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REQUEST FORM

All figures in this Summary Financial Report are in Singapore dollars unless otherwise specified.

Supportive We work as a team to create winning solutions for our <u>customers and colleagues</u>.

Proactive We go the extra mile to exceed the expectations of our customers and colleagues.

Open We value feedback and ideas and maintain open channels of communication.

Thorough We leave no stone unturned in our quest for excellence and quality service.

# Growing with you

The launch of our SPOT value drivers in 2003 is an important milestone in our journey towards being a premier bank in Asia-Pacific. SPOT – the acronym for Supportive, Proactive, Open and Thorough – is the driving force that will deliver our promise to help our customers grow their wealth, our shareholders grow their returns, and our employees grow their aspirations. Our goal is simple. When you grow, we grow.

#### **OUR MISSION**

To be a premier bank in the Asia-Pacific region, committed to providing quality products and excellent customer service.

#### 248 offices around the world

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Singapore 63 • Philippines 67 • Malaysia 39 • Thailand 36 • Indonesia 11 • China 8 • Hong Kong 6 • USA 4 • Taiwan 3 • Australia 2 • Brunei 2 • Canada 1 • France 1 • Japan 1 • Myanmar 1 • South Korea 1 • United Kingdom 1 • Vietnam 1
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United Overseas Bank (UOB) is a leading bank in Singapore with an international network that comprises 248 offices in 18 countries and territories in Asia-Pacific, Western Europe and North America.

It has a banking subsidiary, Far Eastern Bank, in Singapore, while its banking subsidiaries in the region are United Overseas Bank (Malaysia), PT Bank UOB Indonesia, UOB Radanasin Bank in Thailand and United Overseas Bank Philippines.

UOB provides a wide range of financial services through its global network of branches, offices and subsidiaries: personal financial services, private banking, trust services, commercial and corporate banking, corporate finance, capital market activities, treasury services, futures broking, asset management, venture capital management, general insurance and life assurance. It also offers stockbroking services through its associate, UOB-Kay Hian Holdings.

UOB's total card base of more than 1.2 million firmly places it in the top position in credit and Visa debit cards in Singapore. UOB is the market leader in loans to small and medium-sized enterprises and a recognised leader in the personal loans business. Its fund management arm, UOB Asset Management, has the distinction of being Singapore's most awarded fund manager.

Through other subsidiaries and associates, UOB also has diversified interests in travel, leasing, property development and management, hotel operations and general trading.

UOB is rated among the world's top banks by Moody's Investors Service, receiving B+ for Bank Financial Strength, and Aa2 and Prime-1 for long-term and short-term deposits respectively.

In 2003, UOB was again awarded recognition by leading publications, organisations and the investment community. They include: The Bank Of The Year – Singapore (The Banker), Best Local Bank – Singapore (FinanceAsia), Most Progress In Investor Relations (Investor Relations Magazine), and Most Valuable Singapore Brand (International Enterprise Singapore).

The Group

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	2003	2002	Increase/ decrease	
Profit for the year (\$'000)				
Profit before tax	1,608,328	1,375,587	16.9%	
Net profit after tax	1,202,086	1,005,935	19.5%	
Selected balance sheet items as at year-end (\$'000)				
Customer loans (net of provisions)	59,296,556	58,884,007	0.7%	
Customer deposits	69,862,961	67,918,581	2.9%	
Total assets	113,446,399	107,430,134	5.6%	
Shareholders' funds	13,282,035	12,612,605	5.3%	
Financial ratios				
Basic earnings per share (cents)  – Including goodwill amortisation  – Excluding goodwill amortisation	76.5 89.3	64.0 76.5	19.5% 16.7%	
Return on average shareholders' funds (ROE) (%)  – Including goodwill amortisation  – Excluding goodwill amortisation	9.3 10.9	7.9 9.5	1.4% points 1.4% points	
Return on average total assets (ROA) (%) – Including goodwill amortisation – Excluding goodwill amortisation	1.10 1.29	0.91 1.09	0.19% point 0.20% point	
Expense to income ratio (%)	34.7	35.4	- 0.7% point	
Dividend rates (%)  – Interim  – Special dividend in specie  – Final	20.0 - 40.0	15.0 18.8 25.0	5.0% points -18.8% points 15.0% points	
Net asset value per share (\$)	8.45	8.03	5.2%	
Capital adequacy ratios (BIS) (%) – Tier 1 capital – Total capital	12.8 18.2	12.2 15.3	0.6% point 2.9% points	



Wee Cho Yaw Chairman & Chief Executive Officer

#### 2003 performance and dividend

Singapore started 2003 on a cautious note, tempered by war clouds looming over Irag. As events turned out, the impact of the Iragi war was overshadowed by the Severe Acute Respiratory Syndrome (SARS) outbreak in Asia. The outbreak drove regional economies into a tailspin in the second quarter of the year. As international visitors shunned the region, Singapore's tourism industry, which contributes about 5.7% of national GDP, crashed. Fortunately, SARS subsided as guickly as it had surfaced and the economy rebounded strongly in the last guarter of the year. Singapore closed 2003 with a GDP growth of 1.1%.

Notwithstanding the effects of the Iraqi war and SARS, the UOB Group achieved a record after-tax profit of \$1.2 billion for the year (2002: \$1.0 billion). This was a 19.5% improvement over the previous year, and raised our return on average shareholders' funds (ROE) from 7.9% to 9.3%.

The better performance was attributable to higher operating income of \$3.2 billion (2002: \$3.0 billion) and lower provisions of \$362 million (2002: \$465 million). Despite the highly competitive environment, we were able to maintain our overall average interest margin at 2.25% (2002: 2.22%) as the result of a strategy to aggressively manage our cost of funds. Improvements in work processes and cost control measures helped to reduce the total expense to income ratio from 35.4% to 34.7%.

During the year, the Group's total assets rose 5.6%, from \$107.4 billion to \$113.4 billion, and shareholders' funds increased by 5.3% to \$13.3 billion (2002: \$12.6 billion). Loans grew by 0.7% to \$59.3 billion (2002: \$58.9 billion), while non-bank deposits grew by 2.9% to \$69.9 billion (2002: \$67.9 billion). Our Non-Performing Loans (NPLs) stood at \$5.2 billion at the end of 2003 (2002: \$5.7 billion). and the ratio of NPLs to gross loans was reduced from 9.0% to 8.1%.

In line with our strategy to focus on growing our overseas business, the International sector performed well, with profit after tax increasing by 18.4%. Overseas contribution increased from 22.0% to 24.4%. The United Overseas Bank (Malaysia) group recorded an after-tax profit of \$160.1 million, representing a 22.5% improvement over its 2002 profit. UOB Radanasin Bank, our banking subsidiary in Thailand since 1999, achieved its first profit of \$3.7 million on the back of a strong Thai economy. Conversely, PT Bank UOB Indonesia witnessed a drop in profit to \$11.6 million because of declining interest spread. United Overseas Bank Philippines, which continued to be plagued by disputes with minority shareholders, was able to reduce its loss from \$34.1 million to \$19.7 million.

The Group has launched a 'Growth' brand platform based on the premise that our primary objective is to help all our customers grow their financial strength. To deliver this growth promise, our staff members pledged their commitment to being supportive, proactive, open and thorough in all our customer interactions.

Volatility in the money market coupled with a low interest rate environment created a difficult trading climate, but Global Treasury was able to offset this through better performance in structured products. By the end of the year, UOB was among Asia's leading banks in the structuring and management of Collateralised Debt Obligations (CDOs). The Asset Management sector had a better year, with pre-tax profit rising to \$149 million as a consequence of gains from the sale of some of our CDOs and investments in the robust equity markets at the end of the year.

Among our Singapore subsidiaries, Far Eastern Bank was affected by the poor business environment. Its after-tax profit fell from \$7.2 million in 2002 to \$6.6 million in 2003.

The United Overseas Insurance group achieved an after-tax profit of \$9.9 million against \$6.3 million in 2002.

The Group's Capital Adequacy Ratio (CAR) stood at 18.2% (2002: 15.3%), with Tier 1 ratio at 12.8% (2002: 12.2%).

The UOB Board proposes that \$400 million be transferred to reserves, and recommends a final dividend of 40% (40 cents per share) less 20% income tax. Together with the interim dividend of 20 cents, the total dividend for 2003 would amount to 60% (60 cents per share).

#### Corporate developments

With the twin objectives of diversifying our investor base and setting a benchmark for our credit rating, UOB decided to issue US\$500 million 4.50% 10-year Subordinated Notes due 2013. Completed in 14 hours of book building, the issue was 10 times subscribed. As a result of the overwhelming response, the issue was raised to US\$1 billion. The Subordinated Notes issue has not only increased our Tier 2 capital; it has also confirmed international investor confidence in the Group.

During the year, the Monetary Authority of Singapore announced a two-year extension for the divestment of non-core business activities by the local banks. This means that the Bank will have to reduce its shareholdings in United Overseas Land, Overseas Union Enterprise and Hotel Negara by July 2006. Management is in talks with several financial advisers as to the best win-win formula for the shareholders of the Bank and the non-core companies.

Our continuous efforts to improve efficiency and, at the same time, reduce costs crossed a major milestone in 2003 when we successfully hubbed our Hong Kong operations to Singapore through the latest information technology tools. The cross-over was smooth and we intend to hub our other regional operations progressively.

#### 2004 prospects

The general consensus is that 2004 should be a better year for the world economy, barring catastrophic acts of terrorism. There is optimism that the US will enjoy strong growth, this being a presidential election year. While fears have been expressed about a Chinese bubble, China continues to attract huge foreign investments and, coupled with the government's expressed determination to control over-heating of the economy, the country is likely to remain the major locomotive for the region. The Indian economy is also growing from strength to strength, while Japan's long recession has bottomed out. In Singapore, the government has predicted a GDP growth of between 3.5% and 5.5%.

# The Group intends to maximise business opportunities in the better economic environment. In late 2003, the Group launched our 'Growth' brand platform based on the premise that our primary objective is to help all our customers grow their financial strength. To deliver this growth promise, our staff members pledged their commitment to being supportive, proactive, open and thorough in all our customer interactions.

Wealth management will form the core of our personal banking services, with different products to suit the investment needs of the high networth and the affluent individuals. As the biggest credit and debit card issuer in Singapore, we already play a dominant role in the individual financial services business. We will build upon our strength in Singapore to expand our card business in Malaysia, Thailand and Hong Kong, as well as to introduce more innovative products to our customers throughout the region.

For the small and medium-sized enterprises and bigger corporate organisations, we intend to further enhance our value added products and services to help them grow their businesses. These include Business Internet Banking, Structured Trade & Commodity Finance, money market instruments, and a system of Global Relationship Management which ensures that customers' aspirations and financial needs in Singapore and overseas are catered to by a team of dedicated officers.

To expand our regional reach, we will focus both on organic growth as well as teaming up with indigenous financial institutions. In Thailand, for example, even as we expand UOB Radanasin Bank's commercial and investment banking services, we will look for mergers and acquisition opportunities arising from the government's banking consolidation efforts.

#### **Acknowledgements**

I thank my fellow Directors for their invaluable guidance and wise counsel, and management and staff members for their commitment and hard work. I also wish to record my appreciation to all our shareholders and customers for their continued support.

