Profit | 312.6 | 366.8 | 379.2 | 469.1 | 548.9 |
| Gross Margin (%) | 27.5 | 27.1 | 27.1 | 27.3 | 27.5 |
| Operating Margin (%) | 8.0 | 7.5 | 7.6 | 7.8 | 8.0 |
| Net Margin (%) | 7.0 | 7.5 | 6.8 | 7.3 | 7.6 |

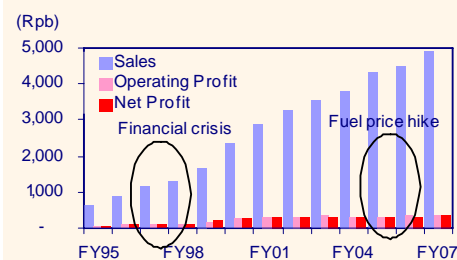
Balance Sheet

| Year to 31 Dec (Rpb) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------|---------|---------|---------|---------|---------|
| Current Assets | 1,510.8 | 1,836.0 | 1,830.4 | 2,044.7 | 2,142.8 |
| Total Assets | 2,527.9 | 2,917.5 | 3,110.6 | 3,538.5 | 3,844.8 |
| Current Liabilities | 474.9 | 654.5 | 670.2 | 834.9 | 848.1 |
| Total Liabilities | 582.3 | 763.5 | 800.3 | 986.7 | 1,025.5 |
| Shareholders' Equity | 1,945.6 | 2,154.0 | 2,310.3 | 2,551.8 | 2,819.3 |

Cash Flow

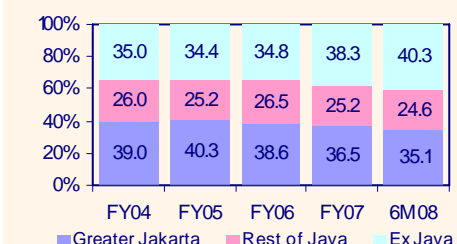
| Year to 31 Dec (Rpb) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------------|---------|---------|---------|---------|---------|
| Cash Flow from Operations | 510.2 | 507.8 | 584.3 | 526.0 | 808.8 |
| Cash Flow from Investments | (195.3) | (257.7) | (310.7) | (349.8) | (374.2) |
| Cash Flow from Financing | (130.5) | (155.4) | (220.1) | (227.5) | (281.4) |
| Change in Cash | 184.4 | 94.8 | 53.6 | (51.2) | 153.2 |

Revenue, Operating Profit and Net Profit



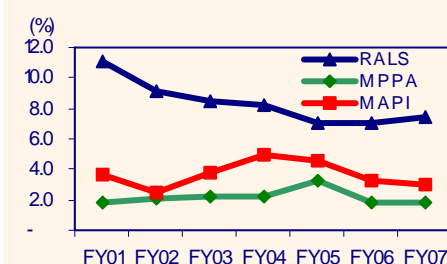
Source: Ramayana Lestari Sentosa

Gross Space by Region



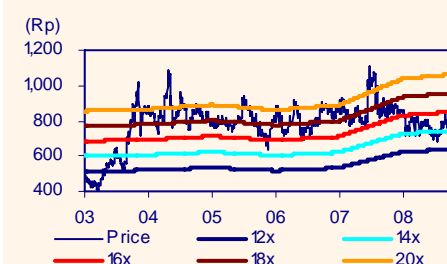
Source: Ramayana Lestari Sentosa, UOB Kay Hian

Net Margin (RALS, MPPA, MAPI)



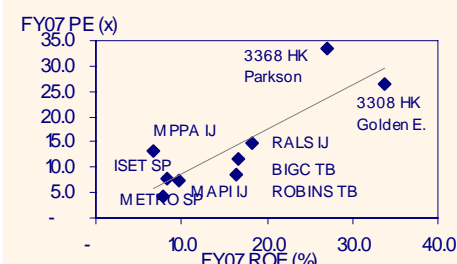
Source: Bloomberg, UOB Kay Hian

PE Band



Source: Bloomberg, UOB Kay Hian

PE vs ROE



Source: Bloomberg, UOB Kay Hian

Banking

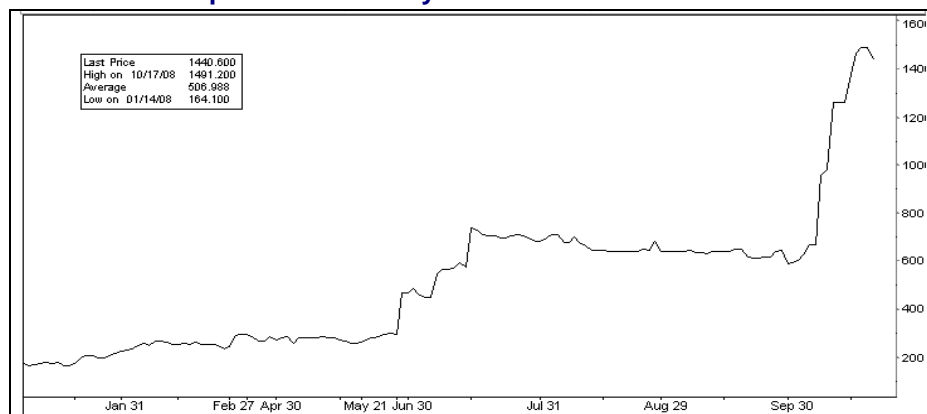
Risk from potential credit losses at Marina Bay Sands

Las Vegas Sands is under distress, putting development of Marina Bay Sands at risk. OCBC has relatively more exposure than DBS. Valuation-wise, DBS is more attractive. Maintain BUY for DBS but downgrade OCBC to HOLD.

Corporate Events

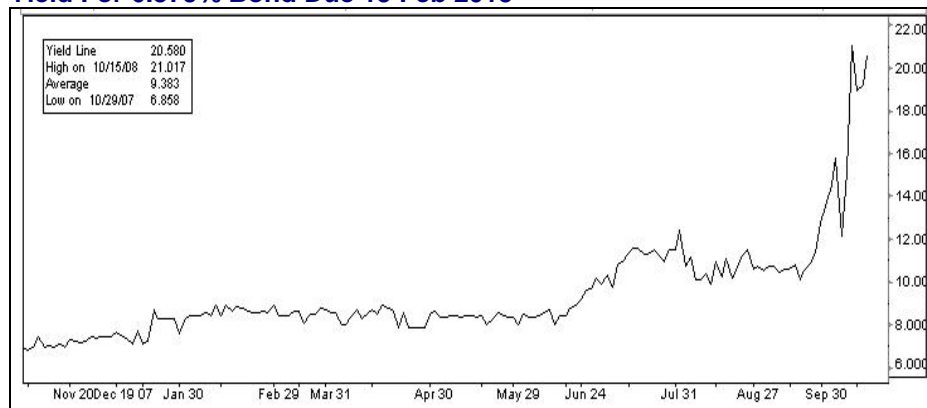
Las Vegas Sands under distress. Credit default spread and bond yield for Las Vegas Sands are starting to show signs of distress. Credit default spread for three-year senior debt is currently trading at 1440, meaning it costs \$1,440 to insure against default for debt of \$10,000. Yield for 6.375% bond due 15 Feb 2015 has surged from 10% to 20.6% over the past two months. Share price for Las Vegas Sands has collapsed 88.3% ytd to US\$12.43.

