



#### **UNITED OVERSEAS BANK LIMITED**

Incorporated in the Republic of Singapore Company Registration Number: 193500026Z

To: All Shareholders

The Board of Directors of United Overseas Bank Limited ("UOB") wishes to make the following announcement:

# 1. UNAUDITED RESULTS FOR THE FIRST HALF/SECOND QUARTER ENDED 30 JUNE 2004

# Group

	1st Half 2004	1st Half 2003	Incr / (Decr)	2nd Quarter 2004	2nd Quarter 2003	Incr / (Decr)
	\$'000	\$'000	%	\$'000	\$'000	%
Interest income	1,678,896	1,662,069	1.0	849,535	824,720	3.0
Less: Interest expense	622,982	634,107	(1.8)	317,031	314,269	0.9
Net interest income	1,055,914	1,027,962	2.7	532,504	510,451	4.3
Dividend income	28,356	18,630	52.2	21,970	16,968	29.5
Fee & commission income	321,951	268,558	19.9	152,223	137,774	10.5
Rental income	32,348	38,518	(16.0)	16,403	18,279	(10.3)
Other operating income	132,607	220,990	(40.0)	31,788	105,233	(69.8)
Income before operating expenses	1,571,176	1,574,658	(0.2)	754,888	788,705	(4.3)
Less: Staff costs	265,049	261,687	1.3	135,239	130,163	3.9
Other operating expenses	283,276	275,128	3.0	145,233	141,078	2.9
	548,325	536,815	2.1	280,472	271,241	3.4
Operating profit before goodwill						
amortisation and provisions	1,022,851	1,037,843	(1.4)	474,416	517,464	(8.3)
Less: Goodwill amortisation	100,573	101,820	(1.2)	50,337	50,985	(1.3)
Less: Provisions	75,974	279,893	(72.9)	15,609	170,605	(90.9)
Operating profit after goodwill	0.40.004	050.400	00.0	400 470	005.074	00.4
amortisation and provisions	846,304	656,130	29.0	408,470	295,874	38.1
Share of profit of associates	75,947	29,635	156.3	46,591	26,849	73.5
Profit from ordinary activities before tax	922,251	685,765	34.5	455,061	322,723	41.0
Less: Tax	193,847	171,205	13.2	93,395	71,963	29.8
Share of tax of associates	17,780	7,459	138.4	10,509	7,373	42.5
Profit after tax	710,624	507,101	40.1	351,157	243,387	44.3
Less: Minority interests	5,978	5,747	4.0	3,753	4,830	(22.3)
Net profit attributable to members	704,646	501,354	40.5	347,404	238,557	45.6





### 2. SELECTED BALANCE SHEET DATA

	Group			Bank			
	<u>30-Jun-04</u>	31-Dec-03	<u>30-Jun-03</u>	30-Jun-04	31-Dec-03	30-Jun-03	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
Assets							
Total Assets	116,804,717	113,446,399	107,838,765	100,892,265	98,750,817	93,699,298	
Loans and advances including trade bills to non-bank customers	59,895,234	59,296,556	59,759,791	50,466,866	50,510,461	51,234,220	
Liabilities							
Deposits of non-bank customers	71,631,027	69,862,961	66,827,723	60,629,161	60,301,300	57,593,743	
Total deposits including bankers' deposits	93,590,147	88,702,323	85,568,571	82,356,452	79,367,234	76,067,338	
Subordinated debts (unsecured)							
- Due after one year	3,010,290	2,990,809	3,049,896	3,010,290	2,990,809	3,049,896	
Other debts issued							
<ul> <li>Due within one year (secured) *</li> </ul>	929,068	852,407	969,911	-	-	-	
- Due within one year (unsecured)	17,197	-	-	17,197	-	-	
- Due after one year (unsecured)	415,927	353,053	261,689	415,927	353,053	261,689	
Capital and reserves							
Issued and paid-up capital	1,571,951	1,571,664	1,571,612	1,571,951	1,571,664	1,571,612	
Total shareholders' funds	13,449,949	13,282,035	12,850,128	11,870,197	11,759,111	11,460,402	
Net asset value							
Net asset value per ordinary share based on issued share capital as at end of the financial period (\$)	8.56	8.45	8.18	7.55	7.48	7.29	
ροποα (ψ)	0.50	0.40	0.10	7.55	7.40	1.23	

<sup>\*</sup> These debts are issued by Archer 1 Limited, a special purpose entity ("SPE") of the Group, and secured by a floating charge on all assets of the SPE.