#### Wee Cho Yaw Chairman & Chief Executive Officer February 2004

#### Group total income

#### Net interest income

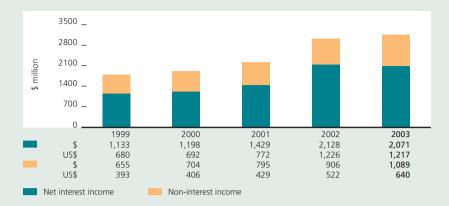
2003: \$2,071 million -2.7%

2002: \$2,128 million

#### Non-interest income

2003: \$1,089 million +20.2%

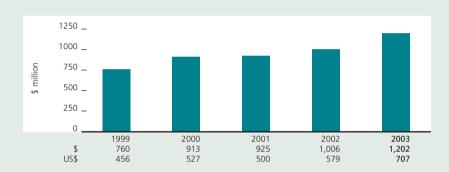
2002: \$906 million



#### Group net profit after tax

2003: \$1,202 million === +19.5%

2002: \$1,006 million



#### Group earnings per share

### Including goodwill amortisation

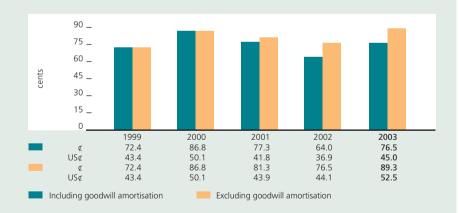
2003: 76.5 cents +19.5%

2002: 64.0 cents

#### Excluding goodwill amortisation

2003: 89.3 cents +16.7%

2002: 76.5 cents



#### Note

Pursuant to the Singapore Companies (Amendment) Act 2002, with effect from 2003, the financial statements of the Group, including the comparative figures, are prepared in accordance with Singapore Financial Reporting Standards (FRS).

Where applicable, figures/ratios in this section have been adjusted for impact of adopting FRS 10: Events After the Balance Sheet Date with effect from 2000, for impact of adopting FRS 12: Income Taxes and Interpretation of FRS 12: Consolidation – Special Purpose Entities with effect from 2001, and for impact of the change in accounting policy for investments following the revision of Notice to Banks, MAS 605 – Revaluation of Assets with effect from 2002.

#### ...

# Group return on average shareholders' funds (ROE)

#### Including goodwill amortisation

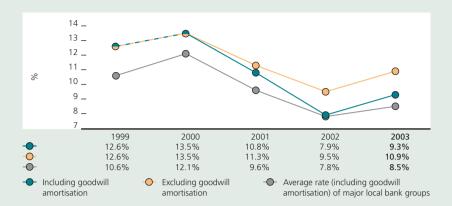
2003: 9.3% = +1.4% points

2002: 7.9%

#### Excluding goodwill amortisation

2003: 10.9% -+1.4% points

2002: 9.5%



# Group return on average total assets (ROA)

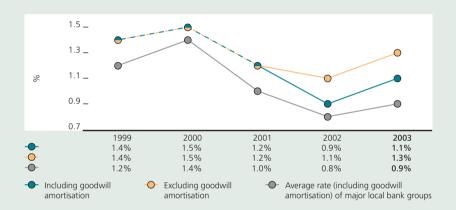
#### Including goodwill amortisation

2003: 1.10% - +0.19% point

2002: 0.91%

#### Excluding goodwill amortisation

2002: 1.09%



#### Dividends

#### Dividend payment

2003: \$748 million +3.9%

2002: \$720 million

#### Dividend cover

2003: 1.6 times 2002: 2.1 times

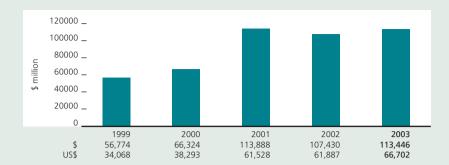


- \* Dividend cover is 1.8 times if the special tax exempt bonus dividend is included.
- \*\* Dividend cover is 1.4 times if the special dividend in specie of 18.8% is included.
- # Includes special tax exempt bonus dividend of 25%
- ## Includes special dividend in specie of 18.8%.
- \* Comprising interim dividend of 20% less 22% income tax and proposed final dividend of 40% less 20% income tax. As announced in the Budget on 27 February 2004, the Singapore corporate income tax rate is reduced to 20% with effect from the financial year beginning 1 January 2004. The old tax rate of 22% was used in the financial statements for the financial year ended 31 December 2003, which were issued on 20 February 2004.

#### **Group** assets

2003: \$113,446 million +5.6%

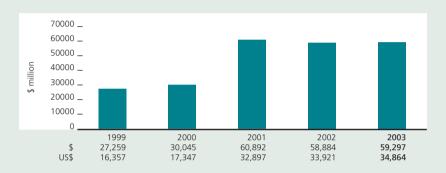
2002: \$107,430 million



#### Group customer loans

2003: \$59,297 million +0.7%

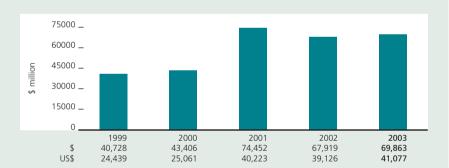
2002: \$58,884 million



#### Group customer deposits

2003: \$69,863 million +2.9%

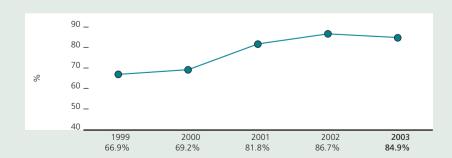
2002: \$67,919 million



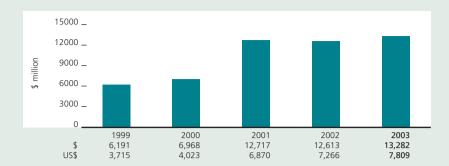
#### Group loans/deposits ratio

2003: 84.9% -1.8% points

2002: 86.7%



2002: \$12,613 million



#### Group capital adequacy ratios (BIS)

#### Total capital

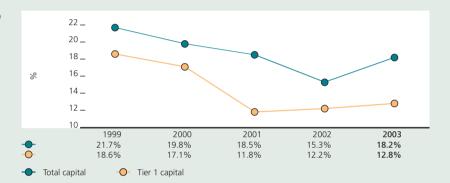
2003: 18.2% I +2.9% points

2002: 15.3%

Tier 1 capital

2003: 12.8% +0.6% point

2002: 12.2%



#### Group total non-performing loans (NPLs)

#### **NPLs**

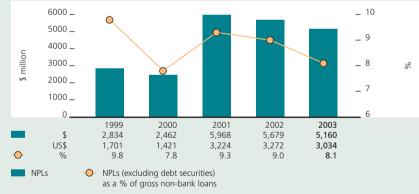
2003: \$5,160 million -9.1%

2002: \$5,679 million

#### NPLs as a % of gross non-bank loans

2003: 8.1% -0.9% point

2002: 9.0%



#### Group total cumulative provisions

#### Cumulative specific provisions

2003: \$1,910 million -8.1%

2002: \$2,079 million

Cumulative general provisions

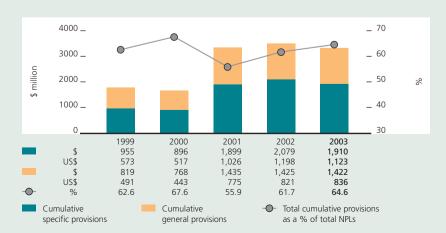
2003: \$1,422 million -0.2%

2002: \$1,425 million

#### Total cumulative provisions as a % of total NPLs

2003: 64.6% +2.9% points

2002: 61.7%



##

#### Honorary Life Counsellor

Dr Lien Ying Chow

#### **Board of Directors**

Mr Wee Cho Yaw (Chairman & Chief Executive Officer) Mr Wee Ee Cheong (Deputy Chairman & President)

Mr Koh Beng Seng (Deputy President)

Mr Ngiam Tong Dow Prof Cham Tao Soon Mr Ernest Wong Yuen Weng Mr Wong Meng Meng

Mr Sim Wong Hoo Mr Philip Yeo Liat Kok Mr Tan Kok Quan Prof Lim Pin Mrs Margaret Lien Wen Hsien

Mr Ng Boon Yew

#### **Executive Committee**

Mr Wee Cho Yaw (Chairman) Mr Wee Ee Cheong

Mr Koh Beng Seng Mr Ngiam Tong Dow Prof Cham Tao Soon

#### **Audit Committee**

Mr Ernest Wong Yuen Weng (Chairman) Mr Philip Yeo Liat Kok Prof Cham Tao Soon Mr Tan Kok Ouan

#### Nominating Committee

Mr Wong Meng (Chairman)

Mr Wee Cho Yaw Mr Sim Wong Hoo Prof Cham Tao Soon Prof Lim Pin

#### Remuneration Committee

Mr Wee Cho Yaw (Chairman) Prof Cham Tao Soon Mr Philip Yeo Liat Kok Prof Lim Pin

#### Secretary

Mrs Vivien Chan

#### **Share Registrar**

Lim Associates (Pte) Ltd 10 Collyer Quay #19-08 Ocean Building Singapore 049315

Telephone: (65) 6536 5355 Facsimile: (65) 6536 1360

#### **Auditors**

PricewaterhouseCoopers

8 Cross Street #17-00 PWC Building Singapore 048424

Partner-in-charge: Mr Chua Kim Chiu

(Appointed on 2 August 2002)

#### Registered Office

80 Raffles Place **UOB Plaza** Singapore 048624

Company Registration Number: 193500026Z

Telephone: (65) 6533 9898 Facsimile: (65) 6534 2334 Telex: RS 21539 TYEHUA SWIFT: UOVBSGSG

Website: www.uobgroup.com

#### **Investor Relations**

80 Raffles Place #16-22 UOB Plaza 2 Singapore 048624

Telephone: (65) 6539 4439/6539 4423

Facsimile: (65) 6538 0270

Email: InvestorRelations@UOBgroup.com









Mr Koh Beng Seng Deputy President

**Mr Wee Cho Yaw** *Chairman & Chief Executive Officer* Age 75. A career banker with more than 40 years of experience. Received Chinese high school education. Chairman & CEO of UOB since 1974.

Appointed to the Board on 14 May 1958. Last re-appointed as a Director on 8 May 2003. Executive Director since 1958.

Chairman of the Executive Committee since 1976. Chairman of the Bank's Remuneration Committee and member of its Nominating Committee.

Chairman of UOB subsidiaries – Far Eastern Bank and United Overseas Insurance. Chairman of United International Securities, Haw Par Corporation, United Overseas Land, Hotel Plaza, Overseas Union Enterprise, United Industrial Corporation, and Singapore Land and its subsidiary, Marina Centre Holdings. Former Director of Singapore Press Holdings.

Member of the Asia-Pacific Advisory Committee, New York Stock Exchange. Honorary President of Singapore Chinese Chamber of Commerce & Industry.

Named Businessman Of The Year in 2002 and 1989 in the Singapore Business Awards that recognise outstanding achievements by Singapore's business community.

Mr Wee Ee Cheong Deputy Chairman & President
Age 51. A professional banker who joined the Bank in 1979.
Deputy Chairman & President of UOB since 2000.

Appointed to the Board on 3 January 1990. Last re-elected as a Director on 30 May 1998. Executive Director since 1990. Member of the Bank's Executive Committee.

Director of several UOB subsidiaries and affiliates, including Far Eastern Bank, United Overseas Insurance, United International Securities, United Overseas Land and Hotel Plaza.

Director of Visa International (Asia Pacific Regional Association) and the Institute of Banking & Finance. Council Member of the Association of Banks in Singapore and Singapore Chinese Chamber of Commerce & Industry.

Has served as Deputy Chairman of Housing & Development Board and Director of Port of Singapore Authority.

Holds a Bachelor of Science (Business Administration) and Master of Arts (Applied Economics) from The American University, Washington DC.

#### Mr Koh Beng Seng Deputy President

Age 53. Joined UOB as Deputy President in 2000. Spent over 24 years at the Monetary Authority of Singapore where he made significant contributions to the development and supervision of the Singapore financial sector in his capacity as Deputy Managing Director, Banking & Financial Institutions Group.

Appointed to the Board on 26 May 2000. Last re-elected as a Director on 8 May 2003. Executive Director since 2000. Member of the Bank's Executive Committee.

Director of UOB subsidiary, Far Eastern Bank. Director of Singapore Technologies Engineering and ST Assembly Test Services.

Has served as Director of Chartered Semiconductor Manufacturing (1999 to October 2003) and as Adviser (part-time) to the International Monetary Fund (1998 to 2001).