Credit Default Spread For Three-year Senior Debt



Source: Bloomberg

Yield For 6.375% Bond Due 15 Feb 2015



Source: Bloomberg

Las Vegas Sands sank into losses of US\$8.8m in 2Q08. Its financials are weak with debt/equity ratio at 3.9x and interest cover at only 0.83x. Chairman and CEO Sheldon Adelson and his family have invested US\$475m for convertible senior note with coupon of 6.5% as at end-Sep 08. This was done possibly to prevent breaching loan covenants for a US\$5b credit facility.

The Chinese government has barred mainlanders from using the same visa to visit both Macau and Hong Kong since 1 Sep 08. This has reduced the number of visitors from mainland China at Sands Macao and Venetian Macao. Las Vegas Sands seeks financing from Asian banks, those less affected by the credit crisis, and plans to raise funds by selling non-core assets.

SINGAPORE BANKING OVERWEIGHT

DBS (DBS SP)

BUY

Current Price: S\$11.60

Target Price: S\$15.90

OCBC (OCBC SP)

Downgrade to HOLD

Current Price: S\$5.90

Fair Price: S\$6.55

UOB (UOB SP)

NOT RATED

Current Price: S\$14.52

Analyst

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Stock Impact

All three Singapore banks - DBS, OCBC and UOB - participated in the S\$5.4b credit facility for Marina Bay Sands. There were a total of 19 banks participating in the syndication. Singapore banks were the lead arrangers and took the lion's share of allocation during the syndication. We understand they are still holding the bulk of term loans allocated. The only exception could be UOB as it participated through UOB Asia, its investment banking arm. UOB could have distributed a portion of its term loans to some other foreign banks.

Singapore banks do not disclose precise exposure to individual customers due to banking secrecy and client confidentiality. Based on industry sources, we understand that allocations to Singapore banks are as follows:

Exposure to Marina Bay Sands

| (S\$m) | Term Loans | Revolving Credit Facility |
|--------|------------|---------------------------|
| DBS | 768.3 | 122.0 |
| OCBC | 640.8 | 101.7 |
| UOB | 495.5 | 76.3 |
| Total | 1,904.6 | 300.0 |

Source: UOB Kay Hian

Earnings Revision

We have cut our FY09 earnings forecasts for DBS and OCBC by 28.7% and 23.9%, factoring in allowance for credit losses at 90bp. We have also assumed allowance for credit losses at 40bp in FY10.

Valuation/Recommendation

Maintain BUY for DBS. DBS is trading below NAV and its valuation is more attractive with PE at 8.8x for FY09 and 6.4x for FY10. DBS provides a higher dividend yield of 6.9% for FY09 compared with OCBC's 4.4%. Our target price for DBS is S\$15.90 based on a P/B ratio of 1.11x, which is derived from the Gordon Growth Model (ROE: 12.5%, payout ratio: 45%, required return: 8.2% and constant growth: 3.0%).

DBS sold structured products with Lehman as a reference entity to 4,700 customers in Singapore and Hong Kong who invested a total of S\$360m. In Singapore, there were 1,400 customers who invested S\$103m in High Notes 5. DBS estimates total customer compensation in Singapore and Hong Kong will be in the range of S\$70m-80m based on the number of cases reviewed.

Downgrade OCBC from BUY to HOLD. OCBC trades at a higher PE of 12.0x for FY09 and 8.9x for FY10. It could also have higher exposure to Marina Bay Sands relative to other local banks. We have reduced our fair price for OCBC to S\$6.55 based on a P/B ratio of 1.19x, which is derived from the Gordon Growth Model (ROE: 12.0%, payout ratio: 45%, required return: 8.2% and constant growth: 3.5%).

Peer Comparison – Singapore Banks

| Company | Rec | Price @ 23-Oct | Target | Mkt Cap (\$m) | -----PE (x) ----- | | | P/B (x) | ROE (%) | Div Yield (%) |
|---------|--------------|-------------------|----------|------------------|-------------------|---------|---------|------------|------------|---------------------|
| | | | | | Hist. | Current | Forward | | | |
| DBS | BUY | 11.60 | S\$15.90 | 17,642.6 | 7.2 | 7.1 | 8.8 | 0.91 | 11.7 | 6.9 |
| OCBC | BUY | 5.90 | S\$6.55 | 18,446.7 | 9.2 | 9.2 | 12.0 | 1.28 | 15.2 | 4.7 |
| UOB | Not Rated | 14.52 | n.a. | 22,127.5 | 10.5 | 10.3 | 9.8 | 1.39 | 13.0 | 5.1 |
| | | | | | 9.0 | 8.9 | 10.2 | 1.2 | 13.3 | 5.6 |

Source: UOB Kay Hian

Property

Survival of the fittest

We look at some of the key concerns surrounding the property developers under our coverage given the recent rout in the global equity markets.

Solvency risks remain near-term focus. We examine the debt positions and the Altman Z-scores for the property developers under our coverage. Overall, we rate CapitaLand, City Developments and Wheelock as having low risk profile, while GuocoLand and SC Global have a moderate/high risk profile.

Investment property revaluation and land valuation the next shoe to drop. Most developers are susceptible to revaluation losses due to peaking capital values. City Developments is the sole exception as it carries investment properties at historical cost less depreciation. Also, land valuation write-downs are back on the table, with purchases made in 2007 being the most susceptible. Our sensitivity analysis, based on a 30% downward revaluation of investment properties and a 10-30% land valuation write-downs for plots purchased in the last three years, suggests a potential 18% and 15% drop in RNAVs at Allgreen and SC Global respectively. City Developments suffers the smallest drop of 1%.

Customer defaults on purchases under DPS. There is a high probability of default by buyers if property prices remain way below purchase prices at the time of completion (three years later) when the remaining 80% of the payment is due. We estimate the units sold under the Deferred Payment Scheme (DPS) make up 50% of the units sold in projects launched in the last three years. Based on our stress test scenario of a default rate of 50%, CapitaLand would be least affected with a 1% drop in RNAV. SC Global and Ho Bee will be the hardest hit, with RNAV falling 19% and 9% respectively.

Remain OVERWEIGHT on property; top picks: CapitaLand and City Developments. We have cut our RNAVs and target prices by 25% and 38% respectively to factor in the following: a) 20% write-down of land values and investment properties, b) a default rate of 20% on DPS, c) a 10-30% increase in the discount to RNAV, d) another 15% decline in average selling prices, and e) a 1-2% increase in financing costs. Despite the revisions, we continue to see good value in property stocks, especially after the recent sharp correction in share prices.

Please refer to our Blue Top report dated 22 Oct 08 for more details.