#### 3. OTHER INFORMATION

	Group					
	1st Half <u>2004</u> \$'000	1st Half 2003 \$'000	Incr/ (Decr) %	2nd Quarter <u>2004</u> \$'000	2nd Quarter <u>2003</u> \$'000	Incr / ( <u>Decr)</u> %
(a) Depreciation	57,284	52,556	9.0	29,002	26,823	8.1
(b) Annualised net profit as a percentage of average total shareholders' funds (%)						
<ul> <li>Including goodwill amortisation</li> </ul>	10.5	7.8	34.6	10.4	7.4	40.5
- Excluding goodwill amortisation	12.0	9.4	27.7	11.9	9.0	32.2
(c) Annualised earnings per share (cents)						
- Basic	89.7	63.8	40.6	88.4	60.7	45.6
- Fully diluted	89.6	63.8	40.4	88.4	60.7	45.6

(d) Details of new shares of the Bank are as follows:

Particulars of Issue	No. of new shares issued between 1-Apr-04 and 30-Jun-04	No. of ne that would hav upon the ex <u>outstandin</u>	e been issued ercise of all
		At 30-Jun-04	At 30-Jun-03
Exercise of share options granted under the UOB 1999 Share Option Scheme	235,000	4,090,000	4,275,000

#### 4. REVIEW OF PERFORMANCE

(a) The financial statements are prepared in accordance with Singapore Financial Reporting Standards and are expressed in Singapore dollars. The same accounting policies and computation methods have been adopted in the financial statements for the first half ended 30 June 2004 as those in the audited financial statements for the year ended 31 December 2003.

# (b) 1st Half 2004 versus 1st Half 2003

(i) The Group recorded a net profit after tax ("NPAT") of \$705 million in the first half of 2004 ("1H04"), an increase of 40.5% over the \$501 million registered in the first half of 2003 ("1H03"). The increase in NPAT was mainly due to lower provision charges, higher share of profit of associates, higher fee and commission income, and higher net interest income. These were partially offset by lower other operating income and higher tax expense.



# **NEWS RELEASE**

- (ii) Total income decreased 0.2% to \$1,571 million in 1H04 from \$1,575 million in 1H03, mainly due to lower net profit from dealing securities, government securities and derivatives, as well as lower net profit from foreign exchange dealings. These were partially offset by higher fee and commission income derived largely from investment-related and fund management activities, higher net profit from disposal of investment securities and associates, and higher net interest income from inter-bank money market activities and debt securities.
- (iii) The Group's total operating expenses, comprising staff costs and other operating expenses, increased 2.1% to \$548 million in 1H04 compared to \$537 million in 1H03. Staff costs increased 1.3% to \$265 million, while other operating expenses increased 3.0% to \$283 million. The increase in other operating expenses was mainly due to higher commission and brokerage expenses incurred to support the increased business volume. The expense-to-income ratio of the Group increased to 34.9% in 1H04 from 34.1% in 1H03.
- (iv) The Group's provision charges decreased 72.9% to \$76 million in 1H04 compared to \$280 million in 1H03. The decrease was largely attributable to lower specific provisions for loans and the write-back of general provisions due to improved asset quality and economic conditions in Singapore and the region.
- (v) Share of profit of associates (before tax) increased to \$76 million in 1H04 from \$30 million in 1H03 mainly due to higher contributions from most of the Group's major associates.