Holds a Bachelor of Commerce (Honours) from Nanyang University and Master of Business Administration from Columbia University, USA.















#### Mr Ngiam Tong Dow

Age 66. Chairman of HDB Corporation, a wholly-owned subsidiary of Housing & Development Board (HDB). Served as Chairman of HDB from 1998 to 2003. Has a distinguished public service career, having held the post of Permanent Secretary in the Prime Minister's Office, Ministries of Finance, Trade & Industry, National Development, and Communications.

Appointed to the Board on 1 October 2001. Last re-elected as a Director on 9 May 2002. An independent and non-executive Director. Member of the Bank's Executive Committee. Director of Singapore Press Holdings and Yeo Hiap Seng. Has served as Chairman of Central Provident Fund Board, Development Bank of Singapore, Economic Development Board and Telecommunication Authority of Singapore, as Deputy Chairman of the Board of Commissioners of Currency, Singapore and as Director of Temasek Holdings.

Holds a Bachelor of Arts (Economics, Honours) from the University of Malaya, Singapore and Master of Public Administration from Harvard University, USA.

#### Prof Cham Tao Soon

Age 64. University Distinguished Professor of Nanyang Technological University (NTU). Held the post of President of NTU from 1981 to 2002.

Appointed to the Board on 4 January 2001. Last re-elected as a Director on 8 May 2003. An independent and non-executive Director. Member of the Bank's Executive Committee, Audit Committee, Nominating Committee and Remuneration Committee. Director of UOB subsidiary, Far Eastern Bank. Chairman of NatSteel and Singapore Symphonia Company. Director of Baccarat International, Glory Central Holdings, John Little, Robinson & Company, Singapore International Foundation, Super-Save, TPA Strategic Holdings and WBL Corporation. Board Member of Land Transport Authority. A member of the Council of Presidential Advisers. Former Director of Adroit Innovations, ei-Nets and Keppel Corporation.

Holds a Bachelor of Engineering (Civil, Honours) from the University of Malaya, Bachelor of Science (Mathematics, Honours) from the University of London and Doctor of Philosophy (Fluid Mechanics) from the University of Cambridge, UK. Fellow of the Institution of Engineers, Singapore and Institution of Mechanical Engineers, UK.

#### Mr Ernest Wong Yuen Weng

Age 59. Group CEO and Director of MediaCorp (Media Corporation of Singapore). Built his career first with the Economic Development Board in 1967 and then with the

Ministry of Finance before joining UOB in 1972. President of UOB from 1990 to 2000 when he left to take up his current appointment at MediaCorp.

Appointed to the Board on 3 January 1990. Last re-elected as a Director on 8 May 2003. An independent and non-executive Director. Chairman of the Bank's Audit Committee. Director of United Overseas Land, Hotel Plaza and Raffles Holdings. Council Member of Nanyang Technological University (NTU) and Chairman of the Finance Committee and NTU Endowment Fund Investment Committee. Has served as Chairman of the Association of Banks in Singapore and Board Member of Economic Development Board. Former Director of several UOB subsidiaries and affiliates, including Far Eastern Bank, United Overseas Insurance and United International Securities.

Holds a Bachelor of Science (Chemical Engineering, Honours) from the University of Surrey, UK.

#### Mr Wong Meng Meng

Age 55. Senior Partner of Wong Partnership. Notary Public and Senior Counsel, Supreme Court of Singapore.

Appointed to the Board on 14 March 2000. Last re-elected as a Director on 9 May 2002. An independent and non-executive Director. Chairman of the Bank's Nominating Committee. Director of UOB subsidiary, Far Eastern Bank. Director of Hi-P International. Honorary Legal Adviser to the Real Estate Developers' Association of Singapore and the Singapore Association of Aerospace Industries.

Holds a Bachelor of Law (Honours) from the University of Singapore. Member of the Singapore International Arbitration Centre's Main Panel of Arbitrators.

#### Mr Sim Wong Hoo

Age 48. Founder, Chairman, Chief Executive Officer and Director of Singapore-based Creative Technology (Nasdaq: CREAF). Holds a Diploma in Electronics and Electrical Engineering from Ngee Ann Polytechnic. A prominent technopreneur and pioneer best known for bringing sound, video and digital entertainment technology into the personal computer.

Appointed to the Board on 14 March 2000. Last re-elected as a Director on 9 May 2002. An independent and non-executive Director. Member of the Bank's Nominating Committee. Director of UOB subsidiary, Far Eastern Bank. Former Director of Frontline Technologies Corporation and MediaRing.

















#### Mr Philip Yeo Liat Kok

Age 57. Chairman of the Agency for Science, Technology & Research (A\*STAR) and Co-Chairman of Economic Development Board. Recognised for his contributions to Singapore's economic development and his pioneering role in the promotion and development of the country's information technology, semiconductor and chemical industries. Brings to the Bank wide government and private sector experience over a 33-year career.

Appointed to the Board on 26 May 2000. Last re-elected as a Director on 8 May 2003. An independent and non-executive Director. Member of the Bank's Audit Committee and Remuneration Committee. Director of UOB subsidiary, Far Eastern Bank. Chairman of CapitaLand and Board Member of Nasdaq-listed Infosys of India.

Holds a Bachelor of Applied Science (Industrial Engineering) and Doctorate of Engineering from the University of Toronto, Master of Science (Systems Engineering) from the University of Singapore and Master of Business Administration from Harvard University, USA.

#### Mr Tan Kok Quan

Age 65. Senior Partner of Tan Kok Quan Partnership. Notary Public and Senior Counsel, Supreme Court of Singapore.

Appointed to the Board on 1 October 2001. Last re-elected as a Director on 9 May 2002. An independent and non-executive Director. Member of the Bank's Audit Committee. Director of Network Foods International. Has served as Deputy Chairman of Public Utilities Board. Former Director of NH Ceramics.

Holds a Bachelor of Law (Honours) from the University of Singapore.

#### Prof Lim Pin

Age 68. University Professor & Professor of Medicine at the National University of Singapore (NUS). Senior Consultant at the National University Hospital.

Appointed to the Board on 1 October 2001. Last re-elected as a Director on 9 May 2002. An independent and non-executive Director. Member of the Bank's Nominating Committee and Remuneration Committee. Director of

Raffles Medical Group. Has served as Vice-Chancellor of NUS and Deputy Chairman of Economic Development Board. Former Board Member of the Institute of Policy Studies, Singapore International Foundation and Singapore Institute of Labour Studies.

Holds a Master of Arts and Doctor of Medicine from the University of Cambridge, UK. Fellow of the Academy of Medicine of Singapore (FAMS), FRCP (London) and FRACP.

#### Mrs Margaret Lien Wen Hsien

Age 61. Appointed to the Board on 1 October 2001. Last re-elected as a Director on 9 May 2002. A non-independent and non-executive Director. Director of Overseas Union Enterprise, Lien Ying Chow Private Limited and Wah Hin & Company Limited. Governor of the Lien Foundation.

Holds a Bachelor of Law (Honours) from the London School of Economics and Political Science, University of London.

#### Mr Ng Boon Yew

Age 49. A Certified Public Accountant and Member of the Institute of Certified Public Accountants of Singapore, with more than 20 years of accounting and auditing experience in both the private and public sectors.

Appointed to the Board on 1 October 2001. Last re-elected as a Director on 9 May 2002. An independent and non-executive Director. Director of Datapulse Technology, Fischer Tech and RSH. Group Chief Financial Officer of Singapore Technologies. Member of the Council on Corporate Disclosure and Governance and of the Council on Governance of Institutions of a Public Character. Member of the Public Accountants Board and Member of the Board of Trustees of the Cancer Research and Education Fund.

Former Partner in charge of corporate finance services and former Head of Singapore banking practice at major international accounting firm, KPMG. Has served as Chairman of the Disclosure and Accounting Standards Committee.

Fellow of the Association of Chartered Certified Accountants. Associate Member of the Institute of Chartered Accountants in England and Wales, Chartered Institute of Management Accountants, Institute of Chartered Secretaries and Administrators and Chartered Institute of Taxation.





# Mr Francis Lee Chin Yong

Senior Executive Vice President, International

Mr Lee joined UOB in 1980. He was appointed to his current position in April 2003 and is responsible for driving the Bank's businesses outside Singapore and identifying opportunities for growth. Prior to his appointment in Singapore, Mr Lee was heading the Bank's operations in Malaysia as Chief Executive Officer of United Overseas Bank (Malaysia). Mr Lee has spent 23 years in UOB, holding senior positions in operations and consumer services.

#### Mr Terence Ong Sea Eng

Senior Executive Vice President,

Global Treasury & Asset Management

Mr Ong, who joined UOB in 1982, has overall responsibility for the management and growth of the Bank's global treasury and fund management businesses. He holds a Bachelor of Accountancy from the University of Singapore and has more than 20 years of experience in treasury services and operations. Mr Ong was the Deputy General Manager of the Board of Commissioners of Currency, Singapore before joining UOB.

#### Mr Samuel Poon Hon Thang

Senior Executive Vice President.

Institutional & Individual Financial Services

Mr Poon joined UOB in 1988. He is responsible for managing and growing the Bank's corporate, SME and consumer segments. He holds a Bachelor of Commerce (Honours) from Nanyang University and has over 25 years of experience in banking and finance. Prior to joining UOB, Mr Poon worked in Citibank N.A. for nine years.

#### Mr Joseph Chen Seow Chan

Managing Director, Global Treasury Trading

Mr Chen joined UOB in 1989. He oversees and manages the Bank's global treasury trading business. He holds a Bachelor of Science (Honours) from the University of Singapore.

Mr Chen has 27 years of experience in the treasury and fixed income business. Before joining UOB, he worked in a number of major foreign banks and the Monetary Authority of Singapore.

#### Mr Bill Chua Teck Huat

Executive Vice President, Operations

Mr Chua joined UOB in 2002. He leads and oversees key operational areas to ensure quality service delivery and operational efficiency for the Bank's business processes in Singapore and the region. Mr Chua holds a Bachelor of Arts (Economics) and Bachelor of Engineering, Honours (Industrial) from the University of Newcastle, Australia. He has more than 23 years of experience in wholesale and consumer banking. He has worked in Overseas Union Bank (prior to its merger into UOB), Citibank N.A. and the Ministry of Foreign Affairs.

#### Ms Susan Hwee

Executive Vice President, Information Technology

Ms Hwee joined UOB in 2001. She is responsible for the provision of information technology (IT) services to support the growth of the Bank globally. Ms Hwee holds a Bachelor of Science from the National University of Singapore. She has over 20 years of experience in IT, and has held senior positions in technology and financial services companies, including IBM and Citibank N.A.

#### Mr Kuek Tong Au

Executive Vice President, Corporate Services

Mr Kuek joined UOB in 1970. His key responsibilities include the management of a diverse range of portfolios, from finance, investor relations, legal and secretariat, tax, corporate affairs, property to general services. Mr Kuek holds a Bachelor of Accountancy (Honours) from the University of Singapore and has more than 30 years of experience in finance and administration



#### Left to riah

Mr Michael Lau Hwai Keor Mr David Loh Hong Kit Ms Sim Puay Suang Mr Wee Joo Yeow Mr Wong Chong Fatt Mr Yeo Eng Cheong

#### Mr Michael Lau Hwai Keong

Executive Vice President, International

Mr Lau joined UOB in 2000. He is responsible for the operations of the Bank's international branches and regional banking subsidiaries, including the areas of business development, governance and administration. Mr Lau holds a Bachelor of Business Administration (Honours) from the National University of Singapore. He is also a Chartered Financial Analyst. Mr Lau has 19 years of experience in the financial services industry, and previously held senior appointments in the Central Depository and Monetary Authority of Singapore.