SINGAPORE

Property

OVERWEIGHT

Analyst

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Singapore Research Team
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Stock Recommendations

| Company | Bloomberg Code | Rec | Price 17 Oct 08 (\$) | PE | | | ROE (%) | ROA (%) | Market Cap. (\$m) | Book NTA ps (\$) | Price/ NTA ps (x) | RNAV ps (\$) | Target Price (\$) | Prem/ Disc to Target Price (%) | Upside to Target Price (%) |
|-------------|----------------|------|----------------------------|-------------|-------------|------------|------------|------------|-------------------------|------------------------|-------------------------|-----------------|-------------------------|---|-------------------------------------|
| | | | | Hist (x) | Curr (x) | Fwd (x) | | | | | | | | | |
| Allgreen | AG SP | Buy | 0.45 | 1.4 | 6.8 | 6.9 | 27.0 | 15.6 | 715.7 | 1.38 | 0.3 | 1.41 | 0.85 | (40) | 88.0 |
| CapitaLand | CAPL SP | Buy | 2.85 | 2.9 | 8.0 | 10.8 | 31.9 | 11.9 | 8,046.3 | 3.47 | 0.8 | 4.60 | 3.70 | (20) | 29.8 |
| City Devt | CIT SP | Buy | 6.72 | 8.6 | 9.6 | 10.2 | 14.6 | 6.2 | 6,110.5 | 5.77 | 1.2 | 10.19 | 8.15 | (20) | 21.3 |
| GuocoLand | GUOL SP | Hold | 1.40 | 6.9 | 10.1 | 7.1 | 9.6 | 3.5 | 1,242.4 | 2.50 | 0.6 | 2.53 | 1.50 | (40) | 7.1 |
| Ho Bee | HOBEE SP | Buy | 0.45 | 1.2 | 3.3 | 1.8 | 41.5 | 18.0 | 328.1 | 1.16 | 0.4 | 1.37 | 0.80 | (40) | 77.7 |
| Keppel Land | KPLD SP | Buy | 1.80 | 1.7 | 5.8 | 5.2 | 40.2 | 13.7 | 1,298.4 | 3.13 | 0.6 | 4.14 | 2.90 | (30) | 61.0 |
| SC Global | SCGD SP | Hold | 0.45 | 5.5 | 3.6 | 1.8 | 9.4 | 2.3 | 178.2 | 0.97 | 0.5 | 1.00 | 0.50 | (50) | 11.1 |
| Wheelock | WP SP | Buy | 0.78 | 2.6 | 5.2 | 6.6 | 17.3 | 12.6 | 933.3 | 1.72 | 0.5 | 2.23 | 1.35 | (40) | 73.0 |
| Wing Tai | WINGT SP | Buy | 0.70 | 2.3 | 3.9 | 3.1 | 14.8 | 7.2 | 555.4 | 2.02 | 0.3 | 2.13 | 1.30 | (40) | 85.7 |

Source: UOB Kay Hian

Thursday, October 23, 2008
Stress Test Scenarios

| | | Capita Land | City Developments | Keppel Land | Guoco Land | Wheelock | Wing Tai | Allgreen | Ho Bee | SC Global |
|---|--------------------------------------|----------------|----------------------|----------------|---------------|---------------|---------------|---------------|---------------|--------------|
| Share Price (S\$) as of 17 Oct 08 | 2.85 | 6.72 | 1.80 | 1.40 | 0.78 | 0.70 | 0.45 | 0.45 | 0.45 | |
| RNAV (S\$) | | 4.60 | 10.19 | 4.14 | 2.53 | 2.23 | 2.13 | 1.41 | 1.37 | 1.00 |
| Assumptions (%) | Decline from End-07 Level | | | | | | | | | |
| Singapore Residential | (40) | (3) | (8) | (5) | (9) | (17) | (12) | (16) | (17) | (20) |
| Singapore Office | (40) | (3) | (8) | (15) | (3) | (5) | (5) | (6) | (5) | (4) |
| Singapore Retail | (40) | (5) | (3) | (2) | - | (3) | (2) | (9) | (1) | - |
| China | (40) | (8) | - | (6) | (17) | - | (2) | (2) | - | - |
| Vietnam | (40) | (2) | - | (9) | (3) | - | - | (1) | - | - |
| Listed Investments | (70) | (9) | (6) | (5) | (5) | (9) | (5) | - | - | (2) |
| Asset Write-down (Devt Pty) | | (1) | (1) | (1) | (7) | - | (4) | (4) | (10) | (14) |
| Asset Write-down (Invnt Pty) | | (11) | - | (7) | (3) | (11) | (9) | (15) | (5) | (1) |
| Deferred Payment Scheme | | (1) | (3) | (2) | (4) | (3) | (3) | (3) | (9) | (19) |
| Total | | (41) | (27) | (51) | (49) | (48) | (42) | (56) | (48) | (60) |
| Stressed RNAV(S\$) | | 2.70 | 7.42 | 2.04 | 1.28 | 1.15 | 1.24 | 0.62 | 0.71 | 0.40 |
| Share Price Discount/Premium (%) | | 5.6 | (9.5) | (11.9) | 9.4 | (32.3) | (43.4) | (27.1) | (36.6) | 12.2 |

Source: UOB Kay Hian

Ascott Residence Trust

3Q08: Extended stay business model provides earnings visibility

ART's gearing is at a manageable level with limited refinancing risks. We continue to see attractive value in ART as the market has priced in an overly bearish scenario of a 60% fall from current RevPAU levels.

3Q08 Results

| Year to 31 Dec | 3Q08 (S\$m) | yoy % chg | 9M08 (S\$m) | yoy % chg | Remarks |
|----------------------|----------------|--------------|----------------|--------------|----------------------------|
| Gross Revenue | 53.1 | 25.4 | 144.7 | 29.3 | Higher Average Daily Rates |
| Gross Profit | 27.9 | 48.9 | 74.6 | 47.6 | |
| EBIT | 24.6 | 50.3 | 66.1 | 45.3 | |
| Distributable Income | 15.9 | 32.2 | 43.4 | 35.1 | |
| DPU (cents) | 2.61 | 31.2 | 7.12 | 27.5 | |

Source: ART and UOB Kay Hian

Results

3Q08 DPU of 2.61 cents is slightly ahead of our projections, representing 32% of our full year FY08 DPU projection of 7.9 cents.

Stock Impact

- **Active asset management strategy.** ART has indicated that it will continue to focus on active management of its properties to maximise asset yields to deliver stable returns to unit holders, despite the difficult economic conditions. Through reconfiguration of properties such as Ascott Beijing, ART has managed to increase available inventory.
- **Continued focus on extended term stay business provides earnings visibility.** Despite the flexibility to cater for short-term stay in most markets, ART has been focusing on the niche market, i.e., from one month's to one year's stay, by allocating 60-70% room inventory to longer stay. Currently ART's length of stay is more than 7 months on average, which will provide a certain degree of earnings visibility.
- **Manageable gearing and limited refinancing risks.** ART's gearing ratio (Debt/Asset) stood at 34.9% as of 3Q08, with 73% of its debt on fixed interest rate terms. ART has reiterated that it has sufficient cash and bank facilities to meet refinancing needs, including S\$84.9m, or 15% of the total debt that will mature by FY08. More than 80% of ART's debt is only due for refinancing in 2011 and beyond.

Earnings Revision

We revise our FY08 DPU estimates upwards by 20% on expectations of a strong 4Q08 performance. Maintain FY09-11 estimates.

Valuation/Recommendation

We see value in ART as the market is pricing in an overly bearish scenario - a 60% fall from current RevPAU levels. **Maintain BUY.** Our target price of S\$1.06 is based on a two-stage dividend discount model (required rate of return: 9.0%, terminal growth: 2.5%).