## (c) 2nd Quarter 2004 versus 2nd Quarter 2003

- (i) The Group's NPAT of \$347 million achieved in the second quarter of 2004 ("2Q04") was 45.6% higher than the \$239 million recorded in the second quarter of 2003 ("2Q03"). The increase was also mainly due to lower provision charges, higher share of profit of associates, higher net interest income and higher fee and commission income, partially offset by lower other operating income and higher tax expense.
- (ii) The Group's total income decreased 4.3% to \$755 million in 2Q04 from \$789 million in 2Q03, mainly due to foreign exchange losses and lower net profit from dealing securities, government securities and derivatives. These were partially offset by higher net interest income from inter-bank money market activities and debt securities, and higher fee and commission income derived largely from investment-related and fund management activities.
- (iii) The increase in both staff costs and other operating expenses in 2Q04 resulted in the 3.4% increase in total operating expenses to \$280 million in 2Q04 from \$271 million in 2Q03. Staff costs increased 3.9% to \$135 million in 2Q04 from \$130 million in 2Q03, and other operating expenses grew 2.9% to \$145 million in 2Q04 from \$141 million in 2Q03 mainly due to higher commission and brokerage expenses. Expense-to-income ratio increased to 37.2% in 2Q04 from 34.4% in 2Q03.
- (iv) The Group's provision charges decreased 90.9% to \$16 million in 2Q04 compared to \$171 million in 2Q03. The decrease was also largely attributable to lower specific provisions for loans and write-back of general provisions due to improved asset quality and economic conditions in Singapore and the region.
- (d) The Group's net loans and advances to customers of \$59,895 million as at 30 June 2004 were 1.0% higher than the \$59,297 million as at 31 December 2003. The Group's non-performing loans ("NPLs") declined 6.0% to \$4,852 million as at 30 June 2004 from \$5,160 million as at 31 December 2003. Consequently, Group NPLs (excluding debt securities) as a percentage of gross customer loans decreased to 7.6% as at 30 June 2004 from 8.1% as at 31 December 2003. Of the total Group NPLs as at 30 June 2004, \$2,548 million or 52.5% were secured by collateral, and \$3,031 million or 62.5% were in the Substandard category.
- (e) Total cumulative specific and general provisions of the Group were \$3,249 million as at 30 June 2004 compared to \$3,332 million as at 31 December 2003. General provisions as at 30 June 2004 were \$1,361 million or 41.9% of total cumulative provisions. The total cumulative provisions as at 30 June 2004 provided coverage of 67.0% against Group NPLs, compared to 64.6% as at 31 December 2003. As at 30 June 2004, unsecured NPLs were 141.0% covered by total cumulative provisions.





(f) Total assets of the Group as at 30 June 2004 were \$116,805 million, representing a growth of 3.0% over the \$113,446 million as at 31 December 2003. Shareholders' funds of the Group increased 1.3% to \$13,450 million as at 30 June 2004 from \$13,282 million as at 31 December 2003. Consequently, the Group's net asset value per share increased 11 cents to \$8.56 as at 30 June 2004 from \$8.45 as at 31 December 2003.

### 5. DIVIDEND

The Directors are pleased to declare an interim dividend of 20% or 20 cents per share less 20% Singapore income tax (2003 interim: 20% or 20 cents per share less 22% Singapore income tax) in respect of the financial year ending 31 December 2004. The dividend will be paid on 27 August 2004.

#### 6. CLOSURE OF BOOKS

Notice is hereby given that, the Share Transfer Books and Register of Members of the Bank will be closed from 17 August 2004 to 18 August 2004, both dates inclusive, to determine shareholders' entitlement to the interim dividend. Duly completed transfers received by the Bank's Registrar, Lim Associates Pte Ltd, at 10 Collyer Quay #19-08 Ocean Building, Singapore 049315 up to 5.00 p.m. on 16 August 2004 will be registered to determine shareholders' entitlement to the interim dividend. In respect of ordinary shares in securities accounts with The Central Depository (Pte) Ltd ("CDP"), the interim dividend will be paid by the Bank to CDP which will in turn distribute the dividend entitlements to shareholders.

#### 7. SUBSEQUENT EVENT AFTER THE BALANCE SHEET DATE

On 27 July 2004, UOB announced that it has completed the acquisition of 80.77% of the ordinary shares in Bank of Asia Public Company Limited ("BOA") from ABN AMRO Bank N.V. With the completion of the acquisition, BOA has become a subsidiary of UOB.

BY ORDER OF THE BOARD UNITED OVERSEAS BANK LIMITED

Mrs Vivien Chan Secretary

Dated this 30<sup>th</sup> day of July 2004

The results are also available at the Bank's website at <a href="https://www.uobgroup.com">www.uobgroup.com</a>