#### Mr David Loh Hong Kit

Executive Vice President, Risk Management & Compliance Mr Loh, who joined UOB in 2000, provides leadership in the field of risk management and compliance at the Bank. He holds a Bachelor of Science (Honours) from the University of Birmingham, UK and Master of Business Administration from the University of New South Wales. He is also a Chartered Financial Analyst. Mr Loh has 21 years of experience in the financial services industry. He was Senior Vice President in the now Singapore Exchange Derivatives Trading/Derivatives Clearing from 1992 to 1999.

#### Ms Sim Puay Suang

Executive Vice President, Personal Financial Services
Ms Sim joined UOB in 1978. She holds a Bachelor of Arts
from the University of Singapore. A 25-year career banker at
UOB, Ms Sim has extensive experience and expertise in
consumer banking. She is responsible for the business
development and management of the Bank's personal banking
business. Her portfolio includes deposits, loans, investments,
credit and debit cards, and travel-related services.

#### Mr Wee Joo Yeow

Executive Vice President, Corporate Banking – Singapore Mr Wee joined UOB in 2002. He is responsible for managing and developing the Bank's corporate banking business in Singapore. He holds a Bachelor of Business Administration (Honours) from the University of Singapore and Master of Business Administration from New York University. A career banker with more than 30 years of corporate banking experience, Mr Wee has held senior appointments in Overseas Union Bank (prior to its merger into UOB) and First National Bank of Chicago.

#### Mr Wong Chong Fatt

Executive Vice President, High Networth Banking
Mr Wong joined UOB in 2000. He has responsibility for the
management and growth of the Bank's high networth banking
portfolio. He holds a Bachelor of Commerce from Nanyang
University. Mr Wong has more than 20 years of financial
services experience, and has held senior appointments in
ABN AMRO Futures. NatWest Futures and HSBC Futures.

#### Mr Yeo Eng Cheong

Executive Vice President, Commercial Credit

Mr Yeo joined UOB in 1986. He leads and manages the Bank's SME business. Mr Yeo holds a Bachelor of Business Administration (Honours) from the University of Singapore. He is a career banker with more than 30 years of experience in credit and marketing, including 10 years with Chase Manhattan Bank (now known as JP Morgan Chase & Co).





UNITED OVERSEAS BANK LIMITED

# SUMMARY FINANCIAL STATEMENTS

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#### **IMPORTANT**

The following Summary Financial Statements set out on pages 21 to 37 contain only the directors' report and a summary of the information in the financial statements of the Bank's Annual Report. The Summary Financial Statements do not contain sufficient information to allow for a full understanding of the results of the Group and state of affairs of the Bank and of the Group. For further information, the full financial statements and the auditors' report on the full financial statements should be consulted. Shareholders may request a copy of the Annual Report at no cost, by using the Request Form at the end of the Summary Financial Report.

The directors present their report to the members together with the audited consolidated financial statements of the Group for the financial year ended 31 December 2003 and the balance sheet of the Bank at 31 December 2003.

#### **Directors**

The directors holding office at the date of this report are as follows:

Mr Wee Cho Yaw
Mr Wee Ee Cheong
Mr Koh Beng Seng
Mr Ngiam Tong Dow
Prof Cham Tao Soon
Mr Ernest Wong Yuen Weng
Mr Wong Meng Meng
Mr Sim Wong Hoo
Mr Philip Yeo Liat Kok
Mr Tan Kok Quan
Prof Lim Pin
Mrs Margaret Lien Wen Hsien

Mr Ng Boon Yew

#### Arrangements to enable directors to acquire shares or debentures

Neither at the end of nor at any time during the financial year was the Bank a party to any arrangement whose object was to enable the directors of the Bank to acquire benefits by means of the acquisition of shares in, or debentures of, the Bank or any other body corporate, other than those issued in connection with the UOB Executives' Share Option Scheme and the UOB 1999 Share Option Scheme as set out in this report.

#### **DIRECTORS' REPORT**

for the financial year ended 31 December 2003

#### Directors' interests in shares, share options and debentures

(a) The interests of the directors holding office at the end of the financial year in the share capital of the Bank and related corporations according to the register of directors' shareholdings are as follows:

	N	Number of ordina	ry shares of \$1 e	ach
	Shareholdings registered in directors are d			dings in which are deemed to ave an interest
	At 31.12.2003	At 1.1.2003	At 31.12.2003	At 1.1.2003
The Bank				
Mr Wee Cho Yaw	16,390,248	16,390,248	210,608,142	209,258,142
Mr Wee Ee Cheong	2,794,899	2,794,899	144,985,251	143,985,251
Mr Ngiam Tong Dow	_	_	8,600	4,600
Prof Cham Tao Soon	_	_	6,520	4,520
Mr Ernest Wong Yuen Weng	50,000	50,000	_	_
Mr Tan Kok Quan	-	_	100,038	95,038
Mrs Margaret Lien Wen Hsien	99,783	99,783	84,605,287	81,538,287
Mr Ng Boon Yew	-	_	5,280	5,280
United Overseas Insurance Limited				
Mr Wee Cho Yaw	25,400	25,400	-	_
Overseas Union Securities Limited				
Mrs Margaret Lien Wen Hsien	-	-	15,625	15,625

(b) According to the register of directors' shareholdings, no director holding office at 31 December 2003 had any interest in the share options in, or debentures of the Bank and related corporations except as follows:

Number of unissued ordinary shares of \$1 each under option held by director

At 31.12.2003 At 1.1.2003

The Bank

Mr Koh Beng Seng 50,000

(c) There was no change in any of the above-mentioned interests between the end of the financial year and 21 January 2004 (being the 21st day after the end of the financial year) except for Mr Wee Cho Yaw and Mr Wee Ee Cheong whose shareholdings in the Bank in which they are deemed to have an interest have increased by 200,000 shares each.





#### Directors' contractual benefits

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than as disclosed in the consolidated financial statements and in this report) by reason of a contract made by the Bank or a related corporation with the director or with a firm of which he is a member or with a company in which he has a substantial financial interest.

#### Directors' fees and other remuneration

(a) Details of the total fees and other remuneration paid/payable by the Group to the directors of the Bank for the financial year ended 31 December 2003 are as follows:

<b>\$6,750,000 to \$6,999,999</b> Mr Wee Cho Yaw	Directors' fees % 2.9	Base or fixed salary % 10.3	Variable/ performance bonus % 86.6	Benefits-in-kind and other % 0.2	Total % 100.0
<b>\$2,000,000 to \$2,249,999</b> Mr Wee Ee Cheong	4.6	28.7	64.5	2.2	100.0
<b>\$1,250,000 to \$1,499,999</b> Mr Koh Beng Seng	2.5	41.8	52.5	3.2	100.0
<b>\$750,000 to \$999,999</b> Mr Lee Hee Seng (retired on 8 May 2003)	4.4	30.9	-	64.7	100.0
Below \$250,000	100.0	_	_	-	100.0

Mr Ngiam Tong Dow

Prof Cham Tao Soon

Mr Ernest Wong Yuen Weng

Mr Wong Meng Meng

Mr Sim Wong Hoo

Mr Philip Yeo Liat Kok

Mr Tan Kok Quan

Prof Lim Pin

Mrs Margaret Lien Wen Hsien

Mr Ng Boon Yew

(b) Save as disclosed in this report, no share options were granted to the above directors during the financial year.

#### **Share options**

- (a) From 1990 to 1998, share options were granted by the Bank pursuant to the UOB Executives' Share Option Scheme in respect of unissued ordinary shares of \$1 each to officers of the Bank and its subsidiaries who are in the corporate grade of Vice President rank and above and are not substantial shareholders of the Bank. Particulars of the share options granted under this scheme in 1998 (hereinafter called "Options 1998") have been set out in the directors' report for the financial year ended 31 December 1998.
- (b) On 6 October 1999, the Bank's shareholders approved the adoption of the UOB 1999 Share Option Scheme to replace the UOB Executives' Share Option Scheme. Under the UOB 1999 Share Option Scheme, options may be granted to employees in the corporate grade of Vice President (or an equivalent rank) and above and selected employees below the corporate grade of Vice President (or an equivalent rank) of the Bank and its subsidiaries, and to directors and controlling shareholders. Particulars of the share options granted under this scheme in 1999 and 2000 (hereinafter called "Options 1999" and "Options 2000" respectively) have been set out in the directors' reports for the financial years ended 31 December 1999 and 2000 respectively.

#### **DIRECTORS' REPORT**

for the financial year ended 31 December 2003

#### Share options (continued)

- (c) During the financial year, options were granted pursuant to the UOB 1999 Share Option Scheme in respect of 2,200,000 unissued ordinary shares of \$1 each of the Bank (hereinafter called "Options 2003").
- (d) Statutory and other information regarding the options is as follows:

(i)	Options	Option period	Offer price
			\$
	<b>UOB 1999 Share Option Scheme</b>		
	1999	27 December 2000 to 26 December 2004	14.70
	2000	11 December 2001 to 10 December 2005	12.90
	2003	6 June 2004 to 5 June 2008	11.67

- (ii) The share options expire at the end of the respective option periods unless they lapse earlier in the event of death, bankruptcy or cessation of employment of the participant or the take-over or winding up of the Bank. Further details of the UOB Executives' Share Option Scheme and the UOB 1999 Share Option Scheme (hereinafter called "the Schemes") are set out in the circulars to shareholders dated 18 January 1990 and 10 September 1999 respectively.
- (iii) Since the commencement of the Schemes, no participant received 5% or more of the total options available under the Schemes and no options were granted to controlling shareholders (or their associates). No options were granted at a discount during the financial year. Since the commencement of the Schemes, no options were granted to the directors of the Bank except as follows:

	Options granted during the financial year	Aggregate number of shares under option since the commencement of the UOB Executives' Share Option Scheme and the UOB 1999 Share Option Scheme up to 31 December 2003			Number of sh	
		Granted	Exercised	Lapsed	31.12.2003	1.1.2003
Mr Koh Beng Seng Mr Ernest Wong	50,000	50,000	-	-	50,000	_
Yuen Weng	_	741,000	588,000	153,000	_	-

Mr Ernest Wong Yuen Weng did not receive any options after 31 December 1999.

- (iv) The holders of the Bank's options have no right to participate, by virtue of the options, in any share issue of any other company.
- (e) The Schemes are administered by the Remuneration Committee, which comprises the following directors:

Mr Wee Cho Yaw *(Chairman)* Prof Cham Tao Soon Mr Philip Yeo Liat Kok Prof Lim Pin (f) During the financial year, the Bank issued 61,000 ordinary shares of \$1 each to option holders who exercised their rights in connection with the UOB Executives' Share Option Scheme and the UOB 1999 Share Option Scheme:

Year in which options were granted	Subscription price per share, paid in cash \$	Number of ordinary shares of \$1 each in the Bank
1998	3.14	7,000
2000	12.90	54,000
		61,000

All newly issued shares rank pari passu in all respects with the previously issued shares.

(g) Unissued ordinary shares of \$1 each under option in connection with the UOB 1999 Share Option Scheme at 31 December 2003 comprise the following:

Year in which options were granted	Price per share payable in full upon application \$	Date of expiration of option	Number of shares
1999	14.70	27 December 2004	1,185,000
2000	12.90	11 December 2005	1,121,000
2003	11.67	6 June 2008	2,161,000
			4,467,000



for the financial year ended 31 December 2003

DIRECTORS' REPORT

#### **Audit Committee**

The Audit Committee comprises four members, all of whom are non-executive independent directors. The members of the Audit Committee are as follows:

Mr Ernest Wong Yuen Weng (Chairman) Mr Philip Yeo Liat Kok Prof Cham Tao Soon Mr Tan Kok Ouan

In its report to the Board of Directors, the Audit Committee reports that it has reviewed with the Bank's internal auditors their audit plan and the scope and results of the Bank's internal audit procedures. The Audit Committee has also reviewed with the Bank's auditors, PricewaterhouseCoopers, their audit plan, their evaluation of the system of internal accounting controls, their auditors' long-form report and the response of management thereto as well as their audit report on the consolidated financial statements of the Group for the financial year ended 31 December 2003 and the balance sheet of the Bank at 31 December 2003. The consolidated financial statements of the Group for the financial year ended 31 December 2003 and the balance sheet of the Bank at 31 December 2003 have been reviewed by the Committee prior to their submission to the Board of Directors.