SINGAPORE

Ascott Residence Trust (ART SP)

BUY

Current Price: S\$0.475

Target Price: S\$1.06

| | |
|-----------------------------|-------|
| Sector | REITs |
| 52-Wk Avg Daily Vol. ('000) | 1,056 |
| Market Cap (S\$m) | 289.0 |
| (US\$m) | 195.5 |

| | |
|------------------------|------|
| Major Shareholders (%) | |
| Capitaland Ltd | 46.6 |

| | |
|--------------------------|------|
| Book NTA per Share (S\$) | 1.58 |
| ROE (%) | 2.9 |
| Net Debt per Share (S\$) | 0.87 |

Results Due

| | |
|---------|------------|
| 1Q: Apr | 2Q: Jul |
| 3Q: Oct | Final: Jan |

12-Month Call History

| Date | Rec | Target Price (S\$) |
|----------|-----|--------------------|
| 08/10/08 | BUY | 1.06 |
| 30/09/08 | BUY | 1.22 |
| 12/06/08 | BUY | 1.57 |
| 17/04/08 | BUY | 1.77 |

Price Chart



Analyst

Singapore Research Team
research@uobkayhian.com

| Year to 31 Dec | Turnover (S\$m) | EBIT (S\$m) | Net Profit# (S\$m) | EPU (¢) | EPU Growth (%) | PE (x) | DPU (¢) | Yield (%) |
|----------------|-----------------|-------------|--------------------|---------|----------------|--------|---------|-----------|
| 2006^ | 89.8 | 40.5 | 14.9 | 3.2 | n.a | 11.3 | 4.9 | 13.6 |
| 2007 | 154.8 | 75.7 | 24.0 | 4.1 | 28.5 | 11.5 | 7.7 | 16.2 |
| 2008F | 205.9 | 86.0 | 43.2 | 7.1 | 71.2 | 6.7 | 9.5 | 20.1 |
| 2009F | 166.2 | 69.7 | 29.6 | 4.9 | (31.5) | 9.8 | 7.5 | 15.7 |
| 2010F | 173.3 | 73.2 | 32.2 | 5.3 | 8.3 | 9.0 | 8.2 | 17.2 |

Consensus Net Profit – FY08: S\$40.6m
-- FY09: S\$44.2m

^ For the period 31 Mar 06 to 31 Dec 06
Earnings exclude revaluation gains and losses

Impact of Changes in 09-11 RevPAU Assumptions on Target Price

| Ascott Residence Trust | Scenarios | | | | |
|-------------------------------------|-----------|------|------|------|------|
| | Base Case | A | B | C | D |
| Avg Blended RevPAU 2009-2011 (\$\$) | 112 | 98 | 84 | 69 | 55 |
| Target Price (\$\$) | 1.06 | 0.92 | 0.78 | 0.64 | 0.50 |

Source: ART and UOB Kay Hian

Impact of Change in Refinancing costs on target price

| Ascott Residence Trust | Scenarios | | | | |
|--|-----------|------|------|------|------|
| | Base Case | A | B | C | D |
| Refinancing at higher interest rates (%) | 3.5 | 4.0 | 4.5 | 5.0 | 5.5 |
| Target Price (\$\$) | 1.06 | 1.03 | 1.02 | 0.99 | 0.97 |

Source: ART and UOB Kay Hian

Impact of Write-down in Asset Values on Gearing

| Ascott Residence Trust | Scenarios | | | | |
|--------------------------------|-----------|------|------|------|------|
| | Base Case | A | B | C | D |
| Write-down in Asset Values (%) | - | 10 | 20 | 30 | 40 |
| Gearing (Debt/Assets) (%) | 34.9 | 36.2 | 40.7 | 46.6 | 54.3 |

Source: ART and UOB Kay Hian

Profit & Loss

| Year to 31 Dec (\$\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|-------------------------------|------|-------|-------|-------|-------|
| Turnover | 89.8 | 154.8 | 205.9 | 166.2 | 173.3 |
| EBIT | 40.5 | 75.7 | 86.0 | 69.7 | 73.2 |
| Pre-tax Profit | 27.3 | 52.1 | 67.9 | 51.0 | 54.3 |
| Net Profit | 14.9 | 24.0 | 43.2 | 29.6 | 32.2 |
| Income avail for distribution | 24.6 | 45.1 | 58.1 | 45.6 | 50.1 |
| DPU (¢) | 4.9 | 7.7 | 9.5 | 7.5 | 8.2 |
| EPU (¢) | 3.2 | 4.1 | 7.1 | 4.9 | 5.3 |

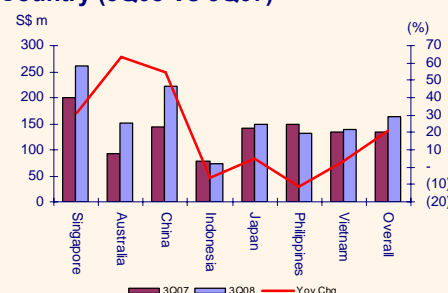
Balance Sheet

| Year to 31 Dec (\$\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------------|---------|---------|---------|---------|---------|
| Current Assets | 68.2 | 102.6 | 95.3 | 94.4 | 97.4 |
| Total Assets | 1,077.7 | 1,689.1 | 1,687.2 | 1,693.7 | 1,703.4 |
| Current Liabilities | 67.6 | 257.1 | 90.0 | 99.0 | 110.0 |
| Long-Term Liabilities | 291.5 | 379.4 | 545.7 | 546.7 | 550.7 |
| Shareholder Funds | 715.0 | 1,038.6 | 1,048.0 | 1,044.5 | 1,039.2 |
| Total Equity & Liabilities | 1,077.7 | 1,689.1 | 1,687.2 | 1,693.7 | 1,703.4 |

Cash Flow

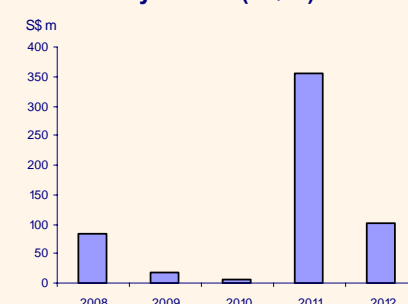
| Year to 31 Dec (\$\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|--------------------------|--------|---------|--------|--------|--------|
| Operating | 10.2 | 69.4 | 81.4 | 70.5 | 74.6 |
| Investing | (94.3) | (400.7) | (17.8) | (19.3) | (20.9) |
| Financing | 120.4 | 360.2 | (73.2) | (57.1) | (56.8) |
| Net Cash In/(Out) Flow | 36.2 | 28.9 | (9.6) | (5.9) | (3.0) |
| Begin Cash & Cash Equiv. | 0.0 | 36.2 | 64.5 | 54.9 | 48.9 |
| End'g Cash & Cash Equiv. | 36.2 | 64.5 | 54.9 | 48.9 | 45.9 |

Serviced Residence RevPAU by Country (3Q08 Vs 3Q07)



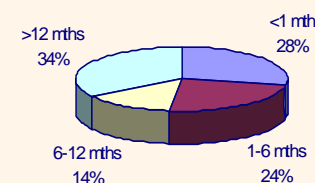
Source: ART, UOB Kay Hian

Debt Maturity Profile (3Q08)



Source: ART, UOB Kay Hian

Rental Income by Length of Stay (9M08)



Source: ART, UOB Kay Hian

Asset Enhancements

| Properties | Somerset Gordon Heights, Melbourne | Ascott Beijing | Somerset Olympic Tower Property, Tianjin |
|-----------------------|--|---|--|
| Asset | Rebranding into a Somerset and refurbishment of the property | 73 new one-bedroom units created from 35 larger apartment units | 20 two-bedroom units created from 10 penthouse duplex units and 9 one-bedroom units created from 6 two-bedroom units |
| Increase in Inventory | NIL | 38 units | 13 units |
| Renovation Cost | A\$0.7m | US\$2.5m | US\$0.7m |
| Payback Period | 3 years | 3 years | 4 years |

Source: ART, UOB Kay Hian

Keppel Land

3Q08: Healthy balance sheet

Results are in line with expectations. Keppel Land has a healthy balance sheet to weather the weak property market. It is slowly progressing with its launches.

3Q08 Results

| Year to 31 Dec | 3Q08 (S\$m) | yoy % chg | 9M08 (S\$m) | yoy % chg | Remarks |
|-------------------|----------------|--------------|----------------|--------------|-------------------------------|
| Turnover | 185.8 | -51 | 644.8 | -38 | |
| EBITDA | 44.8 | -57 | 189.4 | -20 | |
| Pre-tax Profit | 60.1 | -45 | 219 | -21 | |
| Tax | 4.0 | -81 | 30.8 | -38 | |
| Net Profit | 46.2 | -44 | 159.1 | -23 | Completion of several trading |
| EPS (S\$ cents) | 6.4 | -44 | 22.1 | -23 | projects |
| EBITDA Margin (%) | 24.1 | | 29.3 | | |

Source: Keppel Land and UOB Kay Hian

Results

Keppel Land reported 3Q08 net profit of S\$46.2m, -44% yoy, largely due to the completion of several projects. The results are in line with our expectation with 3Q08 earnings representing 21% of our full-year below-consensus forecast of S\$224.8m.

Stock Impact

- Earnings from property trading declined 37% to S\$122.3m mainly due to completion of several projects. The Group sold 14 units at Reflections at Keppel Bay at an ASP of \$2,000psf, and 28 units at Park Infinia and The Tresor at ASP of \$1,500-1,600psf during the quarter. The launch of Marina Bay Suites has been deferred to next year. The progressive profit recognition from Marina Bay Residences, Sixth Avenue residences and Estella in Vietnam will drive earnings forward.
- Earnings from property investment declined 7% yoy to S\$24.1m due to a writeback of a tax provision in 2007. Rental income was boosted by positive rental reversions in Equity Plaza and Ocean Towers. The pre-lease momentum is going strong at Marina Bay Financial Centre with 61% pre-committed ahead of the opening 2-3 years later.
- Keppel Land is well capitalised with a 0.54x gearing, average interest rate of borrowings at 2.5%, interest cover of 9.57x and average debt maturity of 2.06 years.

Valuation/Recommendation

Maintain BUY with a target price of S\$2.90 pegged at a 30% discount to FY09 RNAV of S\$4.14/share.

SINGAPORE

Keppel Land (KPLD SP)

BUY

Current Price: S\$1.80

Target Price: S\$2.90

| | |
|-----------------------------|----------|
| Sector | Property |
| 52-Wk Avg Daily Vol. ('000) | 3,189 |
| Market Cap (S\$m) | 1298.0 |
| (US\$m) | 878.2 |

| | |
|------------------------|------|
| Major Shareholders (%) | |
| Keppel Corporation Ltd | 52.7 |

| | |
|--------------------------|------|
| Book NTA per Share (S\$) | 3.26 |
| ROE (%) | 27.2 |
| Net Debt per Share (S\$) | 1.97 |

Results Due

| | |
|---------|------------|
| 1Q: May | 1H: Aug |
| 3Q: Nov | Final: Feb |

12-Month Call History

| Date | Rec | Target Price (S\$) |
|----------|-----|--------------------|
| 22/10/08 | BUY | 2.90 |
| 31/07/08 | BUY | 6.95 |
| 12/06/08 | BUY | 8.00 |
| 30/01/08 | BUY | 8.86 |
| 30/10/07 | BUY | 9.82 |

Price Chart



Analyst

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| Year to 31 Dec | Turnover (S\$m) | EBITDA (S\$m) | Net Profit (S\$m) | EPS (¢) | EPS Growth (%) | PE (x) | EV/ EBITDA (x) | DPS (¢) | Yield (%) |
|----------------|--------------------|------------------|----------------------|------------|-------------------|-----------|----------------------|------------|--------------|
| 2006 | 947.9 | 215.3 | 200.3 | 27.9 | 27.9 | 6.5 | 12.6 | 5.0 | 2.8 |
| 2007 | 1407.9 | 321.9 | 779.7 | 108.3 | 288.2 | 1.7 | 8.4 | 8.0 | 4.4 |
| 2008F | 1235.3 | 366.0 | 224.8 | 29.3 | (72.9) | 5.8 | 7.4 | 8.0 | 4.4 |
| 2009F | 1328.5 | 344.7 | 251.7 | 32.8 | 12.0 | 5.2 | 7.9 | 8.0 | 4.4 |
| 2010F | 1958.4 | 445.6 | 265.6 | 34.7 | 5.5 | 4.9 | 6.1 | 8.0 | 4.4 |

Consensus Net Profit – FY08: S\$262.4m
 -- FY09: S\$286.9m

RNAV

| Asset Valuation | Cap. Value (S\$m) 2009F |
|---|-------------------------------|
| SINGAPORE | |
| Investment Properties | |
| Total Investment Properties | \$812.63 |
| Estimated book value of investment properties | \$823.71 |
| Surplus/ (deficit) to book (1) | \$(11.08) |
| Development Properties - Singapore | |
| NPV of Development Profits (2) | 672.4 |
| NPV of MBFC Office (3) | 336.4 |
| NPV of OFC redevelopment (4) | 224.4 |
| Contribution from Fund Management business (5) | 182.0 |
| Listed Subsidiary/Associates | |
| Market Value of Quoted Associates | 139.6 |
| Book Value of Quoted Associates | 244.6 |
| Surplus/ (deficit) to book (6) | (105.0) |
| Write-downs/Defaults (7) | (33.4) |
| Net Book Value (8) | 1,915.3 |
| RNAV | 3,181.0 |
| Fully diluted no. of shares | 768.7 |
| Fully diluted RNAV per share S\$ (1+2+3+4+5+6+7+8) | 4.14 |

Source: Keppel Land and UOB Kay Hian

Profit & Loss

| Year to 31 Dec (S\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|-----------------------|-------|---------|---------|---------|---------|
| Turnover | 947.9 | 1,407.9 | 1,235.3 | 1,328.5 | 1,958.4 |
| EBIT | 204.1 | 312.3 | 352.0 | 330.5 | 432.5 |
| Pre-tax Profit | 263.4 | 531.7 | 336.0 | 403.5 | 466.3 |
| Net Profit | 200.3 | 779.7 | 224.8 | 251.7 | 265.6 |

Balance Sheet

| Year to 31 Dec (S\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------------|---------|---------|---------|---------|---------|
| Current Assets | 3,013.9 | 3,693.5 | 4,335.5 | 4,367.2 | 4,870.3 |
| Total Assets | 5,261.5 | 6,115.3 | 6,762.6 | 7,066.4 | 7,779.3 |
| Current Liabilities | 1,385.0 | 1,384.9 | 1,206.7 | 1,338.9 | 1,829.9 |
| Long-Term Liabilities | 2,145.5 | 2,086.6 | 2,706.0 | 2,640.4 | 2,609.0 |
| Shareholder Funds | 1,901.0 | 2,643.7 | 2,849.9 | 3,087.1 | 3,340.4 |
| Total Equity & Liabilities | 5,261.5 | 6,115.3 | 6,762.6 | 7,066.4 | 7,779.3 |