The Audit Committee has reviewed the Bank's position with regard to interested person transactions and the assistance given by the Bank's officers to PricewaterhouseCoopers.

The Audit Committee has also carried out the functions required of the Committee under the Code of Corporate Governance.

The Audit Committee has undertaken a review of all non-audit services provided by PricewaterhouseCoopers. In the Audit Committee's opinion, the non-audit services provided by PricewaterhouseCoopers would not affect their independence as auditors.

#### **Auditors**

In response to the requirement on rotation of auditors, Ernst & Young has been nominated for appointment as auditors for the financial year 2004. The appointment is subject to shareholders' approval at the forthcoming Annual General Meeting.

The Summary Financial Statements as set out on pages 21 to 37 were approved by the Board of Directors and signed on its behalf by:

Wee Cho Yaw

Chairman

Wee Ee Cheong

Deputy Chairman

20 February 2004



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In our opinion, the Summary Financial Statements are consistent with the full financial statements and directors' report of United Overseas Bank Limited and its subsidiaries for the financial year ended 31 December 2003 from which they were derived, and comply with the requirements of Section 203A of the Singapore Companies Act, and the regulations made thereunder, applicable to Summary Financial Statements.

For a full understanding of the results of the Group and state of affairs of the Bank and the Group, the Summary Financial Statements should be read in conjunction with the full financial statements of United Overseas Bank Limited and its subsidiaries for the financial year ended 31 December 2003.

We have issued our Auditors' Report dated 20 February 2004 on the full financial statements of United Overseas Bank Limited and its subsidiaries for the year ended 31 December 2003. The Auditors' Report is reproduced as follows:

#### "AUDITORS' REPORT TO THE MEMBERS OF UNITED OVERSEAS BANK LIMITED

We have audited the balance sheet of United Overseas Bank Limited and the consolidated financial statements of the Group for the financial year ended 31 December 2003 set out on pages # to #. These financial statements are the responsibility of the Bank's directors. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Singapore Standards on Auditing. Those Standards require that we plan and perform our audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion,

- (a) the accompanying balance sheet of the Bank and consolidated financial statements of the Group are properly drawn up in accordance with the provisions of the Companies Act, Cap. 50 ("the Act") and Singapore Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Bank and of the Group as at 31 December 2003 and the results, changes in equity and cash flows of the Group for the financial year ended on that date, and
- (b) the accounting and other records (excluding registers) required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

We have considered the financial statements and auditors' report of the subsidiaries of which we have not acted as auditors, being financial statements included in the consolidated financial statements. The names of these subsidiaries are stated in Note 45 to the financial statements.

<sup>#</sup> The page numbers are as stated in the Auditors' Report dated 20 February 2004 included in United Overseas Bank Limited's Annual Report for the financial year ended 31 December 2003.

#### **AUDITORS' REPORT**

for the financial year ended 31 December 2003

We are satisfied that the financial statements of the subsidiaries that have been consolidated with the financial statements of the Bank are in form and content appropriate and proper for the purposes of the preparation of the consolidated financial statements and we have received satisfactory information and explanations as required by us for those purposes.

The auditors' reports on the financial statements of the subsidiaries were not subject to any qualification which is material in relation to the consolidated financial statements, and in respect of subsidiaries incorporated in Singapore did not include any comment made under Section 207(3) of the Act."

#### PricewaterhouseCoopers

Certified Public Accountants

Singapore, 20 February 2004



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#### **CONSOLIDATED INCOME STATEMENT**

for the financial year ended 31 December 2003

	The Group	
	2003	2002
	\$'000	\$'000
Interest income	3,294,101	3,711,303
Less: Interest expense	1,223,563	1,583,358
Net interest income	2,070,538	2,127,945
Dividend income	42,004	31,881
Fee and commission income	587,866	500,545
Rental income	72,618	78,426
Other operating income	386,577	295,502
Income before operating expenses	3,159,603	3,034,299
Less:		
Staff costs	531,780	536,354
Other operating expenses	563,621	537,623
	1,095,401	1,073,977
Operating profit before goodwill amortisation and provisions	2,064,202	1,960,322
Less: Goodwill written off and amortised	201,620	195,554
Less: Provisions	361,503	464,519
Operating profit after goodwill amortisation and provisions	1,501,079	1,300,249
Exceptional item	-	(48,065)
Share of profit of associates	107,249	123,403
Profit from ordinary activities before tax	1,608,328	1,375,587
Less: Tax	392,751	340,271
Profit after tax	1,215,577	1,035,316
Less: Minority interests	13,491	29,381
Net profit for the financial year attributable to members	1,202,086	1,005,935
Earnings per share:	76	C4
Basic	76 cents	64 cents
Diluted	76 cents	64 cents



Share capital and reserves

Derivative financial instruments

Commitments

Share capital and reserves				
Share capital	1,571,664	1,571,603	1,571,664	1,571,603
Capital reserves	4,242,284	4,256,919	4,180,133	4,197,657
Statutory reserves	2,859,850	2,757,518	2,493,172	2,395,293
Revenue reserves	4,464,952	3,892,971	3,514,142	3,079,030
Share of reserves of associates	143,285	133,594	-	
	13,282,035	12,612,605	11,759,111	11,243,583
Minority interests	155,103	149,655	-	-
Liabilities				
Current, fixed, savings accounts and				
other deposits of non-bank customers	69,862,961	67,918,581	60,301,300	57,931,265
Deposits and balances of banks and agents	18,839,362	19,302,058	17,731,499	17,966,942
Deposits from subsidiaries	_	_	1,334,435	1,421,386
	88,702,323	87,220,639	79,367,234	77,319,593
Bills and drafts payable	163,780	163,865	88,060	107,986
Provision for current tax	490,872	446,723	441,958	371,736
Other liabilities	6,441,438	4,662,937	3,746,985	2,842,129
Deferred tax liabilities	14,579	26,900	3,607	6,422
Debts issued	4,196,269	2,146,810	3,343,862	1,294,399
	100,009,261	94,667,874	86,991,706	81,942,265
	113,446,399	107,430,134	98,750,817	93,185,848
Off-balance sheet items				
Contingent liabilities	8,728,749	8,918,971	7,390,726	7,802,255

183,839,995

37,659,547

131,279,403

36,526,489

180,696,126

31,058,409

129,039,215

30,392,941

The Group

2002

\$'000

2003

\$'000

The Bank

2002

\$'000

2003

\$'000

	TH	ne Group	The Bank	
	2003	2002	2003	2002
	\$'000	\$'000	\$'000	\$'000
Assets				
Cash and balances with central banks	8,034,677	4,213,458	5,449,325	2,402,190
Singapore Government treasury bills and securities	6,310,846	8,218,372	6,232,660	7,959,795
Other government treasury bills				
and securities	1,351,624	1,332,976	706,589	419,031
Dealing securities	524,506	623,411	176,864	435,045
Placements and balances				
with banks and agents	21,122,137	19,426,221	19,380,481	18,419,738
Trade bills	1,312,603	1,051,030	159,863	139,405
Advances to customers	57,983,953	57,832,977	50,350,598	49,816,830
Placements with and advances				
to subsidiaries	-	-	1,989,874	1,018,173
Other assets	4,715,737	4,012,147	3,657,413	3,064,785
	101,356,083	96,710,592	88,103,667	83,674,992
Investment securities	5,422,510	3,945,383	4,061,903	2,687,019
Investments in associates	1,396,784	1,274,245	775,380	706,868
Investments in subsidiaries	_	_	1,285,403	1,409,829
Fixed assets	1,768,393	1,794,349	1,147,140	1,118,922
Deferred tax assets	36,470	39,519	5,546	2,790
Goodwill	3,466,159	3,666,046	3,371,778	3,585,428
	113,446,399	107,430,134	98,750,817	93,185,848

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the financial year ended 31 December 2003

2	0	0	3

				2003		
					Share of	
	Share	Capital	Statutory	Revenue	reserves of	
	capital	reserves	reserves	reserves	associates	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Balance at 1 January 2003						
As previously reported	1,571,603	4,256,919	2,757,518	3,933,004	133,594	12,652,638
Prior year adjustments resulting						
from change in accounting policy	_	-	-	(40,033)	-	(40,033)
As restated	1,571,603	4,256,919	2,757,518	3,892,971	133,594	12,612,605
Net profit for the financial year						
attributable to members	_	-	_	1,202,086	-	1,202,086
Differences arising from currency						
translation of financial statements						
of foreign branches, subsidiaries						
and associates	_	10,481	_	_	_	10,481
Group's share of reserves of associates	_	-	_	_	9,691	9,691
Other adjustments	_	(1,805)	529	(632)	-	(1,908)
Total recognised gains						
for the financial year	_	8,676	529	1,201,454	9,691	1,220,350
Transfer from/(to) revenue reserves	_	(23,969)	101,803	(77,834)	_	_
Dividends	_	_	_	(551,639)	_	(551,639)
Issue of shares to option holders						
who exercised their rights	61	658	_	_	_	719
Balance at 31 December 2003	1,571,664	4,242,284	2,859,850	4,464,952	143,285	13,282,035



					Share of	
	Share	Capital	Statutory	Revenue	reserves of	
	capital	reserves	reserves	reserves	associates	Total
	\$'000	\$'000	\$'000	\$'000	\$′000	\$'000
Balance at 1 January 2002						
As previously reported	1,571,109	5,258,762	2,150,271	3,199,343	537,354	12,716,839
Prior year adjustments resulting						
from change in accounting policy	_	_	_	18,232	_	18,232
As restated	1,571,109	5,258,762	2,150,271	3,217,575	537,354	12,735,071
Net profit for the financial year						
attributable to members	-	_	_	1,005,935	_	1,005,935
Differences arising from currency						
translation of financial statements						
of foreign branches, subsidiaries						
and associates	-	(14,514)	_	-	_	(14,514)
Group's share of reserves of associates	_	_	_	_	(393,977)	(393,977)
Other adjustments	_	_	(2,968)	(2,129)	_	(5,097)
Total recognised gains/(losses)						
for the financial year	_	(14,514)	(2,968)	1,003,806	(393,977)	592,347
Transfer from/(to) revenue reserves	_	(994,922)	610,215	384,707	_	_
Transfer from share of reserves						
of associates	_	2,552	_	7,231	(9,783)	_
Dividends	-	-	_	(720,348)	_	(720,348)
Issue of shares to option holders						
who exercised their rights	494	5,041	_	_	_	5,535
Balance at 31 December 2002	1,571,603	4,256,919	2,757,518	3,892,971	133,594	12,612,605



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	2003 \$'000	2002 \$'000
Cash flows from anarating activities	3 000	<u> </u>
Cash flows from operating activities Profit before tax	1,608,328	1,375,587
Adjustments for:	1,000,020	.,5.,5,5.
Depreciation of fixed assets	107,755	114,536
Goodwill written off and amortised	201,620	195,554
Share of profit of associates	(107,249)	(123,403)
Operating profit before changes in operating assets and liabilities	1,810,454	1,562,274
Changes in operating assets and liabilities:		
Deposits	1,481,684	(5,324,852)
Bills and drafts payable	(85)	38,688
Other liabilities	1,778,501	1,216,704
Dealing securities	98,905	58,193
Placements and balances with banks and agents	(1,695,916)	5,319,369
Trade bills and advances to customers	(412,549)	2,008,087
Other government treasury bills and securities	337,955	406,917
not qualifying as cash and cash equivalents Other assets	(703,590)	(1,043,677)
Cash generated from operations	2,695,359	4,241,703
Income taxes paid	(335,092)	(371,089)
Net cash provided by operating activities	2,360,267	3,870,614
Cash flows from investing activities		
Increase in investment securities and investments in associates	(1,540,708)	(339,781)
Net dividends received from associates	31,559	52,210
Net increase in fixed assets	(81,799)	(184,031)
Change in/acquisition of minority interests of subsidiaries	(3,752)	(353,136)
Net each flow from disposal of subsidiaries	-	(1,204)
Net cash flow from disposal of subsidiaries		2
Net cash used in investing activities	(1,594,700)	(825,940)
Cash flows from financing activities		
Proceeds from issue of shares	719	5,535
Net increase/(decrease) in debts issued	2,049,459	(2,010,343)
Dividends paid by the Bank	(551,639)	(720,348)
Dividends paid by subsidiaries to minority shareholders	(4,291)	(10,382)
Net cash provided by/(used in) financing activities	1,494,248	(2,735,538)
Currency translation adjustment	10,481	(14,514)
Net increase in cash and cash equivalents	2,270,296	294,622
Cash and cash equivalents at beginning of the financial year	13,041,471	12,746,849
Cash and cash equivalents at end of the financial year	15,311,767	13,041,471

#### NOTES TO THE SUMMARY FINANCIAL STATEMENTS

for the financial year ended 31 December 2003

#### **Principal activities**

The Bank is principally engaged in the business of banking in all its aspects, including the operation of an Asian Currency Unit under the terms and conditions specified by the Monetary Authority of Singapore. The principal activities of its subsidiaries include commercial banking, merchant banking, leasing, insurance, investment, trustee/investment management, nominee services, stockbroking, gold/futures dealing, computer services, general services, consultancy and research services, property, property management and travel.