Cash Flow

| Year to 31 Dec (S\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|--------------------------|---------|---------|---------|---------|---------|
| Operating | 138.1 | 438.1 | 697.7 | 68.8 | 463.0 |
| Investing | (174.6) | 203.0 | (32.0) | (3.9) | (1.7) |
| Financing | 390.4 | (339.0) | (121.8) | (46.1) | (46.1) |
| Net Cash In/(Out) Flow | 353.9 | 302.1 | 544.0 | 18.8 | 415.2 |
| Begin Cash & Cash Equiv. | 354.8 | 723.1 | 1,006.4 | 1,550.3 | 1,569.1 |
| End'g Cash & Cash Equiv. | 723.1 | 1,006.4 | 1,550.3 | 1,569.1 | 1,984.3 |

Stress Test

| | Keppel Land |
|-------------------|-------------|
| Share Price (S\$) | 1.82 |
| RNAV (S\$) | 4.14 |

| Assumptions (%) | Decline from End-07 Level | |
|------------------------------|---------------------------|-------------|
| Singapore residential | (40) | (5) |
| Singapore office | (40) | (15) |
| Singapore retail | (40) | (2) |
| China | (40) | (6) |
| Vietnam | (40) | (9) |
| Listed investments | (40) | (5) |
| Asset Write-down (Devt Pty) | | (1) |
| Asset Write-down (Inv't Pty) | | (7) |
| Deferred payment Scheme | | (2) |
| Total | | (51) |

| | |
|----------------------------------|--------|
| Stressed RNAV(S\$) | 2.04 |
| Share Price Discount/Premium (%) | (11.9) |

Source: Keppel Land, UOB Kay Hian

Singapore Petroleum Company

3Q08: Huge impact from inventory loss

Inventory loss hit 3Q08's earnings led to a net loss at its refinery. Despite the strong E&P business, loss may continue into 4Q08 if oil price drops below US\$60/bbl by the end of this year.

Quarterly Highlight

| (\$m) | 3Q07 | 2Q08 | 3Q08yoy | % chg qoq | % chg | Remarks |
|------------------|---------|---------|---------|-----------|-------|---|
| Turnover | 2,261.0 | 3,251.0 | 3,306.3 | 46 | 2 | |
| Cost of Sales | 2,115.3 | 2,969.3 | 3,237.8 | 53 | 9 | |
| Gross Profit | 145.7 | 281.73 | 68.5 | -53 | -76 | Lower GRM at US\$4.bbl vs US\$13/bbl in 2Q08 |
| SG&A | 22.1 | 32.4 | 27.6 | 25 | -15 | |
| Operating profit | 115.6 | 240.84 | 28.6 | -75 | -88 | |
| Interest expense | 5.0 | 15.5 | 13.7 | 173 | -12 | |
| Tax | 12.5 | 45.14 | 14.4 | 15 | -68 | E&P tax rate is above 40% |
| Net Profit | 98.1 | 180.2 | 0.5 | -99 | -100 | Huge impact from inventory loss of S\$125m, lower GRM and weak US\$ |
| EPS (cts) | 19.04 | 34.96 | 0.12 | -99 | -100 | |
| Gross Margin | 6.4% | 8.7% | 2.1% | -68 | -76 | |

Source: SPC, UOB Kay Hian

SPC reported 3Q08 net profit of only S\$0.5 m, declining 99% yoy and 100% qoq, due to:

- huge inventory loss at S\$125m (oil price dropped from US\$133/bbl to US\$94/bbl in 3Q08 causing huge stock loss),
- lower GRM at US\$4.0/bbl vs US\$13.0/bbl in 2Q08, and
- Weak US dollar.

However, earnings from E&P remained strong and buffered the loss from refinery. E&P activities contributed operating profit of S\$43.6m while downstream business contributed operating loss S\$18.9m.

3Q08 results was below our expectation as SPC's recorded refinery margin of US\$4/bbl vs market GRM at US\$5.5/bbl. However, the results are likely to be better than peers'. We forecast Thai Oil (TOP) will report a net loss of Bt3.8m, -251% yoy, and PTT Aromatics and Refining a net loss of BT4.2m, -202% yoy.

Valuation/Recommendation

Maintain BUY. We cut our target price to S\$4.20/share (4.5x FY09 PE and 1.05x FY09 P/B) to reflect new oil price assumptions and weekend refinery earnings. Our target price is based on sum-of-the-parts valuation using stress test values for the Refinery. We arrive at the replacement value of S\$7.00/share (S\$6.00/share for Refinery and S\$1.00/share for E&P). Currently, SPC is trading at more than 50% below replacement value and at 4.5x FY09 PE, a 34% discount to regional refiners', with dividend yield of 11%. Despite the cyclical downturn, SPC is attractive because of its high dividend yield and cheap valuation.

SINGAPORE

Singapore Petroleum Company (SPC SP)

BUY

Current Price: S\$3.08
Target Price: S\$4.20
(Previous: S\$7.60)

| | |
|-----------------------------|-----------|
| Sector | Oil & Gas |
| 52-Wk Avg Daily Vol. ('000) | 2,290 |
| Market Cap (\$m) | 1,589.3 |
| (US\$m) | 2,256.8 |

| | |
|--------------------------|------|
| Major Shareholders (%) | |
| Temasek Holdings Pte Ltd | 46.0 |

| | |
|-------------------------|------|
| Book NTA per Share (\$) | 3.37 |
| ROE (%) | 30.3 |
| Net Debt per Share (\$) | 0.98 |

Results Due

| | |
|---------|------------|
| 1Q: Apr | 2Q: Jul |
| 3Q: Oct | Final: Jan |

12-Month Call History

| Date | Rec | Target Price (\$) |
|----------|-----|-------------------|
| 22/10/08 | BUY | 4.20 |
| 09/11/08 | BUY | 7.60 |

Price Chart



Analyst

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| Year to 31 Dec | Turnover (\$m) | EBITDA (\$m) | Net Profit (\$m) | EPS (¢) | EPS Growth (%) | PE (x) | EV/ EBITDA (x) | DPS (¢) | Yield (%) |
|----------------|----------------|--------------|------------------|---------|----------------|--------|----------------|---------|-----------|
| 2006 | 8,574.2 | 380.0 | 284.6 | 0.55 | (35.0) | 5.6 | 4.2 | 35.0* | 11.4 |
| 2007 | 8,766.7 | 643.5 | 508.3 | 0.99 | 78.5 | 3.1 | 3.0 | 60.0 | 19.5 |
| 2008F | 12,162.4 | 421.0 | 295.6 | 0.57 | (41.8) | 5.4 | 4.9 | 34.5 | 11.2 |
| 2009F | 11,071.7 | 478.5 | 355.8 | 0.69 | 20.3 | 4.5 | 3.8 | 41.5 | 13.5 |
| 2010F | 11,120.8 | 609.0 | 459.5 | 0.89 | 29.2 | 3.4 | 2.6 | 53.6 | 17.4 |

Consensus Net Profit – FY08: S\$505.5m
 -- FY09: S\$456.0m

* Includes special dividend 15¢

Lower oil price will continue in short term

We cut our average Dubai oil price assumptions from US\$108/bbl to US\$96/bbl for FY08 and from US\$105/bbl to US\$75/bbl for FY09 but maintain the long-term price at US\$85/bbl. Our long-term price assumes the operating cost of E&P business at US\$50-60/bbl, and thus oil price should trade between US\$60 and US\$90/bbl.