There have been no significant changes in the nature of these activities during the financial year, except that on 28 April 2003, Overseas Union Trust Limited ("OUT"), a wholly-owned subsidiary, was merged into the Bank by way of a scheme of arrangement and amalgamation pursuant to Sections 210 and 212 of the Singapore Companies Act, Cap. 50. As a result of the merger, the assets, rights, properties, business, debts, liabilities, and obligations of OUT were transferred to and vested in the Bank.

#### Effect of changes in Singapore Companies Legislation

Pursuant to the Singapore Companies (Amendment) Act 2002, with effect from the financial year commencing on or after 1 January 2003, Singapore-incorporated companies are required to prepare and present their statutory financial statements in accordance with Singapore Financial Reporting Standards ("FRS"). Hence, these financial statements, including the comparative figures, have been prepared in accordance with FRS.

Previously, the Group and the Bank prepared their financial statements in accordance with Singapore Statements of Accounting Standard. The adoption of FRS does not have a material impact on the accounting policies and figures presented in the financial statements for the financial years ended 31 December 2002 and 2003.

#### Basis of accounting

These financial statements are presented in Singapore dollars.

The financial statements are prepared in accordance with the historical cost convention, modified by the revaluation of dealing securities, certain Singapore Government treasury bills and securities, other government treasury bills and securities and derivative financial instruments to fair value at the balance sheet date and the inclusion of certain freehold and leasehold land and buildings at valuation.

#### Change in accounting policy - Investments

Following the revision of Notice to Banks, MAS 605 – Revaluation of Assets, issued by the Monetary Authority of Singapore, which allows banks to mark to market their trading portfolios, the Group and the Bank have changed their accounting policy as follows:

- Singapore Government and other government treasury bills and securities held for trading are initially recognised in the balance sheets at amounts paid and subsequently remeasured to fair value. The resultant profits and losses are taken up in the income statements.
- Singapore Government and other government treasury bills, other than those held for trading, are stated at the lower of cost and market value, determined on an aggregate basis.
- Singapore Government and other government securities, other than those held for trading, are stated at cost (adjusted for amortisation of premium/discount) and provisions are made for diminution in value that is other than temporary, determined on an individual basis.
- Dealing securities are initially recognised in the balance sheets at amounts paid and subsequently remeasured to fair value.
   The resultant profits and losses are taken up in the income statements.

#### Prior to 1 January 2003:

Singapore Government treasury bills and securities, other than those held as long-term investments, were stated at the lower
of cost (without adjustment for amortisation of premium/discount) and market value determined on an aggregate basis.
 Long-term Singapore Government securities were stated at cost and provisions were made for diminution in value that is
other than temporary, determined on an individual basis.

#### NOTES TO THE SUMMARY FINANCIAL STATEMENTS

for the financial year ended 31 December 2003

#### Change in accounting policy – Investments (continued)

- Other government treasury bills and securities were stated at the lower of cost and market value determined on an aggregate basis.
- Dealing securities were stated at the lower of cost and market value determined on an aggregate basis.

The new accounting policy has been applied retrospectively, with the financial statements, including prior-year comparatives being presented as if the new accounting policy had always been in use. The comparatives have been restated to conform to the changed policy as follows:

	2002	
	The Group	The Bank
	\$'000	\$'000
Balance Sheet		
Decrease in Singapore Government treasury bills and securities	(42,617)	(43,038)
Increase in other government treasury bills and securities	28	_
Increase in dealing securities	3,302	3,234
Increase in provision for current tax	(726)	(711)
Increase in minority interests	(20)	
Decrease in retained profits	(40,033)	(40,515)
Income Statement		
Decrease in net profit for the financial year attributable to members	(58,265)	(49,684)
Decrease in earnings per share:		
Basic/diluted	(4 cents)	NA*

The effects of the change in accounting policy for investments on the financial statements for the financial year ended 31 December 2003 are as follows:

	200	3
	The Group	The Bank
	\$'000	\$'000
Balance Sheet		
Decrease in Singapore Government treasury bills and securities	(14,057)	(13,188)
Decrease in other government treasury bills and securities	(54)	_
Increase in dealing securities	12,784	3,743
Increase in provision for current tax	(2,761)	(823)
Increase in minority interests	(2,756)	
Decrease in retained profits	(6,844)	(10,268)
Income Statement		
Increase in net profit for the financial year attributable to members	33,189	30,247
Increase in earnings per share:		
Basic/diluted	2 cents	NA*

<sup>\*</sup> Not applicable.

#### Directors' fees and other remuneration

Fees and other remuneration paid/payable to the directors of the Bank and its subsidiaries included in total expenses are as follows:

Professional fees paid/payable to firms of which certain directors of the Bank are members   871   1,147		The Group	
Directors of the Bank         871         1,147           Fees         871         1,147           Remuneration         11,556         11,534           Professional fees paid/payable to firms of which certain directors of the Bank are members         200         201           Directors of subsidiaries         200         201           Fees         689         648         688			
Fees         871         1,147           Remuneration         11,156         11,534           Professional fees paid/payable to firms of which certain directors of the Bank are members         200         201           Directors of subsidiaries         689         648           Fees         689         648           Remuneration         8,982         7,167           Certain directors of subsidiaries are members         -         88           Less:         -         88           Less:         -         83           Amount capitalised in fixed assets         -         8           Amount charged to the income statement         -         5           Exceptional item         The structuring costs as a result of the acquisition of Overseas Union Bank Limited         -         4           Restructuring costs as a result of the acquisition of Overseas Union Bank Limited         -         48,065           Dividends           The structuring costs as a result of the acquisition of Overseas Union Bank Limited         -         48,065           The structuring costs as a result of the acquisition of Overseas Union Bank Limited         -         48,065           The structuring costs as a result of the acquisition of Overseas Union Bank Limited         -		\$′000	\$'000
Remuneration         11,156         11,534           Professional fees paid/payable to firms of which certain directors of the Bank are members         200         201           Directors of subsidiaries         689         648           Fees         689         648           Remuneration         8,982         7,167           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         -         88           Less:         Amount capitalised in fixed assets         -         83           Amount charged to the income statement         -         5         63         23           Amount charged to the income statement         -         -         5         8           Exceptional item         The payona of the acquisition of payon			4 4 4 7
Professional fees paid/payable to firms of which certain directors of the Bank are members         200         201           Directors of subsidiaries         12,227         12,828           Fees         689         648           Remuneration         8,982         7,167           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         -         88           Less:         -         83           Amount capitalised in fixed assets         -         83           Amount charged to the income statement         -         5           Exceptional item         The Table of	· · · · · · · · · · · · · · · · · · ·		•
certain directors of the Bank are members         200         201           Directors of subsidiaries         689         648           Remuneration         8,982         7,107           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         8,982         7,107           Amount capitalised in fixed assets         -         88           Less:         -         8           Amount charged to the income statement         -         5           Exceptional item         The current of the company of the		11,156	11,534
Directors of subsidiaries         689         648           Fees         689         648           Remuneration         8,982         7,167           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         -         88           Less:         -         83           Amount capitalised in fixed assets         -         83           Amount charged to the income statement         -         5           4 mount charged to the income statement         -         5           5 mount charged to the income statement         -         5           6 mount charged to the income statement         -         5           6 mount charged to the income statement         -         5           6 mount charged to the income statement         -         5           6 mount charged to the income statement         -         7           8 mount charged to the income statement         -         5           8 mount charged to the income statement         -         2003         2002           8 mount charged to the income statement         -         48,065         48,065           The state of the state of the acquisition of 2002         5         5         9         5         9         6		200	201
Directors of subsidiaries         689         648           Fees         689         648           Remuneration         8,982         7,167           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         -         88           Less:         -         83           Amount capitalised in fixed assets         -         83           Amount charged to the income statement         -         5           4 mount charged to the income statement         -         5           5 mount charged to the income statement         -         5           6 mount charged to the income statement         -         5           6 mount charged to the income statement         -         5           6 mount charged to the income statement         -         5           6 mount charged to the income statement         -         7           8 mount charged to the income statement         -         5           8 mount charged to the income statement         -         2003         2002           8 mount charged to the income statement         -         48,065         48,065           The state of the state of the acquisition of 2002         5         5         9         5         9         6		12.227	12 882
Fees         689         648           Remuneration         8,982         7,167           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         —         88           Less:         —         83           Amount capitalised in fixed assets         —         83           Amount charged to the income statement         —         5           9,671         7,820           Exceptional item         The crup         2003         2002           Exceptional item         2003         2002         \$'000         \$'000           Restructuring costs as a result of the acquisition of Overseas Union Bank Limited         —         48,865         \$'000         \$'000           Dividends         —         48,065         \$'000         \$	Directors of subsidiaries		. = /
Remuneration         8,982         7,167           Professional fees paid/payable to firms of which certain directors of subsidiaries are members         –         88           Less:         –         83           Amount capitalised in fixed assets         –         83           Amount charged to the income statement         –         5           9,671         7,820           Exceptional item         The Group         2003         2002           8,982         2,967         88           Amount capitalised in fixed assets         –         8           Amount charged to the income statement         –         5           9,671         7,820         7,820           Exceptional item         The Group         2003         2002           8,982         2,960         2003         2002           8,967         7,820         7,820           Restructuring costs as a result of the acquisition of         –         48,065           Dividends           Project Union Bank Limited         –         1,48,065           The Bank Good State Cologies Colo		690	6.19
Professional fees paid/payable to firms of which certain directors of subsidiaries are members         -         88           Less:         -         83           Amount capitalised in fixed assets         -         83           Amount charged to the income statement         -         5           9,671         7,820           Exceptional item         The Group 2003 2002 5000 \$7000         \$000           Restructuring costs as a result of the acquisition of Overseas Union Bank Limited         -         (48,065)           Dividends         The Bank 2003 2002 5000 \$7000         \$000         \$000           Dividends paid, declared and recommended in respect of the financial year ended 31 December:         Proposed final dividend of 40 cents (2002: 25 cents) per share net of tax at 22% (2002: 22%) 490,359 306,463         490,359 306,463           Interim dividend of 20 cents (2002: 15 cents) per share net of tax at 22% (2002: 22%) 236,000         490,359 306,463         183,874 300           Distribution in specie of 18.8 cents per share net of tax at 22% (2002: 22%) 230,000         245,176 300         183,874 300			
certain directors of subsidiaries are members         –         88           Less:         –         83           Amount capitalised in fixed assets         –         83           Amount charged to the income statement         –         5           9,671         7,820           Exceptional item         The Group         2003         2002           Extructuring costs as a result of the acquisition of Overseas Union Bank Limited         –         (48,065)           Dividends         The Bank         2003         2002           Dividends paid, declared and recommended in respect of the financial year ended 31 December:         Proposed final dividend of 40 cents (2002: 25 cents)         per share net of tax at 22% (2002: 22%)         490,359         306,463           Interim dividend of 20 cents (2002: 15 cents)         per share net of tax at 22% (2002: 22%)         490,359         306,463           Interim dividend of 20 cents (2002: 15 cents)         per share net of tax at 22% (2002: 22%)         245,176         183,874           Distribution in specie of 18.8 cents per share net of tax at 22%         2,70,205		0,302	7,107
Amount capitalised in fixed assets       –       83         Amount charged to the income statement       –       5         9,671       7,820         Exceptional item         The Group 2003       2002         \$'000       \$'000         Restructuring costs as a result of the acquisition of Overseas Union Bank Limited       –       (48,065)         Dividends         The Bank 2003       2002         \$'000       \$'000       \$'000         Dividends paid, declared and recommended in respect of the financial year ended 31 December:         Proposed final dividend of 40 cents (2002: 25 cents) per share net of tax at 22% (2002: 22%)       490,359       306,463         Interim dividend of 20 cents (2002: 15 cents) per share net of tax at 22% (2002: 22%)       245,176       183,874         Distribution in specie of 18.8 cents per share net of tax at 22%       735,535       720,357		_	88
Amount charged to the income statement         −         5           9,671         7,820           Exceptional item         The Group           2003         2002           \$ 1000         \$ 1000           Restructuring costs as a result of the acquisition of Overseas Union Bank Limited         −         (48,065)           Dividends         The Bank         2003         2002         \$ 1000			0.2
Exceptional item         The Group 2003 2002 \$'000 \$'000           Restructuring costs as a result of the acquisition of Overseas Union Bank Limited         - (48,065)           Dividends         The Bank 2003 2002 \$'000         2003 2002 \$'000           Dividends paid, declared and recommended in respect of the financial year ended 31 December:         Proposed final dividend of 40 cents (2002: 25 cents) per share net of tax at 22% (2002: 22%) 490,359 306,463         490,359 306,463           Interim dividend of 20 cents (2002: 15 cents) per share net of tax at 22% (2002: 22%) 22%) 245,176 183,874         183,874 25,000         245,176 183,874         183,874 25,000         735,535 720,357		_	
The Group   2003   2002   \$'000   \$'	Amount charged to the income statement		5
The Forum   2003   2002   \$'000   \$'		9,671	7,820
The Forup   2003   2002   5/000   5/	Evcentional item		
Restructuring costs as a result of the acquisition of Overseas Union Bank Limited         C (48,065)           Dividends         The Bank 2003 2002 5000 \$10000 \$1000 \$10000 \$1000 \$1000 \$1000 \$1000 \$10000 \$1000 \$1000 \$1000 \$1000 \$10000 \$1000 \$1000 \$100	Exceptional item	The	e Group
Restructuring costs as a result of the acquisition of Overseas Union Bank Limited       — (48,065)         Dividends         The Bank         2003       2002         \$'000       \$'000         Dividends paid, declared and recommended in respect of the financial year ended 31 December:       Froposed final dividend of 40 cents (2002: 25 cents)         per share net of tax at 22% (2002: 22%)       490,359       306,463         Interim dividend of 20 cents (2002: 15 cents)       490,359       306,463         per share net of tax at 22% (2002: 22%)       245,176       183,874         Distribution in specie of 18.8 cents per share net of tax at 22%       - 230,020         735,535       720,357			•
Dividends         The Bank           Dividends           The Bank           2003         2002           \$'000         \$'000           Dividends paid, declared and recommended in respect of the financial year ended 31 December:         Froposed final dividend of 40 cents (2002: 25 cents)           per share net of tax at 22% (2002: 22%)         490,359         306,463           Interim dividend of 20 cents (2002: 15 cents)         245,176         183,874           Distribution in specie of 18.8 cents per share net of tax at 22%         - 230,020           735,535         720,357		\$'000	\$'000
Dividends           The Bank           2003         2002           \$'000         \$'000           Dividends paid, declared and recommended in respect of the financial year ended 31 December:	Restructuring costs as a result of the acquisition of		
The Bank   2003   2002   \$ 2003   \$ 2002   \$ 2000   \$ 2	hestiactaring costs as a result of the acquisition of		
The Bank   2003   2002   \$ 000   \$ 0			(48,065)
Dividends paid, declared and recommended in respect of the financial year ended 31 December:         Froposed final dividend of 40 cents (2002: 25 cents)         490,359         306,463           Interim dividend of 20 cents (2002: 15 cents)         245,176         183,874           Distribution in specie of 18.8 cents per share net of tax at 22%         735,535         720,357	Overseas Union Bank Limited		(48,065)
Dividends paid, declared and recommended in respect of the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)  per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)  245,176  183,874  Distribution in specie of 18.8 cents per share net of tax at 22%  735,535  720,357	Overseas Union Bank Limited		
the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)  per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)  Distribution in specie of 18.8 cents per share net of tax at 22%  735,535  720,357	Overseas Union Bank Limited		ie Bank
the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)  per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)  Distribution in specie of 18.8 cents per share net of tax at 22%  735,535  720,357	Overseas Union Bank Limited	2003	ne Bank
per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)  Distribution in specie of 18.8 cents per share net of tax at 22%  735,535  720,357	Overseas Union Bank Limited  Dividends	2003	ne Bank
Interim dividend of 20 cents (2002: 15 cents) per share net of tax at 22% (2002: 22%)  Distribution in specie of 18.8 cents per share net of tax at 22%  735,535  720,357	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of	2003	ne Bank
per share net of tax at 22% (2002: 22%)       245,176       183,874         Distribution in specie of 18.8 cents per share net of tax at 22%       –       230,020         735,535       720,357	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of the financial year ended 31 December:	2003	ne Bank
Distribution in specie of 18.8 cents per share net of tax at 22%         –         230,020           735,535         720,357	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)	2003 \$'000	ne Bank 2002 \$'000
<b>735,535</b> 720,357	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents) per share net of tax at 22% (2002: 22%)	2003 \$'000	ne Bank 2002 \$'000
<del></del>	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)  per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)	2003 \$'000 490,359	2002 \$'000 306,463 183,874
Gross total dividend per share 60.0 cents 58.8 cents	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)  per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)	2003 \$'000 490,359	2002 \$'000 306,463 183,874
	Overseas Union Bank Limited  Dividends  Dividends paid, declared and recommended in respect of the financial year ended 31 December:  Proposed final dividend of 40 cents (2002: 25 cents)  per share net of tax at 22% (2002: 22%)  Interim dividend of 20 cents (2002: 15 cents)  per share net of tax at 22% (2002: 22%)	2003 \$'000 490,359 245,176	2002 \$'000 306,463 183,874 230,020

# Significant related party transactions

All related party transactions entered into by the Group are made in the ordinary course of its business and are at arm's length commercial terms. There are no significant transactions with related parties during the financial year.

### **CAPITAL ADEQUACY RATIOS**

as at 31 December 2003

The Capital Adequacy Ratios (CAR) of the Group were computed in accordance with the guidelines issued by the Basel Committee on Banking Supervision. The Group's capital management policy is to maintain a strong capital position to support its growth, both organically and through acquisitions.

As at 31 December 2003, the Group's CAR of 18.2%, as computed under the Bank for International Settlements (BIS) guidelines, was more than twice the minimum requirement of 8% set by BIS. The increase by 2.9% points from the CAR of 15.3% as at 31 December 2002 was mainly attributable to the issue of US\$1 billion 4.50% Subordinated Notes in June 2003.

	The Group	
	2003	2002
	\$ million	\$ million
Capital		
Tier 1 – Core capital		
Share capital	1,572	1,572
Disclosed reserves	11,542	10,956
Minority interests	155	150
Deduction of Goodwill	(3,483)	(3,684)
	9,786	8,994
Tier 2 – Supplementary capital		
Revaluation reserves on investments and properties*	380	349
General loan loss provisions+	952	920
Subordinated notes	2,991	1,294
	4,323	2,563
Deductions against Capital#	(211)	(337)
Total capital	13,898	11,220
Risk-weighted assets (including market risk)	76,163	73,574
Capital adequacy ratios		
Tier 1	12.8%	12.2%
Total capital	18.2%	15.3%

<sup>\*</sup> After discount of 55% in accordance with BIS guidelines.

Excluding specific and earmarked provisions.

<sup>#</sup> Including capital deductions for certain investments.

Size of shareholdings	No. of shareholders	Percentage of shareholders	No. of shares	Percentage of shares
1 – 999	8,394	26.52	2,480,345	0.16
1,000 - 10,000	20,201	63.82	54,202,964	3.45
10,001 - 1,000,000	2,994	9.46	148,363,682	9.44
1,000,001 & above	63	0.20	1,366,664,634	86.95
	31,652	100.00	1,571,711,625	100.00

#### **Public Float**

Rule 723 of the Listing Manual of the Singapore Exchange Securities Trading Limited requires that at least 10% of the equity securities (excluding preference shares and convertible equity securities) of a listed company in a class that is listed is at all times held by the public.

Based on information available to the Company as at 12 March 2004, approximately 79% of the issued ordinary shares of the Company was held by the public and therefore, Rule 723 of the Listing Manual has been complied with.

Twenty largest shareholders	No. of shares	Percentage of shares
DBS Nominees Pte Ltd	271,385,921	17.27
Raffles Nominees Pte Ltd	193,297,017	12.30
United Overseas Bank Nominees (Private) Limited	176,642,550	11.24
Wee Investments Private Ltd	110,909,184	7.06
Citibank Nominees Singapore Pte Ltd	107,235,739	6.82
HSBC (Singapore) Nominees Pte Ltd	92,671,354	5.90
Wah Hin & Company Pte Ltd	81,221,771	5.17
Tai Tak Estates Sdn Bhd	67,445,739	4.29
Overseas Union Enterprise Limited	48,337,728	3.08
C Y Wee & Co Pte Ltd	31,645,653	2.01
Overseas Union Bank Nominees (Private) Limited	17,034,369	1.08
Wee Cho Yaw	16,390,248	1.04
Oversea-Chinese Bank Nominees Private Limited	14,263,058	0.91
Tee Teh Sdn Berhad	10,459,954	0.67
Kwan Tee Holdings Pte Ltd	9,112,892	0.58
DB Nominees (S) Pte Ltd	6,883,133	0.44
Ho Sim Guan	5,500,554	0.35
Overseas Union Insurance, Limited – Offshore Insurance Fund	5,425,760	0.35
Chew How Teck And Company (Pte) Limited	5,051,455	0.32
Estate of Low Kwang Pheng, Deceased	4,369,500	0.28
	1,275,283,579	81.16

Other shareholdings
Shareholdings in which registered substantial in the name of substantial are deemed to shareholders have an interest

Total interest

				Percentage
Substantial shareholders	No. of shares	No. of shares	No. of shares	of shares
Lien Ying Chow	316,516	84,388,554(1)	84,705,070	5.39
Lien Ying Chow (Pte) Ltd	_	84,288,771 (1)	84,288,771	5.36
Wah Hin & Company Pte Ltd	81,221,771	3,067,000(2)	84,288,771	5.36
Sandstone Capital Pte Ltd	_	84,288,771 <sup>(3)</sup>	84,288,771	5.36
Wee Cho Yaw	16,390,248	208,559,557(4)	224,949,805	14.31
Wee Ee Cheong	2,794,899	145,651,011 <sup>(4)</sup>	148,445,910	9.44
Wee Ee Chao	141,164	115,802,696 <sup>(4)</sup>	115,943,860	7.38
Wee Ee Lim	1,606,834	145,633,758 <sup>(4)</sup>	147,240,592	9.37
Wee Investments Private Ltd	110,909,021	2,071,021	112,980,042	7.19

#### Notes:

- (1) Lien Ying Chow and Lien Ying Chow (Pte) Ltd are each deemed to have an interest in the 84,288,771 UOB shares in which Wah Hin & Company Pte Ltd has an interest.
- (2) This deemed interest in 3,067,000 UOB shares arises through Sandstone Capital Pte Ltd [as referred to in Note 3(a) below].
- (3) This deemed interest in 84,288,771 UOB shares comprises:
  - (a) deemed interest in 3,067,000 UOB shares registered in the name of Citibank Nominees Singapore Pte Ltd, of which Sandstone Capital Pte Ltd is the beneficiary; and (b) deemed interest in 81,221,771 UOB shares held by Wah Hin & Company Pte Ltd.
- (4) Wee Cho Yaw, Wee Ee Cheong, Wee Ee Chao and Wee Ee Lim are each deemed to have an interest in Wee Investments Private Ltd's total direct and deemed interests of 112,980,042 UOB shares.