Downturn in Refinery has started

Additional supply from Reliance Industries expected to start in Nov 08 will hit GRM significantly starting late-FY08 into FY10. Weakening refinery demand from the US and China will also pressure GRM. We cut our gross refining margin (GRM) forecast for FY09 from US\$5.5/bbl to US\$4.0/bbl but maintain our long-term GRM forecast at US\$5.0/bbl. Breakeven GRM for a new refinery is US\$5.0-7.0/bbl. Thus, our long-term GRM forecast of US\$5.00/bbl is attainable. Contribution from the Refinery section will be supportive as operating cash cost is US\$2.5-2.6/bbl. Based on new oil price and GRM forecasts, we cut 2009 net profit forecast of SPC by 20%.

Robust E&P volume growth ahead

SPC has a different earnings profile that includes investments in the E&P business, unlike other refiners that have more exposure to the petrochemical industry, eg Thai Oil (TOP), GS Holdings and SK Energy. Over 90% of its production volume are liquid, which allows SPC to benefit from the continued crude oil price hikes in the long term. SPC's E&P volume is expected to grow from 5,293boed in 2007 to 11,000boed in 2008 and 30,000boed by 2011. SPC's exploration fields are in areas where there are proven commercialisation of oil and gas.

Profit & Loss

| Year to 31 Dec (\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------|---------|---------|----------|----------|----------|
| Turnover | 8,574.2 | 8,766.7 | 12,162.4 | 11,071.7 | 11,120.8 |
| EBIT | 324.4 | 552.3 | 321.7 | 375.1 | 501.9 |
| Pre-tax Profit | 338.5 | 581.4 | 339.1 | 408.0 | 541.7 |
| Net Profit | 284.6 | 508.3 | 295.6 | 355.8 | 459.5 |

Balance Sheet

| Year to 31 Dec (\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------------|---------|---------|---------|---------|---------|
| Current Assets | 1,981.1 | 2,764.1 | 4,388.1 | 4,380.4 | 4,589.0 |
| Total Assets | 3,140.2 | 4,308.2 | 5,910.3 | 5,874.2 | 6,042.1 |
| Current Liabilities | 1,458.8 | 2,358.6 | 3,006.7 | 2,829.4 | 2,815.1 |
| Long-Term Liabilities | 0.0 | 0.0 | 836.8 | 836.8 | 836.8 |
| Shareholder Funds | 1,570.4 | 1,790.0 | 1,908.3 | 2,050.6 | 2,234.4 |
| Total Equity & Liabilities | 3,140.2 | 4,308.2 | 5,910.3 | 5,874.2 | 6,042.1 |

Cash Flow

| Year to 31 Dec (\$m) | 2006 | 2007 | 2008F | 2009F | 2010F |
|--------------------------|---------|---------|---------|---------|---------|
| Operating | 374.8 | 386.9 | 105.0 | 543.0 | 535.8 |
| Investing | (78.9) | (392.8) | (64.0) | (60.0) | (50.0) |
| Financing | (129.8) | 59.8 | 659.4 | (213.5) | (275.7) |
| Net Cash In/(Out) Flow | 166.1 | 53.9 | 700.3 | 269.6 | 210.1 |
| Begin Cash & Cash Equiv. | 255.1 | 421.2 | 475.1 | 1,175.4 | 1,445.0 |
| End'g Cash & Cash Equiv. | 421.2 | 475.1 | 1,175.4 | 1,445.0 | 1,655.1 |

Key Assumptions

| Key Assumptions | 2008F | 2009F | L-T |
|--------------------------------------|---------|---------|-----|
| Dubai crude oil (US\$/bbl) | 96 | 75 | 85 |
| WTI crude oil (US\$/bbl) | 100 | 80 | 90 |
| E&P Volume (Boed) | 11,000 | 15,000 | - |
| E&P ASP (US\$/bbl) | 98 | 77 | 82 |
| Refining Capacity (bpd) | 145,000 | 145,000 | - |
| Singapore Refining Margin (US\$/bbl) | 6.5 | 4.5 | 5.0 |
| SPC Refining Margin (US\$/bbl) | 6.0 | 4.0 | 5.0 |

Source: UOB Kay Hian

Earnings Revision

| | ----- Old ----- | | ----- New ----- | |
|------------|-----------------|--------|-----------------|--------|
| (\$m) | 2008F | 2009F | 2008F | 2009F |
| Net Profit | 510 | 445 | 296 | 356 |
| EPS (\$S) | 0.99 | 0.87 | 0.57 | 0.69 |
| Sales | 11,867 | 11,153 | 12,162 | 11,072 |
| EBITDA | 676 | 593 | 421 | 479 |

Source: UOB Kay Hian

SPC Stress Test - P/B Approach



Source: Bloomberg, UOB Kay Hian

Asia-Pacific Refinery Comparables

| Company Name | PE | P/BV | Div Yield |
|--------------------------------|-------------|-------------|--------------|
| | 2009F | 2009F | 2009F |
| SK Holdings | 5.71 | 0.51 | 2.28 |
| S-Oil | 9.46 | 1.85 | 7.67 |
| GS Holdings | 4.96 | 0.67 | 4.72 |
| Singapore Petroleum *** | 4.46 | 0.77 | 13.47 |
| Caltex Australia | 7.02 | 0.83 | 7.11 |
| Reliance Industries | 11.47 | 1.78 | 1.09 |
| Formosa Petrochemical | 12.95 | 2.52 | 6.62 |
| PTT | 5.12 | 1.00 | 6.77 |
| PTT Aromatics & Refining | 3.79 | 0.49 | 10.18 |
| Thai Oil | 3.58 | 0.67 | 14.57 |
| Pakistan Refinery | 3.45 | n.a. | 1.38 |
| Pakistan State Oil | 5.18 | 1.43 | 12.87 |
| Attock Petroleum | 4.88 | 1.94 | 6.88 |
| Shell Refining (F.O.M.) | 11.81 | 1.39 | 5.59 |
| Average | 6.70 | 1.22 | 7.23 |
| SPC vs Regional | (33.5%) | (36.6%) | 86.3% |

Source: Bloomberg, UOB Kay Hian ***

Thanachart Capital

3Q08: Results down on poor capital market items and higher provisions

TCAP's weak 3Q08 results was mainly due to poor capital market-related income. With the over 60% drop in share price this year, valuation looks distressed. **Maintain BUY.**