Notice is hereby given that the **Sixty-Second Annual General Meeting** of members of the Company will be held at the Penthouse of the Company, 80 Raffles Place, 61st Storey, UOB Plaza 1, Singapore 048624 on Thursday, 29 April 2004 at 12.00 noon to transact the following business:

#### **As Ordinary Business**

**Resolution 1** To receive the Financial Statements, the Directors' Report and the Auditors' Report for the year ended 31 December 2003.

**Resolution 2** To declare a final dividend of 40% (40 cents per share) less 20% income tax for the year ended 31 December 2003.

**Resolution 3** To approve Directors' fees of \$618,750 for 2003 (2002: \$658,750).

**Resolution 4** To appoint Messrs Ernst & Young as auditors of the Company in place of the retiring auditors, Messrs PricewaterhouseCoopers and authorise the Directors to fix their remuneration.

To re-elect the following Directors:

**Resolution 5** Mr Sim Wong Hoo.

**Resolution 6** Prof Lim Pin.

**Resolution 7** Mrs Margaret Lien Wen Hsien.

**Resolution 8** Mr Ng Boon Yew.

To pass the following resolution under Section 153(6) of the Companies Act, Cap. 50:

**Resolution 9** "THAT pursuant to Section 153(6) of the Companies Act, Cap. 50, Mr Wee Cho Yaw be and is hereby re-appointed as a Director of the Company to hold such office until the next Annual General Meeting of the Company."

#### **As Special Business**

To consider and, if thought fit, pass the following ordinary resolutions:

#### **Resolution 10**

(a) "THAT pursuant to Section 161 of the Companies Act, Cap. 50, approval be and is hereby given to the Directors to offer and grant options in accordance with the Regulations of the UOB 1999 Share Option Scheme ("the 1999 Scheme") and to allot and issue from time to time such number of shares in the Company as may be required to be issued pursuant to the exercise of options under the 1999 Scheme, provided that the aggregate number of shares to be issued pursuant to this resolution shall not exceed 15 per cent of the issued share capital of the Company from time to time."

#### **Resolution 11**

(b) "THAT pursuant to Section 161 of the Companies Act, Cap. 50, approval be and is hereby given to the Directors to issue shares in the Company at any time and upon such terms and conditions and for such purposes as the Directors may, in their absolute discretion, deem fit provided that the aggregate number of shares to be issued pursuant to this resolution shall not exceed 10 per cent of the issued share capital of the Company for the time being."

#### NOTICE OF ANNUAL GENERAL MEETING

#### Notes to Resolutions 4, 5, 6, 9, 10 and 11

**Resolution 4** – The Audit Committee has nominated Messrs Ernst & Young for appointment as the Company's auditors for the financial year 2004. A shareholder has also nominated Messrs Ernst & Young as auditors in place of the retiring auditors, Messrs PricewaterhouseCoopers. A copy of the shareholder's notice is reproduced on the page following this Notice of Annual General Meeting.

Resolution 5 is to re-elect Mr Sim Wong Hoo who is an independent member of the Nominating Committee.

Resolution 6 is to re-elect Prof Lim Pin who is an independent member of the Nominating and Remuneration Committees.

**Resolution 9** is to re-appoint Mr Wee Cho Yaw. Mr Wee is a non-independent member and Chairman of the Remuneration Committee, and a non-independent member of the Nominating Committee.

**Resolution 10** is to allow the Directors to issue shares pursuant to the UOB 1999 Share Option Scheme ("the 1999 Scheme") which was approved at the Extraordinary General Meeting of the Company on 6 October 1999. A copy of the Regulations of the 1999 Scheme is available for inspection by shareholders during normal office hours at the Office of the Company Secretary at 80 Raffles Place, 4th Storey, UOB Plaza 1, Singapore 048624.

**Resolution 11** is to enable the Directors to issue shares in the Company (other than on a bonus or rights issue) up to an amount not exceeding 10 per cent of the issued share capital of the Company for the time being. This approval will expire at the conclusion of the next Annual General Meeting. The Directors would only issue shares under this resolution where they consider it appropriate and in the interest of the Company to do so.

By Order of the Board

#### Mrs Vivien Chan

Secretary

Singapore, 5 April 2004

#### Notes

- 1 A member entitled to attend and vote at the Meeting is entitled to appoint a proxy or proxies to attend and vote in his stead. A proxy need not be a member of the Company.
- 2 To be effective, the instrument appointing a proxy or proxies must be deposited at the Office of the Company Secretary at 80 Raffles Place, 4th Storey, UOB Plaza 1, Singapore 048624, not less than 48 hours before the time set for holding the Meeting.

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United Overseas Bank Nominees (Private) Limited 156 Cecil Street #08-03, FEB Building, Singapore 069544 Tel (65) 6533 9898 Fax (65) 6226 3048

6 February 2004

The Board of Directors United Overseas Bank Limited Singapore

Dear Sirs

#### NOTICE OF NOMINATION OF AUDITORS

Pursuant to Section 205 of the Companies Act, Chapter 50 we, United Overseas Bank Nominees (Private) Limited of 80 Raffles Place, UOB Plaza, Singapore 048624, being a shareholder of United Overseas Bank Limited ("UOB") hereby nominate Messrs Ernst & Young, Certified Public Accountants, Singapore, of 10 Collyer Quay, #21-01 Ocean Building, Singapore 049315 for appointment as auditors of UOB in place of the retiring auditors, Messrs PricewaterhouseCoopers, at the forthcoming Annual General Meeting of UOB.

Yours faithfully for UNITED OVERSEAS BANK NOMINEES (PRIVATE) LIMITED

# **PROXY FORM**



#### IMPORTANT

- The Summary Financial Report 2003 is sent to investors who have used their CPF monies to buy shares of United Overseas Bank Limited, FOR INFORMATION ONLY.
- 2 This Proxy Form is not valid for use by CPF investors and shall be ineffective for all intents and purposes if used or purported to be used by them.
- 3 CPF investors who wish to vote should contact their CPF Approved Nominees.

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(i) Depository Register (ii) Register of Members

**Total** 

IMPORTANT: PLEASE READ NOTES OVERLEAF.

Signature(s) or Common Seal of Shareholder(s)

#### Notes:

- 1 Please insert the number of shares held by you and registered in your name in the Register of Members and in the Depository Register of The Central Depository (Pte) Limited. If no number is inserted, the instrument of proxy will be deemed to relate to all the shares held by you.
- 2 A member of the Company entitled to attend and vote at a meeting of the Company is entitled to appoint not more than two proxies to attend and vote instead of him. A proxy need not be a member of the Company.
- 3 Where a member appoints two proxies, the appointment shall be invalid unless he specifies the proportion of his shareholding (expressed as a percentage of the whole) to be represented by each proxy.
- 4 The instrument appointing a proxy or proxies must be deposited at the Office of the Company Secretary at 80 Raffles Place, 4th Storey, UOB Plaza 1, Singapore 048624, not less than 48 hours before the time appointed for the Meeting.
- 5 The instrument appointing a proxy or proxies must be signed under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of an officer or attorney duly authorised. Where an instrument appointing a proxy is signed on behalf of the appointor by an attorney, the letter or power of attorney or a duly certified copy thereof (failing previous registration with the Company) must be lodged with the instrument of proxy, failing which the instrument may be treated as invalid.
- 6 A corporation which is a member may authorise by a resolution of its directors or other governing body, such person as it thinks fit to act as its representative at the Meeting, in accordance with its Articles of Association and Section 179 of the Companies Act, Chapter 50 of Singapore.
- 7 The Company shall be entitled to reject the instrument of proxy if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument of proxy. In addition, in the case of shares entered in the Depository Register, the Company may reject any instrument of proxy if the member, being the appointor, is not shown to have shares entered against his name in the Depository Register as at 48 hours before the time appointed for holding the Meeting, as certified by The Central Depository (Pte) Limited to the Company.

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FOLD AND GLUE OVERLEAF. DO NOT STAPLE.



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The Company Secretary
United Overseas Bank Limited
80 Raffles Place, 4th Storey, UOB Plaza 1
Singapore 048624

Postage will be paid by addressee. For posting in Singapore only.

FOLD AND GLUE OVERLEAF, DO NOT STAPLE.

# **REQUEST FORM**



5 April 2004

Dear Shareholder

Yours faithfully

This notice accompanies a copy of our Summary Financial Report ("SR") for the financial year ended 31 December 2003 ("FY2003"). The SR contains a review of the UOB Group, the directors' report and a summary of the audited financial statements of the UOB Group for FY2003. The full financial statements and the auditors' report on the full financial statements of the UOB Group for FY2003 are set out in the Annual Report ("AR") which is a separate report available to shareholders at no cost upon request. The AR will also be available on our website at www.uobgroup.com.

We will continue to send you a copy of the SR for as long as you are a shareholder, unless you indicate otherwise.

If you wish to receive a copy of the AR for FY2003 and for future financial years, please complete the Request Form below and return it to us **no later than 19 April 2004.** 

If you are receiving this SR for the first time or you did not respond previously or you wish to change any previous request, you may indicate your wishes by ticking the appropriate box in the Request Form below and returning it to us **by 19 April 2004.** If we do not receive your Request Form, it would indicate that you do not wish to receive the AR for FY2003 and for future financial years, or that there is no change to your previous request.

Your latest request will supersede the earlier requests received by us.

Mrs Vivien Chan
Secretary
DECUISET FORM

REQUEST FORM
To: United Overseas Bank Limited
N.B. Please tick only one box. Incomplete forms will not be processed.
Please send me/us the Annual Report for FY2003.
I/We do not wish to receive the Annual Report and the Summary Financial Report for as long as I am/we are shareholder(s).
I/We wish to receive the Annual Report and the Summary Financial Report for as long as I am/we are shareholder(s).
Name(s) of Shareholder(s):
The shares are held by me under or through:  CDP Securities Account Number*  1 6 8 1

Date:

\* Please delete where inapplicable.

Signature(s):

This applies only if your shares are registered with The Central Depository (Pte) Limited.

Please note that if your shares are held under CPFIS, you will be included under the first option only.

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FOLD AND GLUE OVERLEAF. DO NOT STAPLE.

# BUSINESS REPLY SERVICE PERMIT NO. 07400

# եսիիկրեսիսիկել

#### **United Overseas Bank Limited**

c/o The Central Depository (Pte) Limited 4 Shenton Way, #02-01, SGX Centre 2 Singapore 068807

Postage will be paid by addressee. For posting in Singapore only.

FOLD AND GLUE OVERLEAF. DO NOT STAPLE.