3Q08 Results

| Year to 31 Dec (Btm) | 3Q07 | 2Q08 | 3Q08 | % yoy | % qoq | Remark |
|----------------------|---------|---------|---------|--------|--------|-------------------------------------|
| Net interest income | 2,467 | 3,019 | 3,003 | 21.7 | (0.5) | Qoq, loan +3.8%, NIM-18bp |
| Non-interest income | 3,259 | 3,346 | 2,709 | (16.9) | (19.0) | Due to poor capital mkt. |
| Total income | 5,726 | 6,365 | 5,712 | (0.2) | (10.3) | |
| SG&A | (3,324) | (3,978) | (3,728) | 12.2 | (6.3) | |
| Pre-provision profit | 2,402 | 2,387 | 1,984 | (17.4) | (16.9) | |
| Provisions | (667) | (1,021) | (1,157) | 73.3 | 13.3 | To cover potential rise in HP NPLs. |
| Net profit | 824 | 761 | 576 | (30.1) | (24.3) | |
| EPS- Bt | 0.6 | 0.6 | 0.4 | (30.1) | (24.3) | |

Source: TCAP and UOB KayHian

Net profit dropped 30% yoy and 24% qoq to Bt576m in 3Q08. Weak results were due to:

- **Non-interest income down 17% yoy.** This is due mainly to the falling brokerage income (-31% yoy) and lower investment gains (Bt40m loss vs. almost Bt700m gains last year). Fee from core operations rose 7%.
- **Lower NIM.** Net interest margin (NIM) slipped 18bp qoq on higher funding costs (+20bp). As a result, spread income was flat qoq, in spite of a 3.8% qoq loan growth.
- **Higher provisions.** To cope with the rising risk profile of HP loans, credit costs rose to 170bp of total loans in 3Q08 vs. 2Q08's 150bp and 3Q07's 120bp.

Earnings Revision

To reflect the poor stock market performance and the rapidly deteriorating macro environment, we have cut our FY08 earning estimate by 17% to Bt3.7b. We have also slashed our 2009 forecast by 37% to Bt1.6b mainly on lower loan growth assumption (9% vs. 18% previously) and higher credit cost (150bp vs. 90bp previously).

THAILAND

Thanachart Capital (TCAP TB)

BUY

Current Price: Bt6.80

Target Price: Bt8.55

(Previous: Bt21.80)

| | |
|-----------------------------|---------|
| Sector | Finance |
| 52-Wk Avg Daily Vol. ('000) | 4,206.2 |
| Market Cap (Bt b) | 9.1 |
| (US\$m) | 266.6 |
| Major Shareholders (%) | |
| Com Link Ltd. | 10.4 |
| MBK | 10.0 |
| Book NTA per Share (Bt) | 19.7 |
| ROE (%) | 11.6 |

Results Due

1Q: Apr

3Q: Oct

2Q: Jul

Final: Jan

12-Month Call History

| Date | Rec | Target Price (Bt) |
|----------|-----|-------------------|
| 23/10/08 | BUY | 8.55 |
| 05/05/08 | BUY | 21.80 |
| 23/01/08 | BUY | 16.00 |

Price Chart

(Bt)



Analyst

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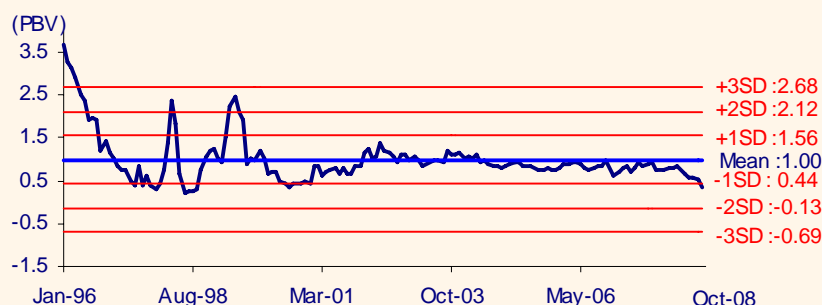
| Year to 31 Dec | Pre-Provision Profit (Bt m) | Net Profit (Bt m) | EPS (Bt) | EPS Growth (%) | PE (x) | DPS (Bt) | BV (Bt) | P/BV (x) | ROE (%) |
|----------------|-----------------------------|-------------------|----------|----------------|--------|----------|---------|----------|---------|
| 2006 | 3,509 | 1,468 | 1.1 | (52.7) | 6.2 | 0.8 | 16.9 | 0.4 | 6.5 |
| 2007 | 6,925 | 2,818 | 2.1 | 92.0 | 3.2 | 0.9 | 19.7 | 0.3 | 11.6 |
| 2008F | 11,140 | 3,698 | 2.8 | 31.2 | 2.5 | 1.4 | 21.5 | 0.3 | 13.5 |
| 2009F | 9,709 | 1,591 | 1.2 | (57.0) | 5.7 | 0.5 | 21.3 | 0.3 | 5.6 |
| 2010F | 11,877 | 2,400 | 1.8 | 50.9 | 3.8 | 0.8 | 22.6 | 0.3 | 8.2 |

Valuation/Recommendation

Having fallen 60% this year, TCAP is now trading at only 0.3x FY09 P/B vs. 10yr mean of 1x. At this level (slightly below 1SD), most of the market concerns regarding earnings and NPL risks should have already been priced in. **Reiterate BUY.**

However, to reflect the significant increase in market risk perception, we have revised our target price downward to Bt8.55 (Bt21.80 previously), pegged at target P/B of 0.4x using (ROE-g)/(COE-g) valuation assuming 9% average ROE against 13.5% COE and normalised 6% growth. Our revised target price still offers 26% upside potential.

Distressed P/B Valuation



Source: Bloomberg and UOB KayHian

Quarterly Ratio

| Ratios (%) | 3Q07 | 4Q07 | 1Q08 | 2Q08 | 3Q08 |
|----------------------|-------|-------|-------|-------|-------|
| Avg. earnings yields | 6.4 | 6.1 | 6.3 | 6.1 | 6.1 |
| Avg. funding costs | (3.5) | (3.0) | (3.1) | (3.0) | (3.2) |
| NIM | 3.3 | 3.6 | 3.6 | 3.6 | 3.4 |
| ROA | 1.1 | 1.0 | 1.2 | 0.9 | 0.6 |
| ROE | 13.5 | 12.1 | 15.1 | 11.2 | 8.7 |

Profit & Loss

| Year to 31 Dec (Btm) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------|----------|----------|----------|----------|----------|
| Net interest income | 6,909 | 9,099 | 12,059 | 13,447 | 15,389 |
| Non-interest income | 7,643 | 10,676 | 14,558 | 13,548 | 15,740 |
| Total income | 14,552 | 19,774 | 26,617 | 26,995 | 31,128 |
| SG&A | (11,043) | (12,849) | (15,477) | (17,287) | (19,251) |
| Pre-provision profit | 3,509 | 6,925 | 11,140 | 9,709 | 11,877 |
| Provisions | (924) | (2,052) | (4,146) | (4,544) | (4,085) |
| Tax | (965) | (1,705) | (2,098) | (1,549) | (2,338) |
| Net profit | 1,468 | 2,818 | 3,698 | 1,591 | 2,400 |
| EPS (Bt) | 1.1 | 2.1 | 2.8 | 1.2 | 1.8 |

Balance Sheet

| Year to 31 Dec (Btm) | 2006 | 2007 | 2008F | 2009F | 2010F |
|----------------------|---------|---------|---------|---------|---------|
| Net loans | 201,319 | 231,034 | 266,311 | 288,396 | 321,949 |
| Deposits | 248,069 | 271,840 | 324,023 | 366,770 | 416,062 |
| Equity | 22,565 | 26,208 | 28,705 | 28,447 | 30,132 |
| Total assets | 286,229 | 321,256 | 372,608 | 406,740 | 453,820 |

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